

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

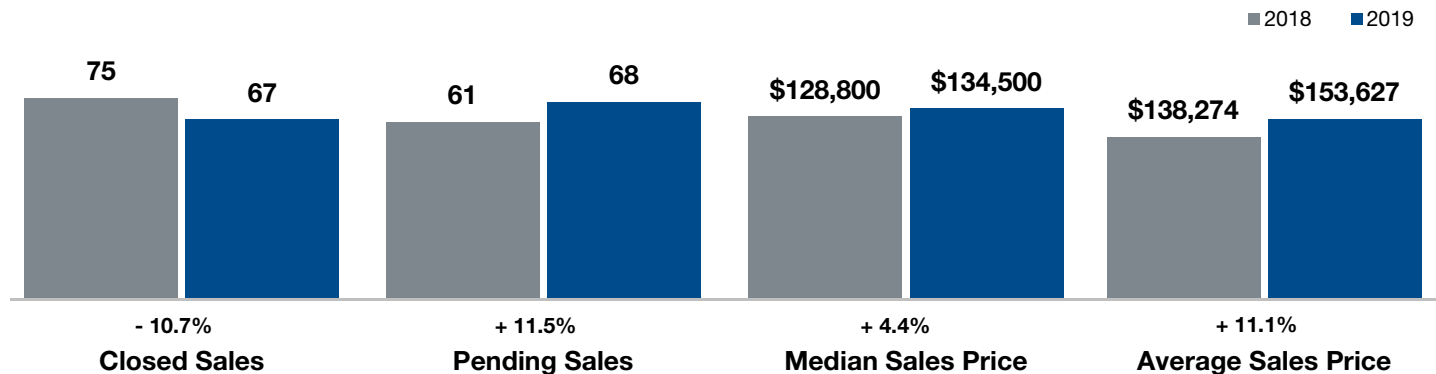


Jefferson County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	63	83	+ 31.7%	445	423	- 4.9%
Closed Sales	75	67	- 10.7%	348	318	- 8.6%
Median Sales Price	\$128,800	\$134,500	+ 4.4%	\$125,000	\$132,000	+ 5.6%
Percent of Original List Price Received*	92.5%	92.2%	- 0.3%	92.0%	92.6%	+ 0.7%

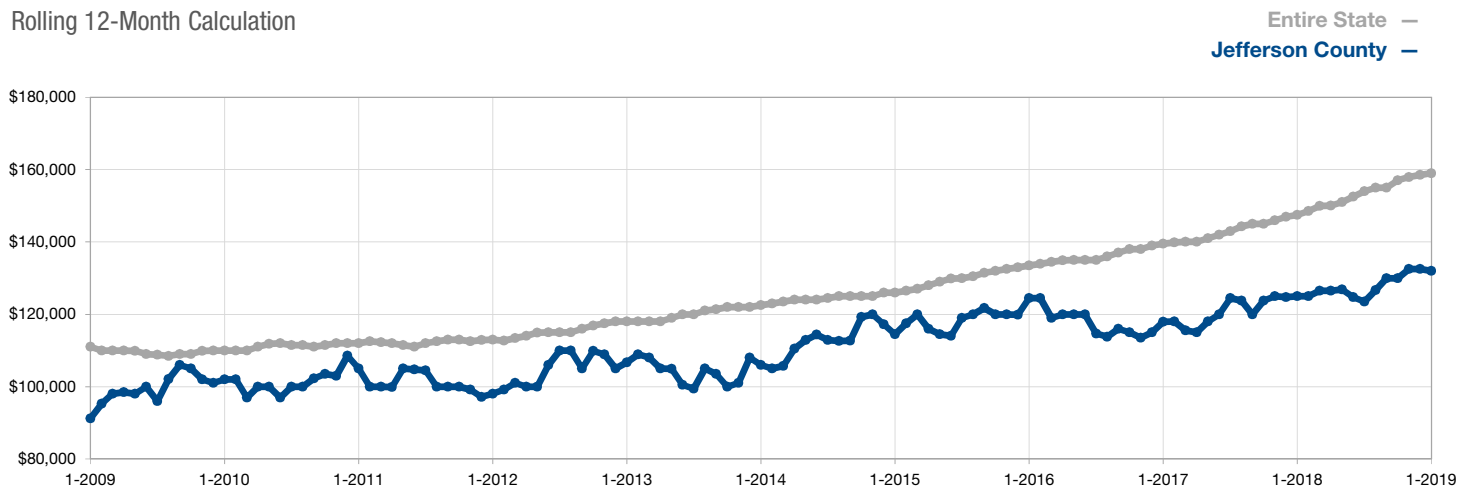
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.