

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

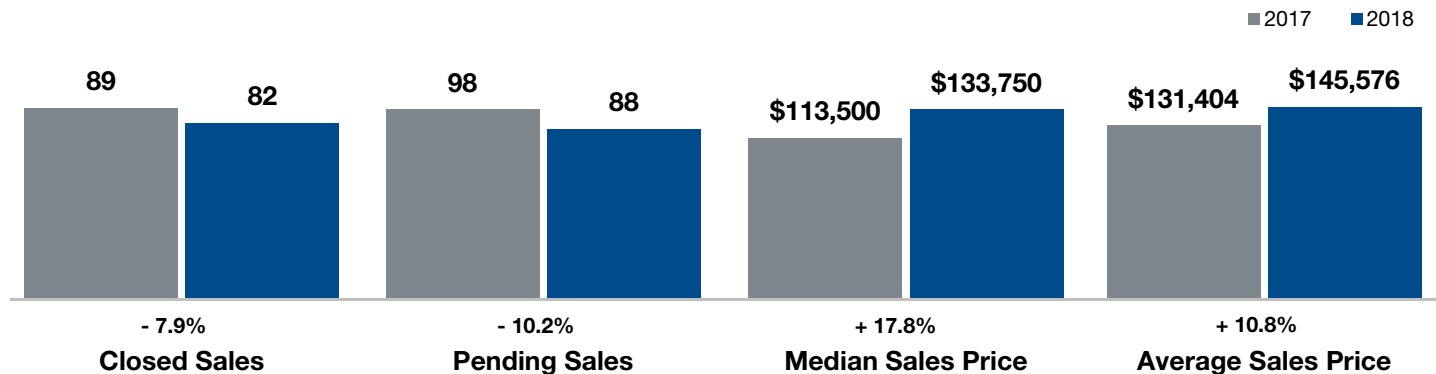


Jefferson County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	130	115	- 11.5%	451	416	- 7.8%
Closed Sales	89	82	- 7.9%	350	335	- 4.3%
Median Sales Price	\$113,500	\$133,750	+ 17.8%	\$118,000	\$126,900	+ 7.5%
Percent of Original List Price Received*	90.9%	92.0%	+ 1.2%	91.6%	92.1%	+ 0.5%

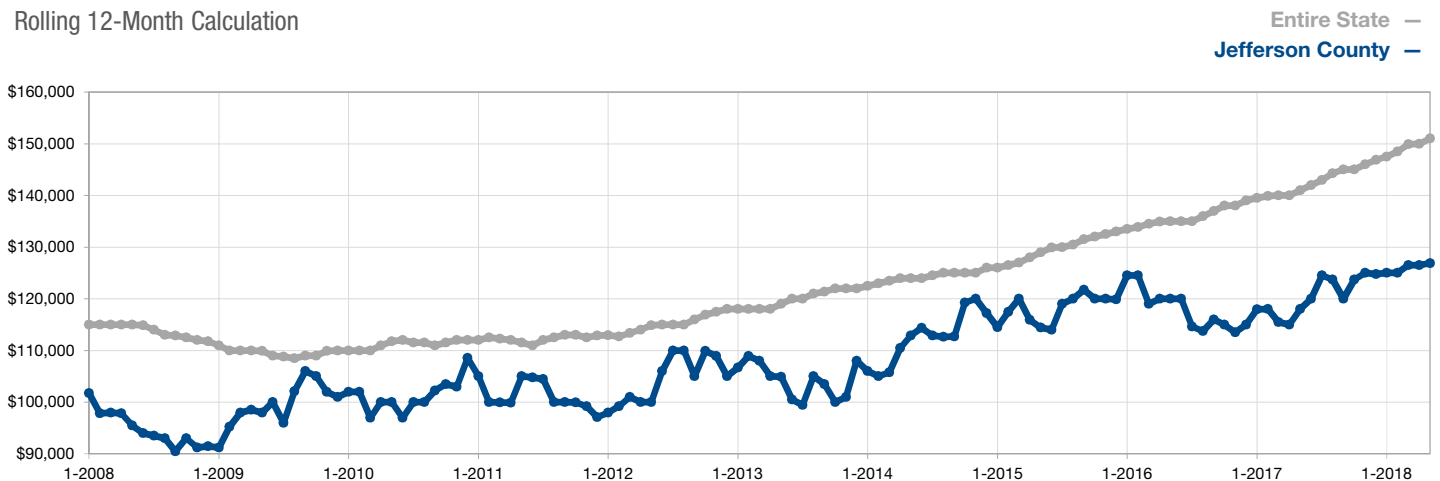
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.