

# Local Market Update for September 2018

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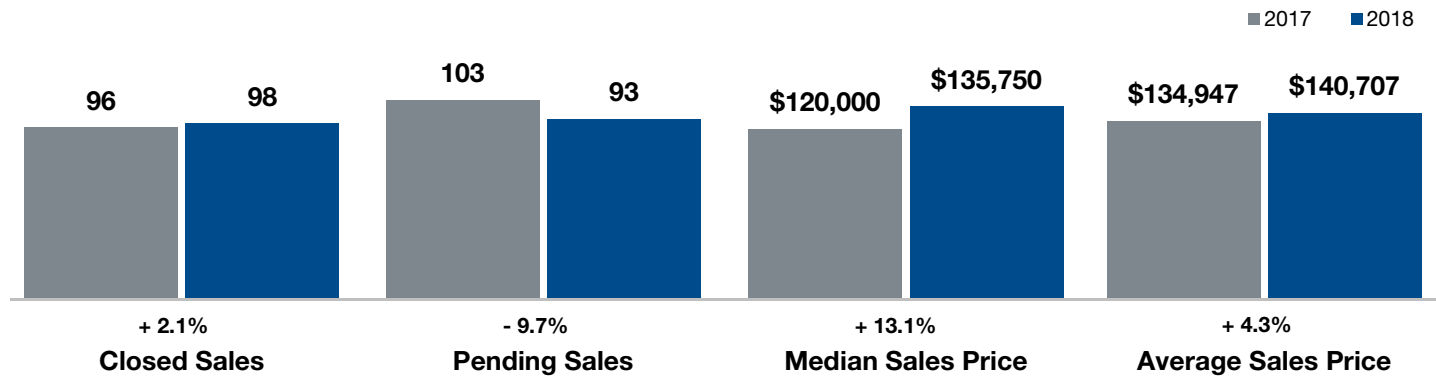


## Jefferson County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	128	124	- 3.1%	461	412	- 10.6%
Closed Sales	96	98	+ 2.1%	350	331	- 5.4%
Median Sales Price	\$120,000	\$135,750	+ 13.1%	\$120,000	\$130,000	+ 8.3%
Percent of Original List Price Received*	91.8%	92.4%	+ 0.7%	92.0%	92.6%	+ 0.7%

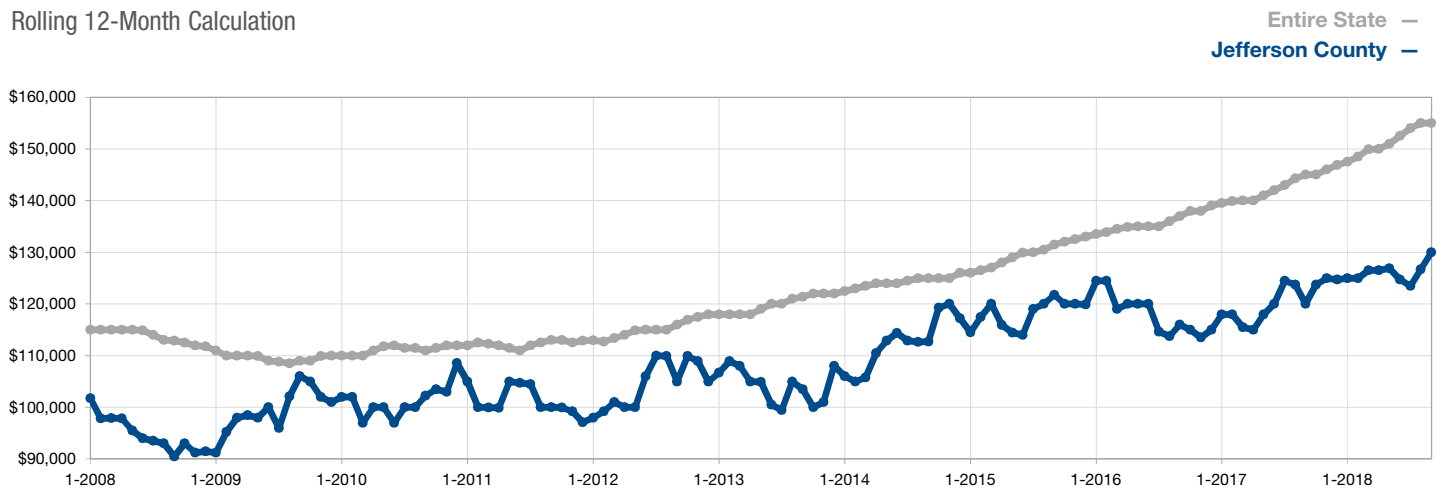
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.