

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

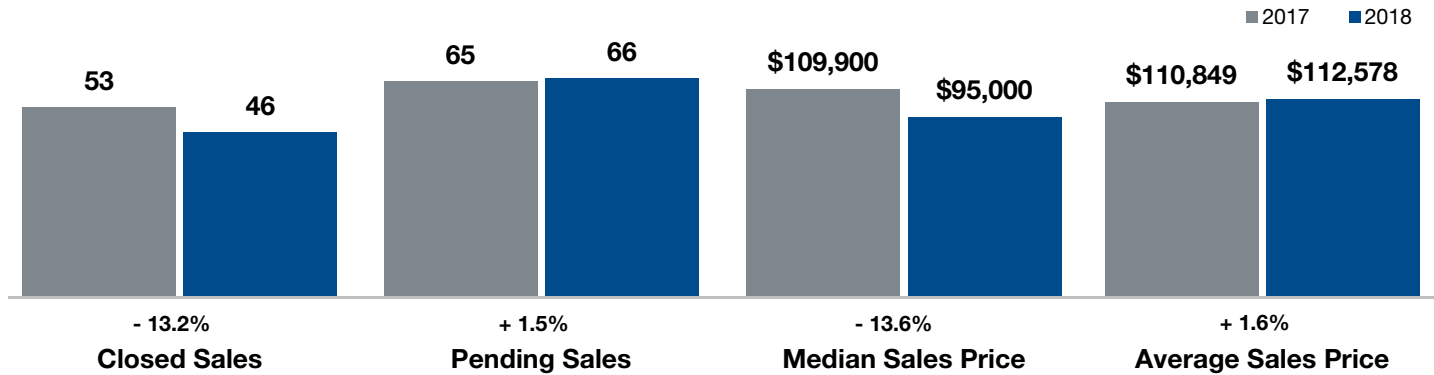


Jennings County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	65	76	+ 16.9%	235	266	+ 13.2%
Closed Sales	53	46	- 13.2%	201	204	+ 1.5%
Median Sales Price	\$109,900	\$95,000	- 13.6%	\$89,900	\$93,250	+ 3.7%
Percent of Original List Price Received*	92.8%	94.7%	+ 2.0%	91.5%	93.0%	+ 1.6%

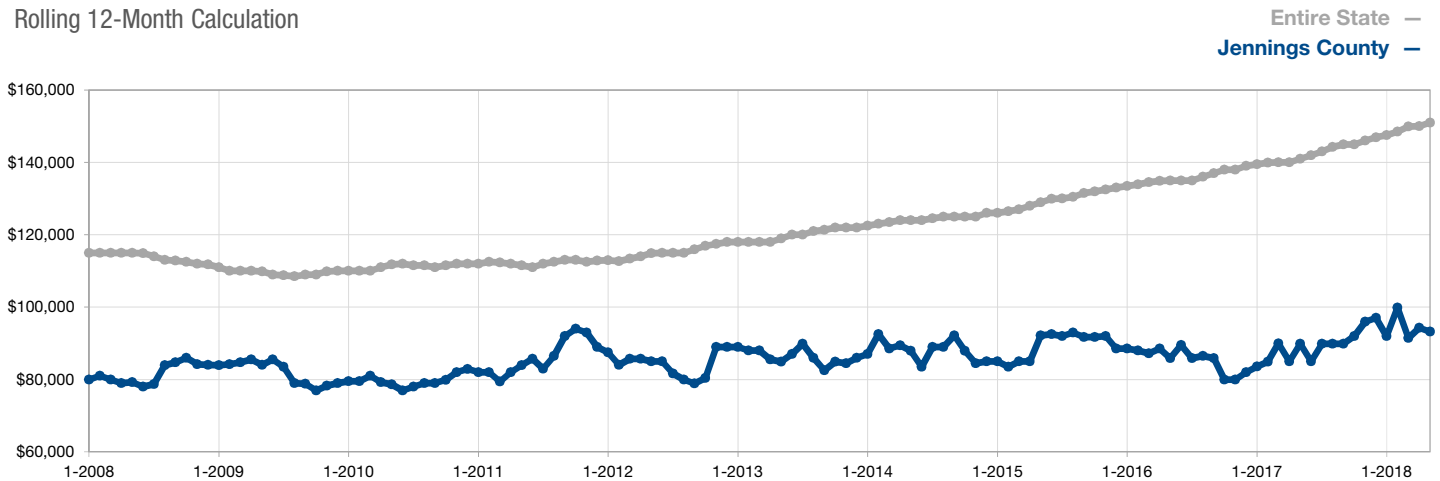
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.