

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

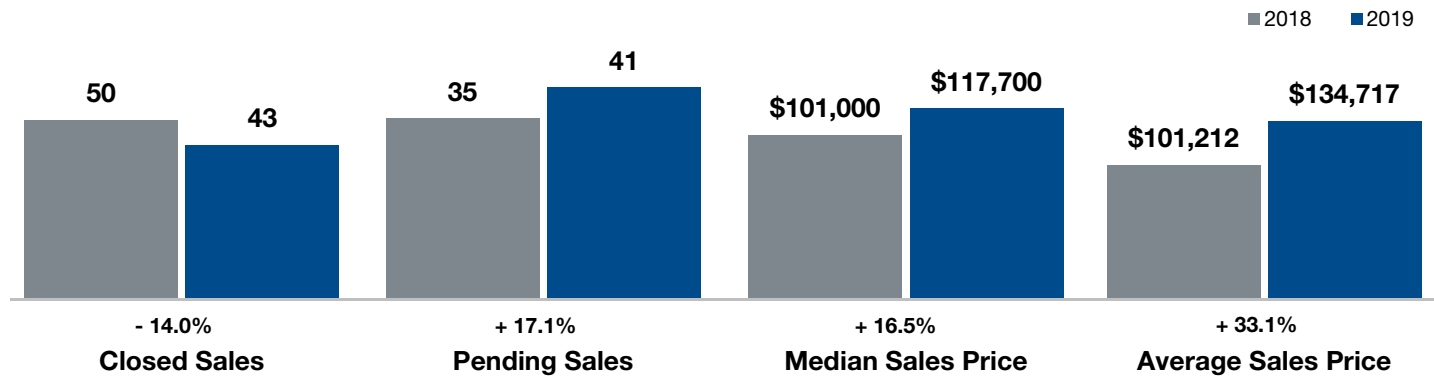


Jennings County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	34	41	+ 20.6%	256	243	- 5.1%
Closed Sales	50	43	- 14.0%	219	199	- 9.1%
Median Sales Price	\$101,000	\$117,700	+ 16.5%	\$92,000	\$112,000	+ 21.7%
Percent of Original List Price Received*	91.6%	93.8%	+ 2.4%	92.5%	94.0%	+ 1.6%

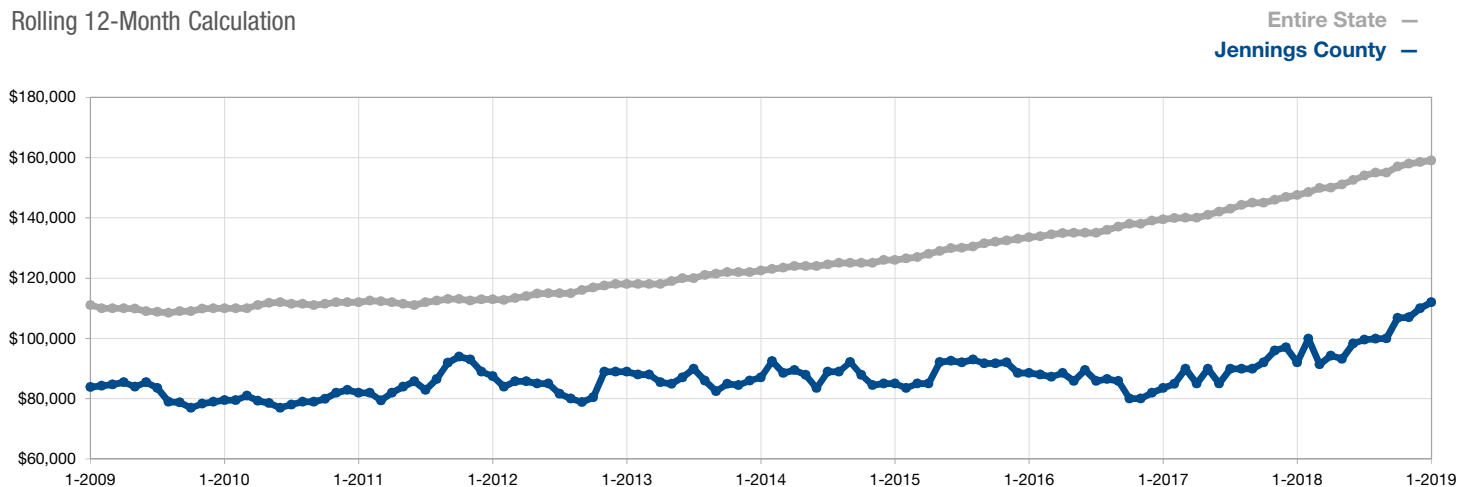
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.