

# Local Market Update for January 2019

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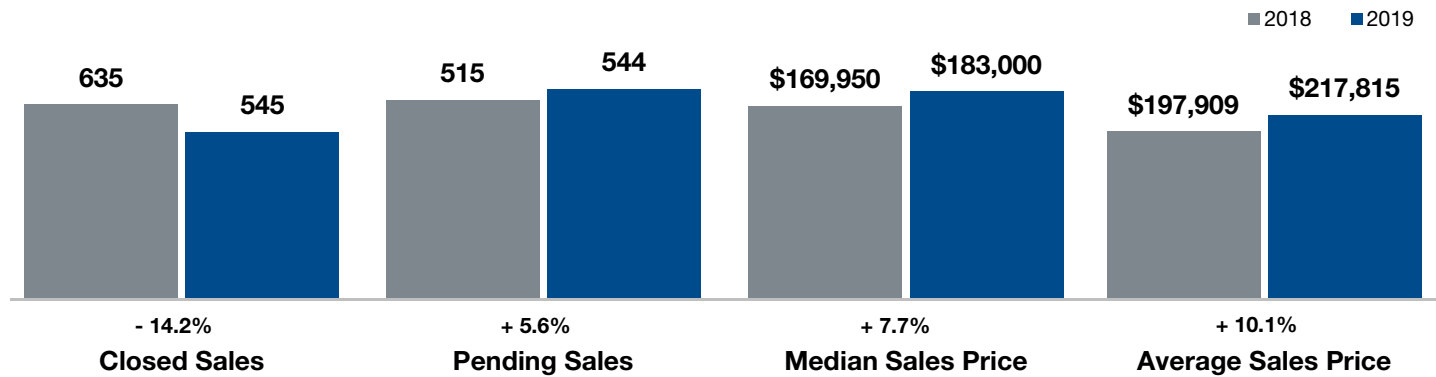


## Johnson County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	556	511	- 8.1%	3,171	3,371	+ 6.3%
Closed Sales	635	545	- 14.2%	2,833	2,868	+ 1.2%
Median Sales Price	\$169,950	\$183,000	+ 7.7%	\$169,500	\$182,400	+ 7.6%
Percent of Original List Price Received*	95.7%	95.3%	- 0.4%	96.6%	96.8%	+ 0.2%

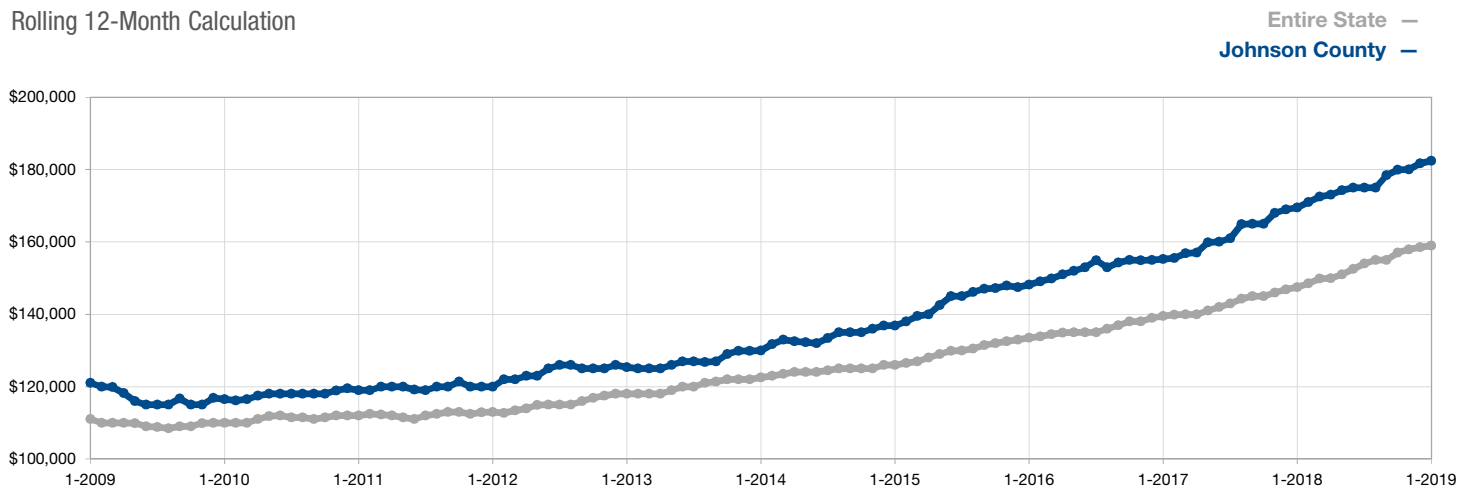
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.