

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

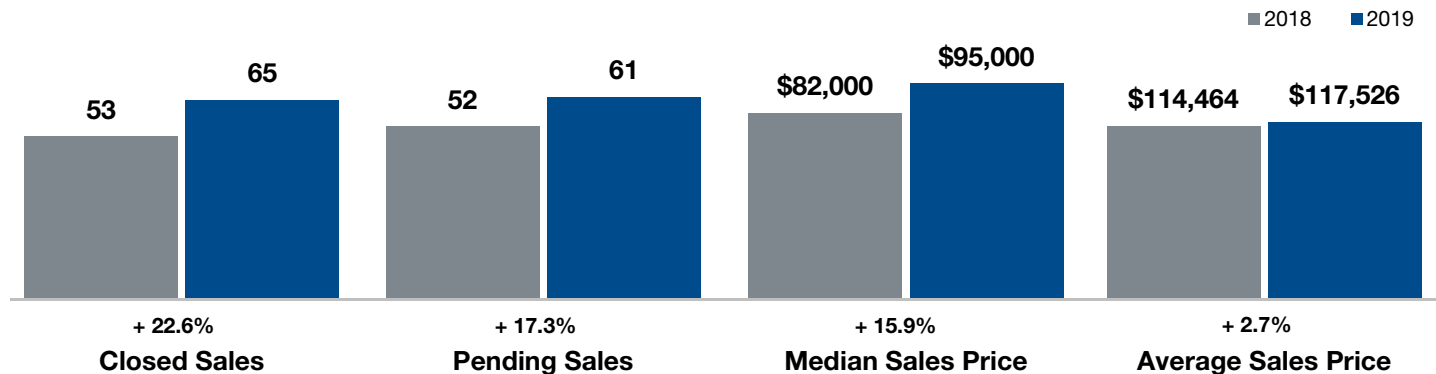


Knox County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	71	70	- 1.4%	376	394	+ 4.8%
Closed Sales	53	65	+ 22.6%	314	317	+ 1.0%
Median Sales Price	\$82,000	\$95,000	+ 15.9%	\$89,950	\$88,950	- 1.1%
Percent of Original List Price Received*	93.8%	94.5%	+ 0.7%	94.1%	94.4%	+ 0.3%

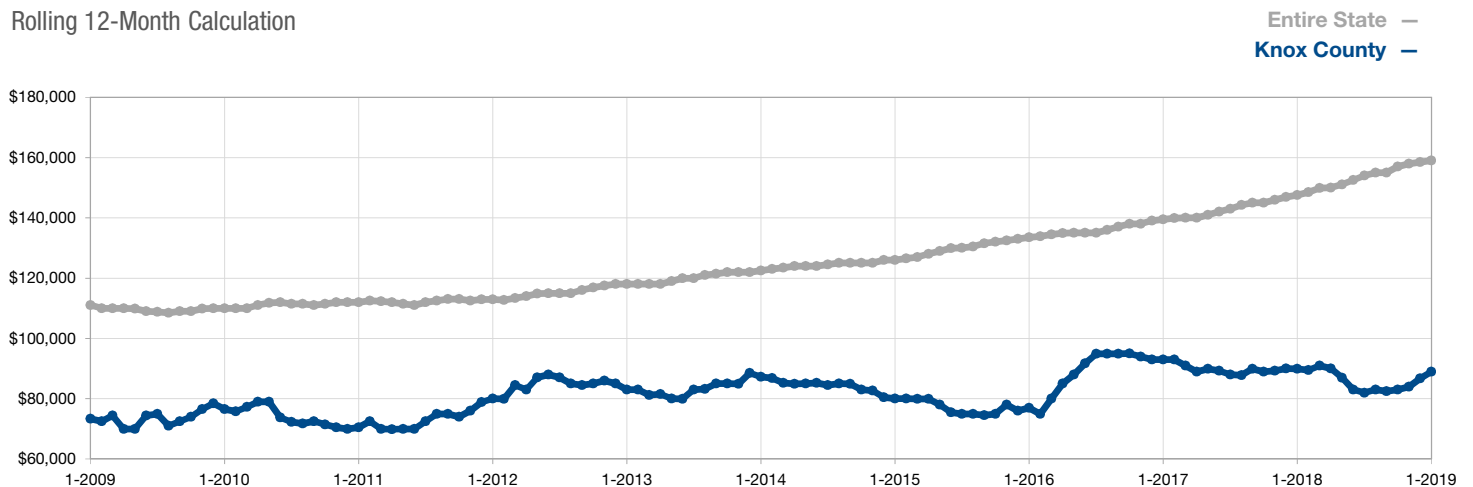
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.