

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

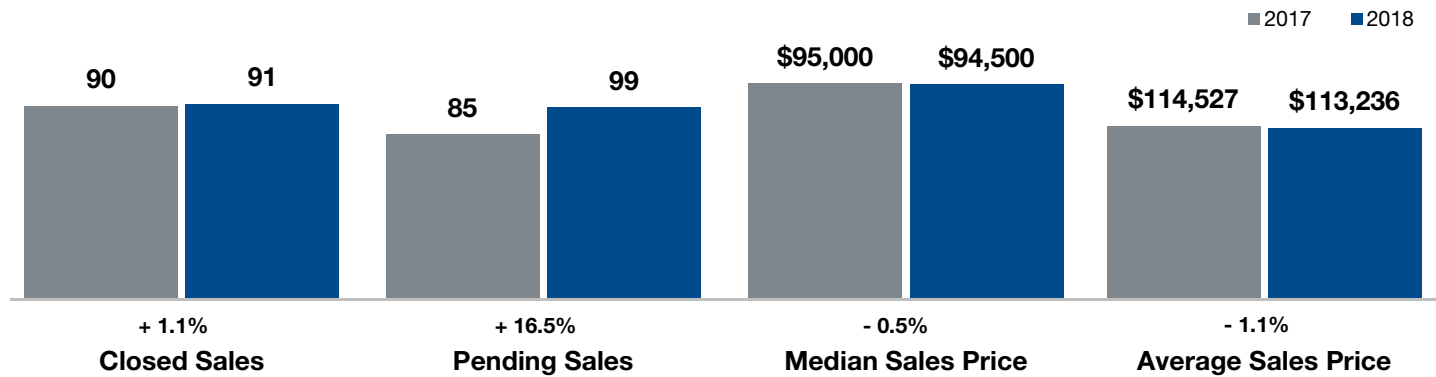


Knox County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	102	102	0.0%	388	407	+ 4.9%
Closed Sales	90	91	+ 1.1%	335	302	- 9.9%
Median Sales Price	\$95,000	\$94,500	- 0.5%	\$89,900	\$82,500	- 8.2%
Percent of Original List Price Received*	94.2%	95.5%	+ 1.4%	93.6%	94.3%	+ 0.7%

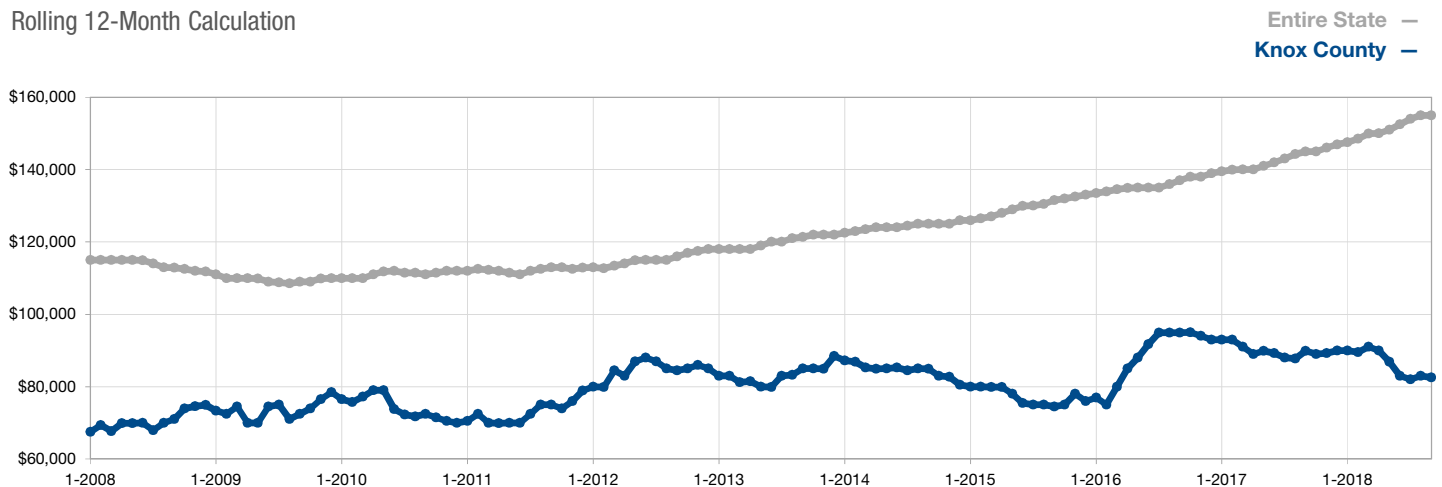
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.