

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

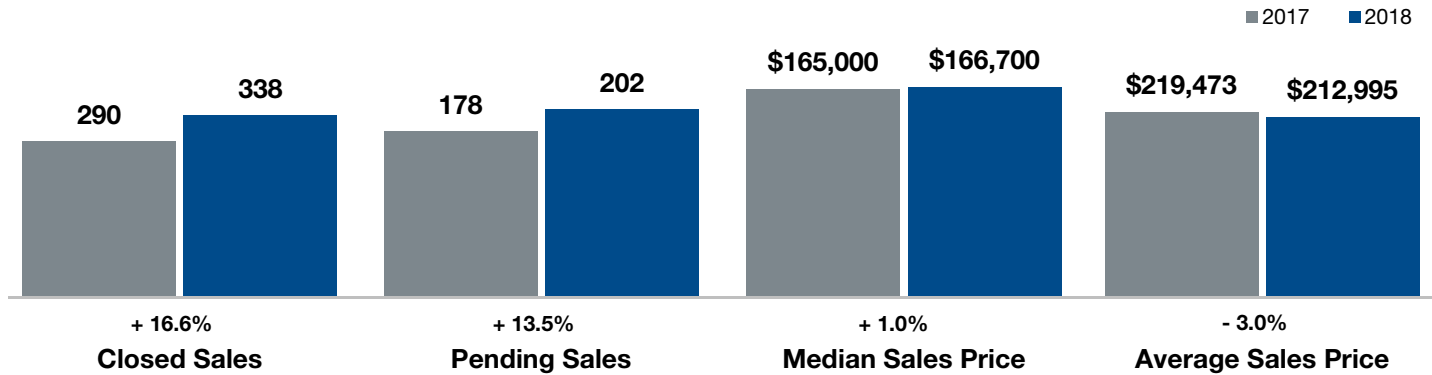


Kosciusko County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	302	314	+ 4.0%	1,140	1,213	+ 6.4%
Closed Sales	290	338	+ 16.6%	937	1,064	+ 13.6%
Median Sales Price	\$165,000	\$166,700	+ 1.0%	\$152,000	\$165,000	+ 8.6%
Percent of Original List Price Received*	96.7%	97.2%	+ 0.5%	96.5%	97.2%	+ 0.7%

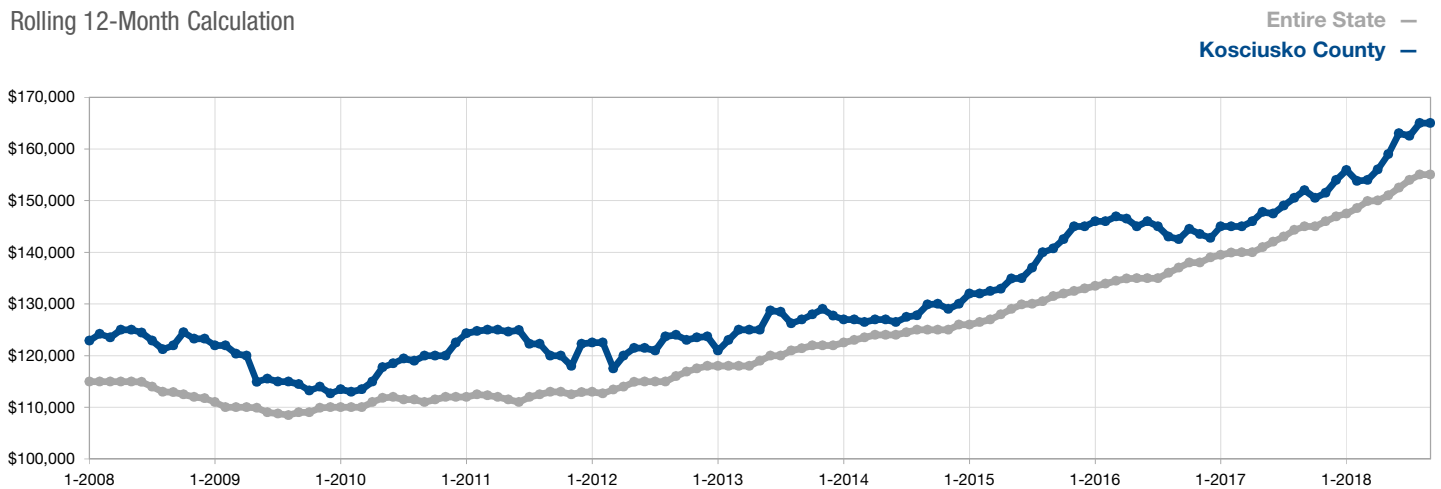
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.