

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

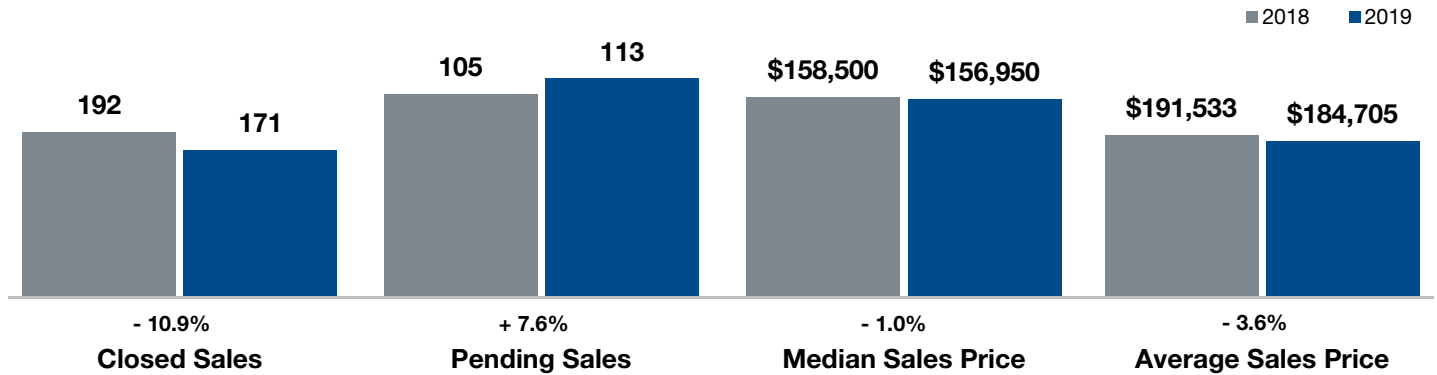


Kosciusko County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	183	180	- 1.6%	1,178	1,207	+ 2.5%
Closed Sales	192	171	- 10.9%	951	1,034	+ 8.7%
Median Sales Price	\$158,500	\$156,950	- 1.0%	\$155,900	\$165,400	+ 6.1%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	96.5%	97.4%	+ 0.9%

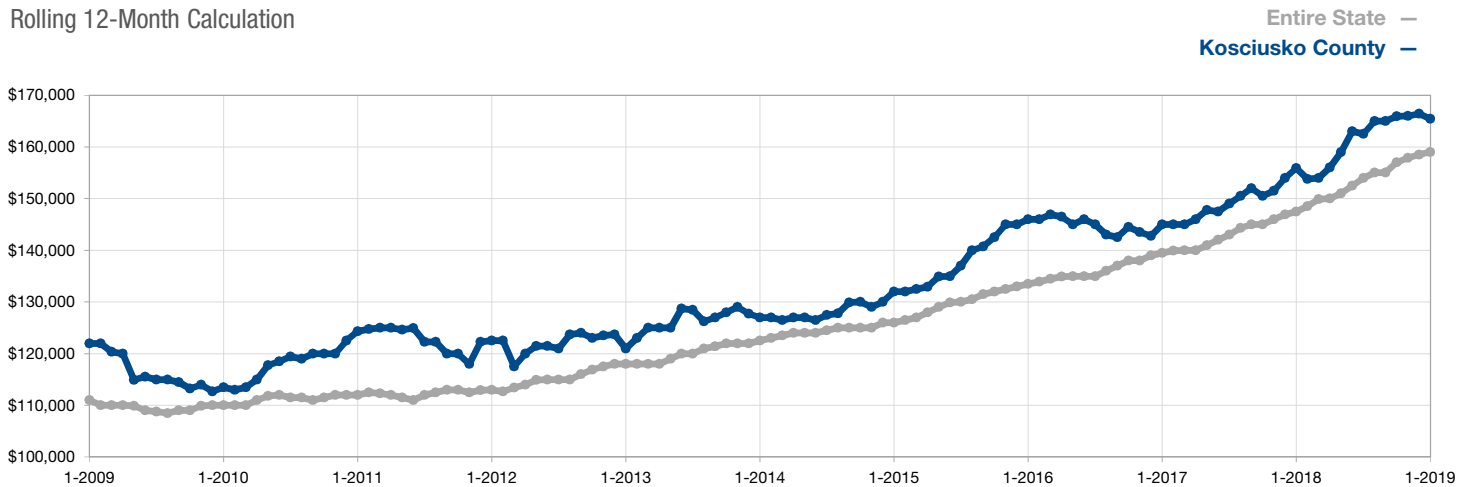
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.