

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

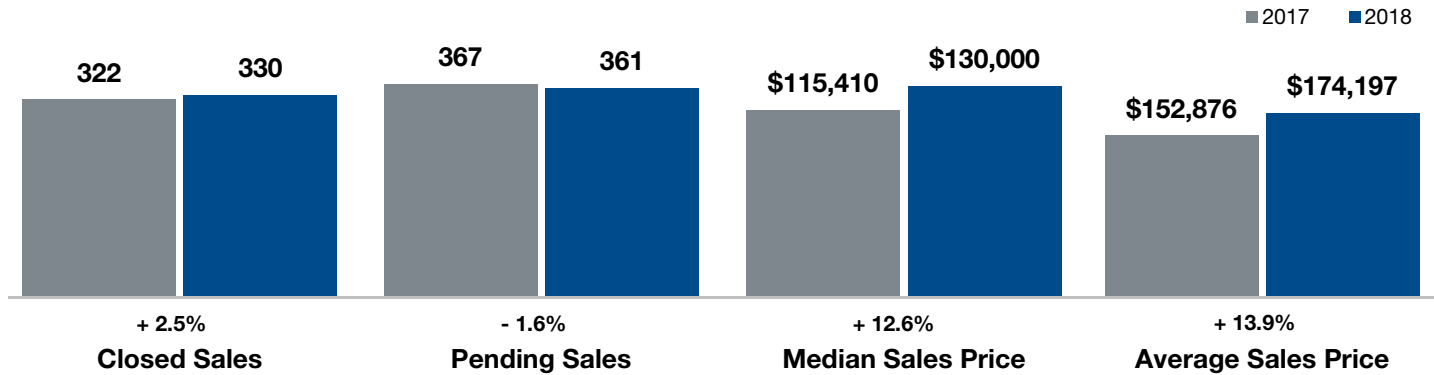


LaPorte County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	545	518	- 5.0%	1,865	1,702	- 8.7%
Closed Sales	322	330	+ 2.5%	1,296	1,340	+ 3.4%
Median Sales Price	\$115,410	\$130,000	+ 12.6%	\$126,000	\$128,500	+ 2.0%
Percent of Original List Price Received*	93.8%	94.7%	+ 1.0%	92.6%	93.6%	+ 1.1%

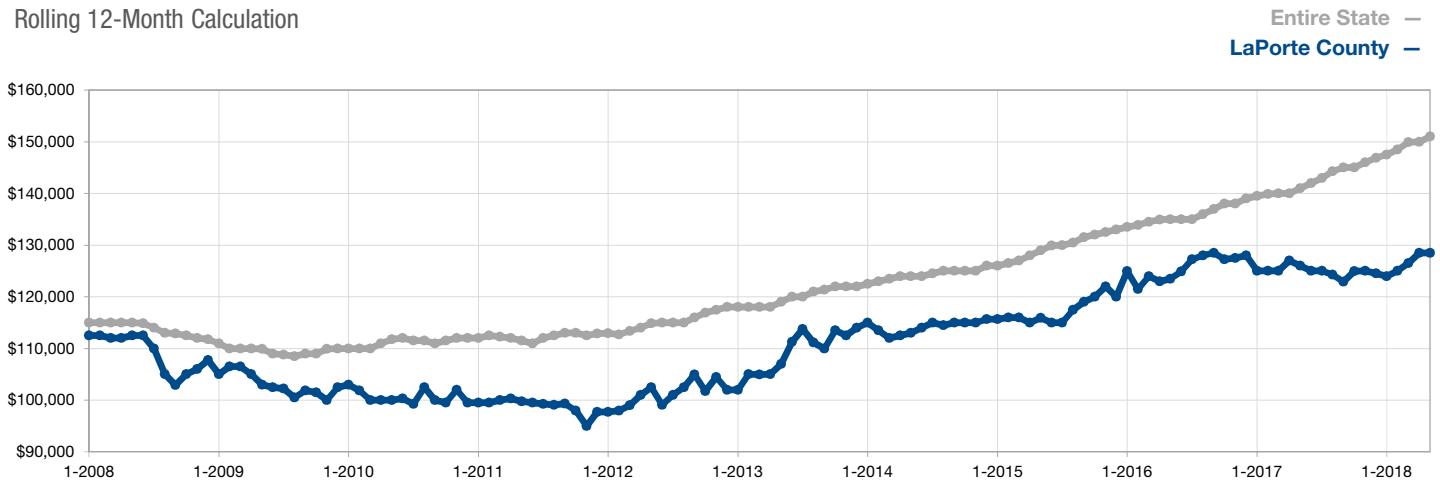
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.