

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

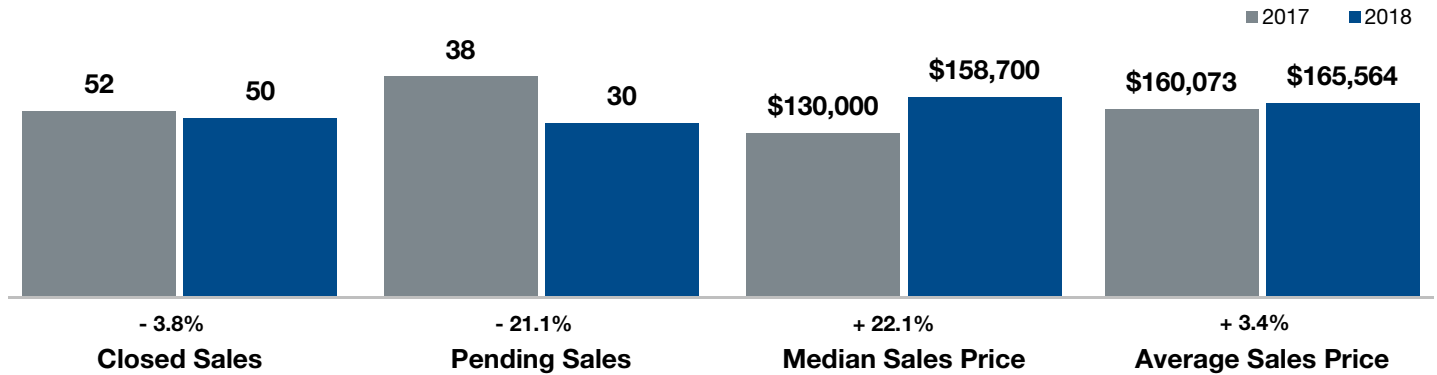


Lagrange County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	87	86	- 1.1%	273	253	- 7.3%
Closed Sales	52	50	- 3.8%	226	205	- 9.3%
Median Sales Price	\$130,000	\$158,700	+ 22.1%	\$135,890	\$154,025	+ 13.3%
Percent of Original List Price Received*	95.5%	97.9%	+ 2.5%	95.1%	96.0%	+ 0.9%

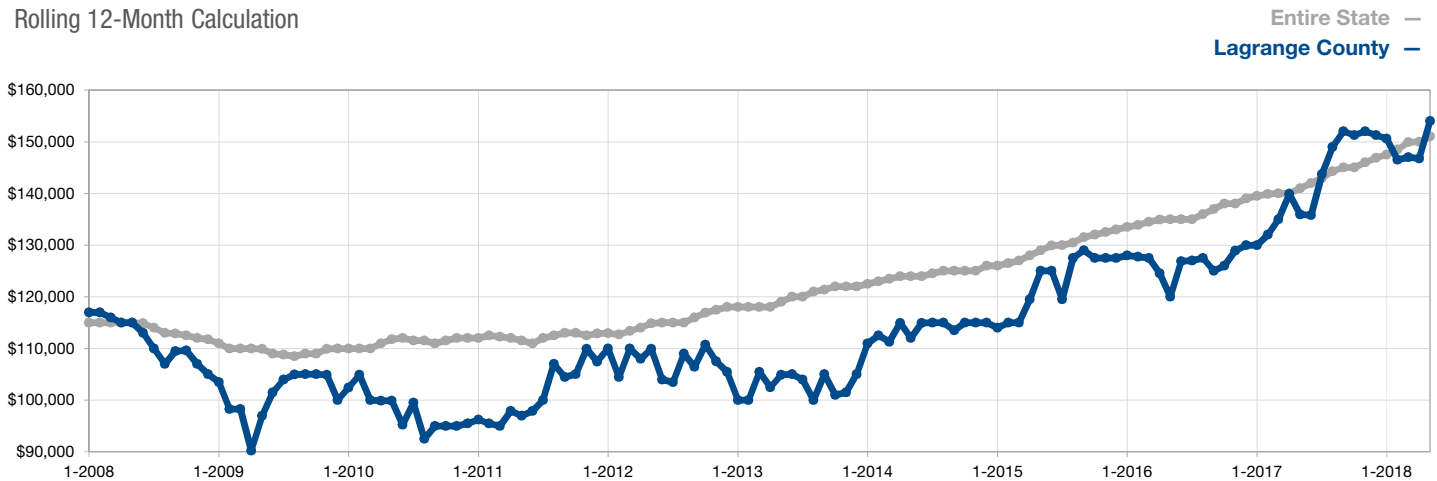
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.