

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

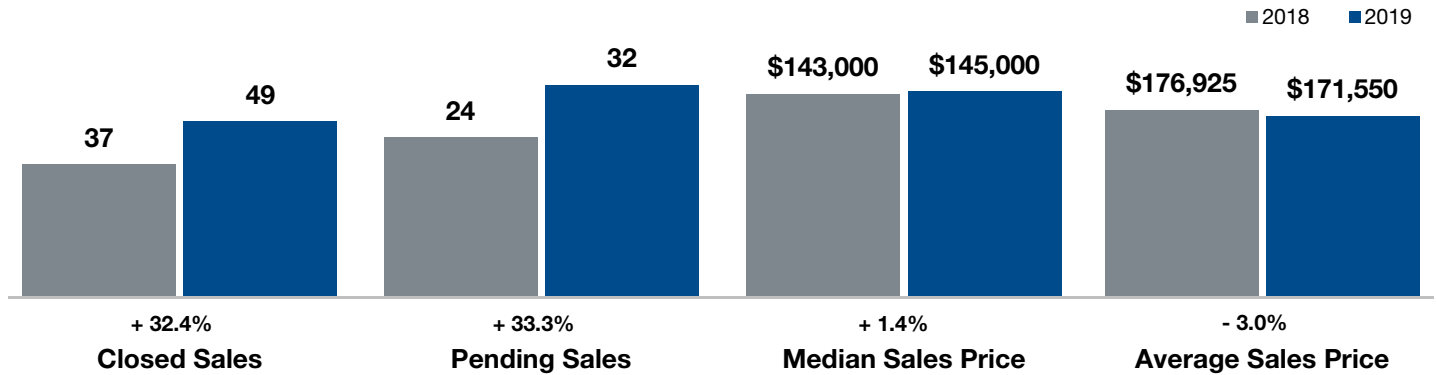


Lagrange County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	35	49	+ 40.0%	263	269	+ 2.3%
Closed Sales	37	49	+ 32.4%	201	207	+ 3.0%
Median Sales Price	\$143,000	\$145,000	+ 1.4%	\$150,600	\$156,000	+ 3.6%
Percent of Original List Price Received*	95.4%	95.1%	- 0.3%	95.7%	96.1%	+ 0.4%

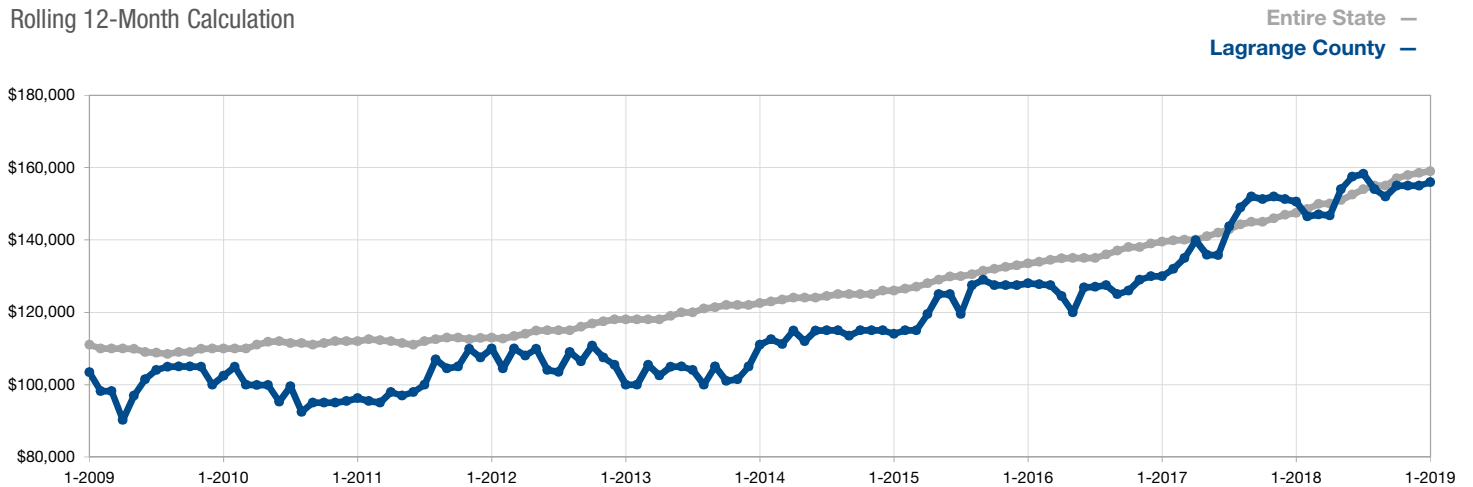
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.