

# Local Market Update for May 2018

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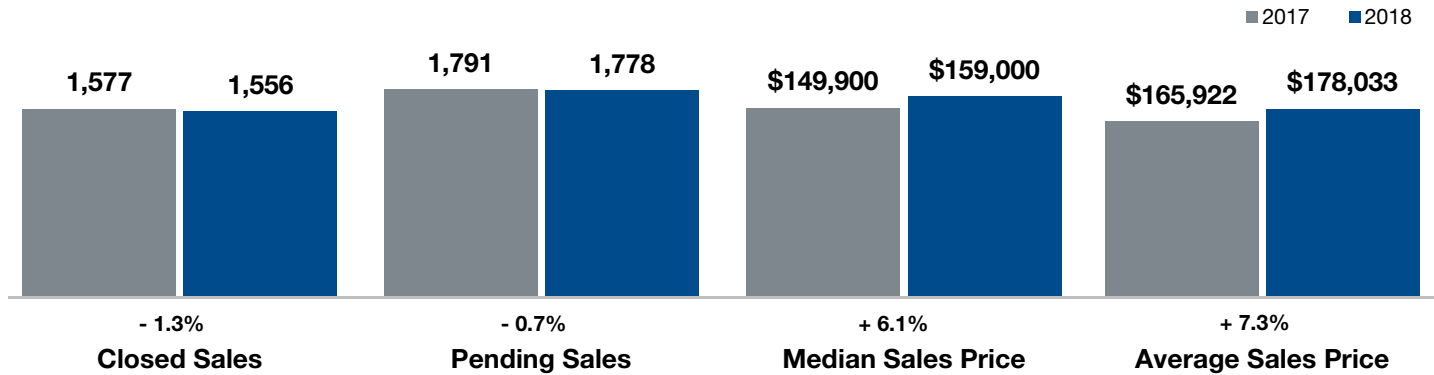


## Lake County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	2,337	<b>2,336</b>	- 0.0%	8,145	<b>8,094</b>	- 0.6%
Closed Sales	1,577	<b>1,556</b>	- 1.3%	5,994	<b>6,151</b>	+ 2.6%
Median Sales Price	\$149,900	<b>\$159,000</b>	+ 6.1%	\$145,000	<b>\$156,500</b>	+ 7.9%
Percent of Original List Price Received*	95.3%	<b>95.8%</b>	+ 0.5%	94.6%	<b>95.4%</b>	+ 0.8%

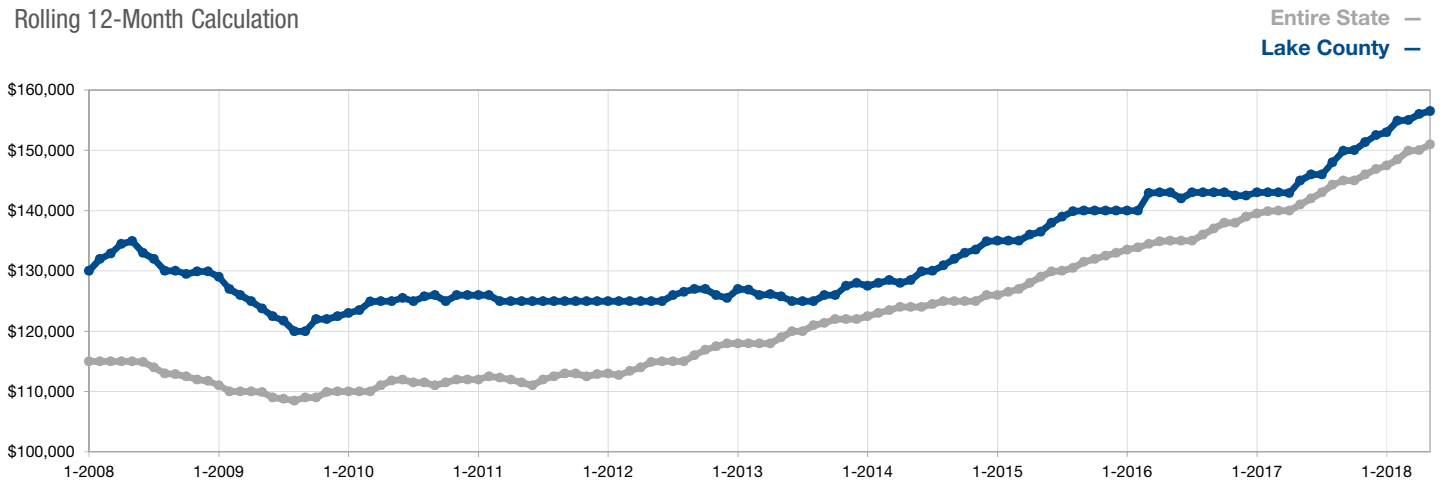
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### March through May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.