

Local Market Update for May 2018

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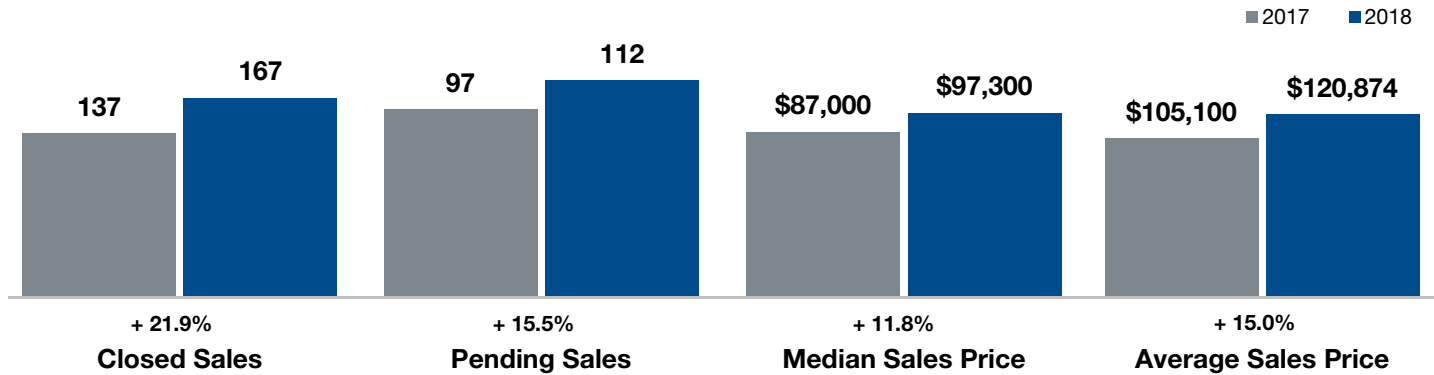


Lawrence County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	197	180	- 8.6%	672	592	- 11.9%
Closed Sales	137	167	+ 21.9%	489	483	- 1.2%
Median Sales Price	\$87,000	\$97,300	+ 11.8%	\$90,000	\$106,500	+ 18.3%
Percent of Original List Price Received*	94.7%	95.9%	+ 1.3%	94.3%	95.5%	+ 1.3%

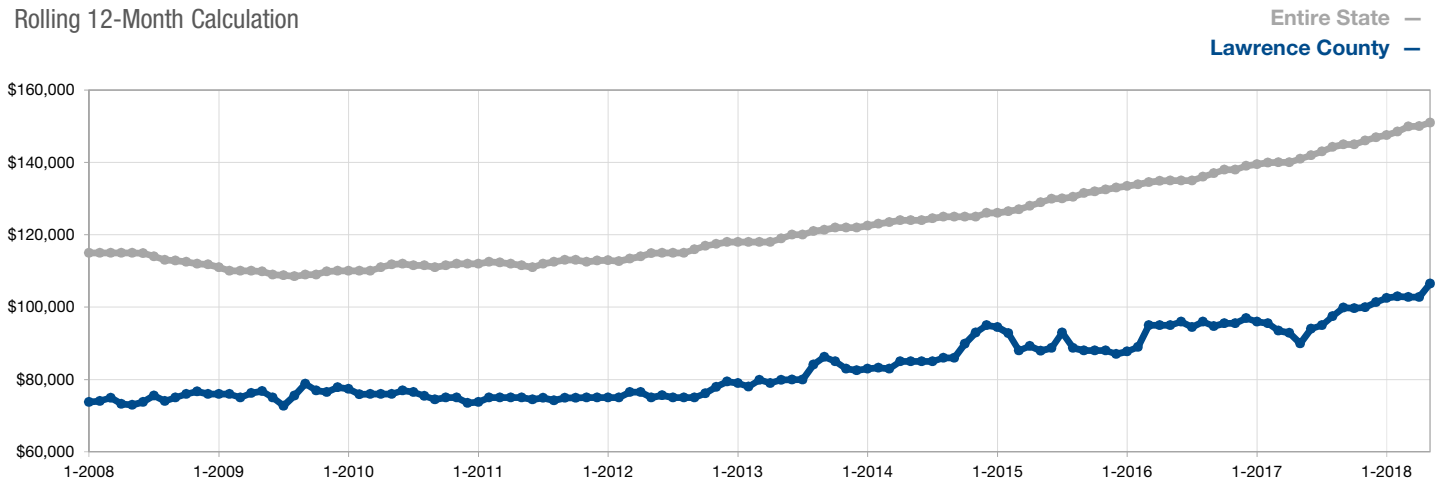
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.