

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

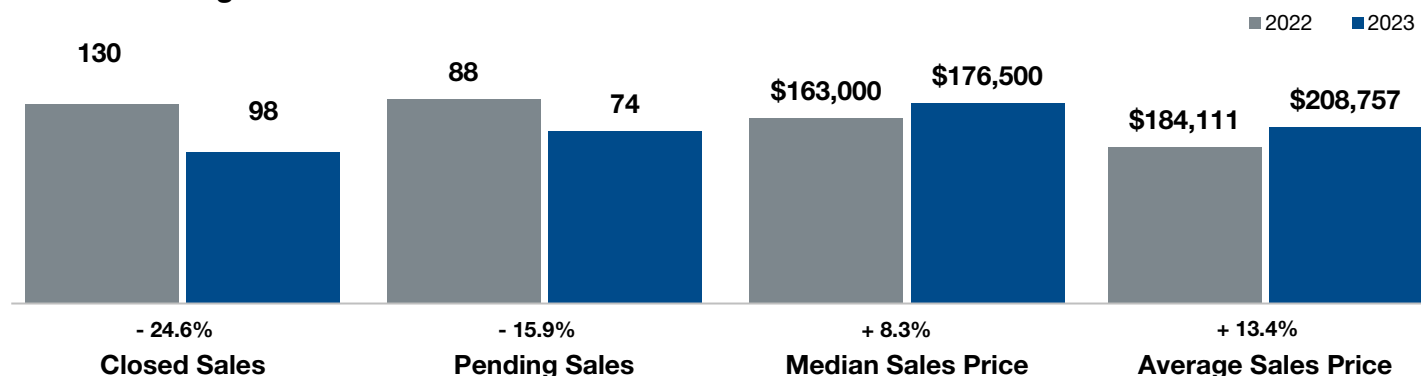


Lawrence County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	140	104	- 25.7%	631	577	- 8.6%
Closed Sales	130	98	- 24.6%	538	494	- 8.2%
Median Sales Price	\$163,000	\$176,500	+ 8.3%	\$172,450	\$179,950	+ 4.3%
Percent of Original List Price Received*	93.1%	94.4%	+ 1.4%	96.8%	95.2%	- 1.7%

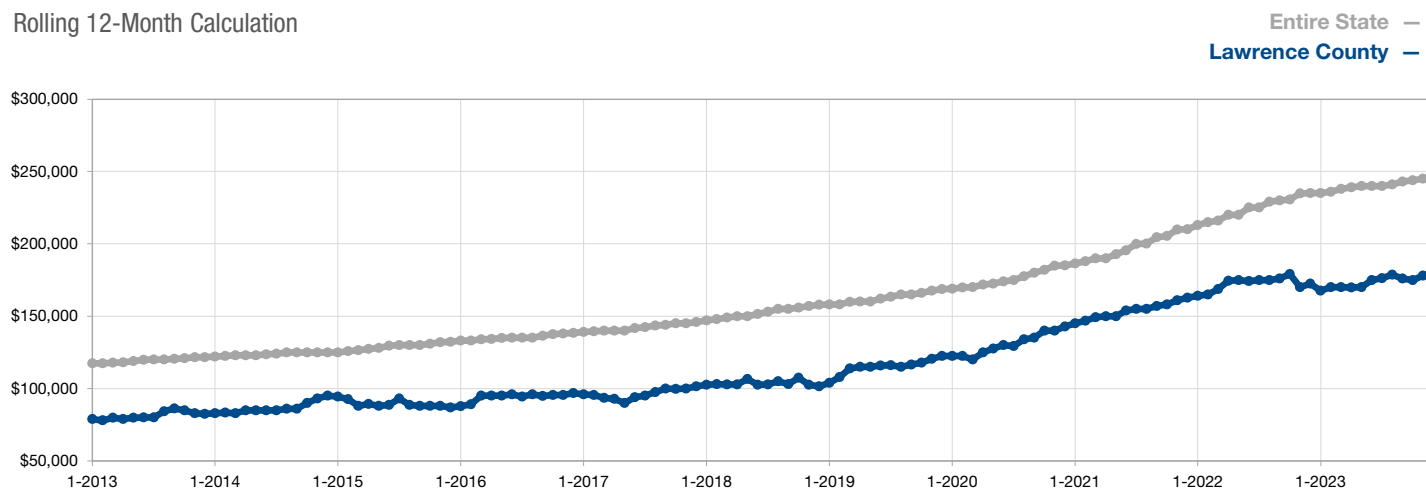
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.