

# Local Market Update for May 2018

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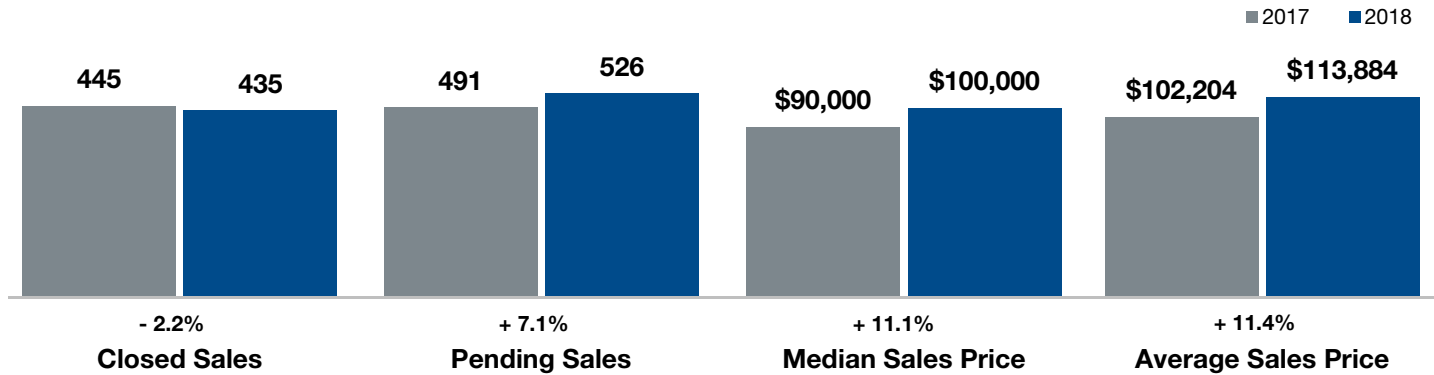


## Madison County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	597	535	- 10.4%	2,084	1,963	- 5.8%
Closed Sales	445	435	- 2.2%	1,599	1,648	+ 3.1%
Median Sales Price	\$90,000	\$100,000	+ 11.1%	\$90,000	\$105,000	+ 16.7%
Percent of Original List Price Received*	92.0%	93.4%	+ 1.5%	91.7%	93.3%	+ 1.7%

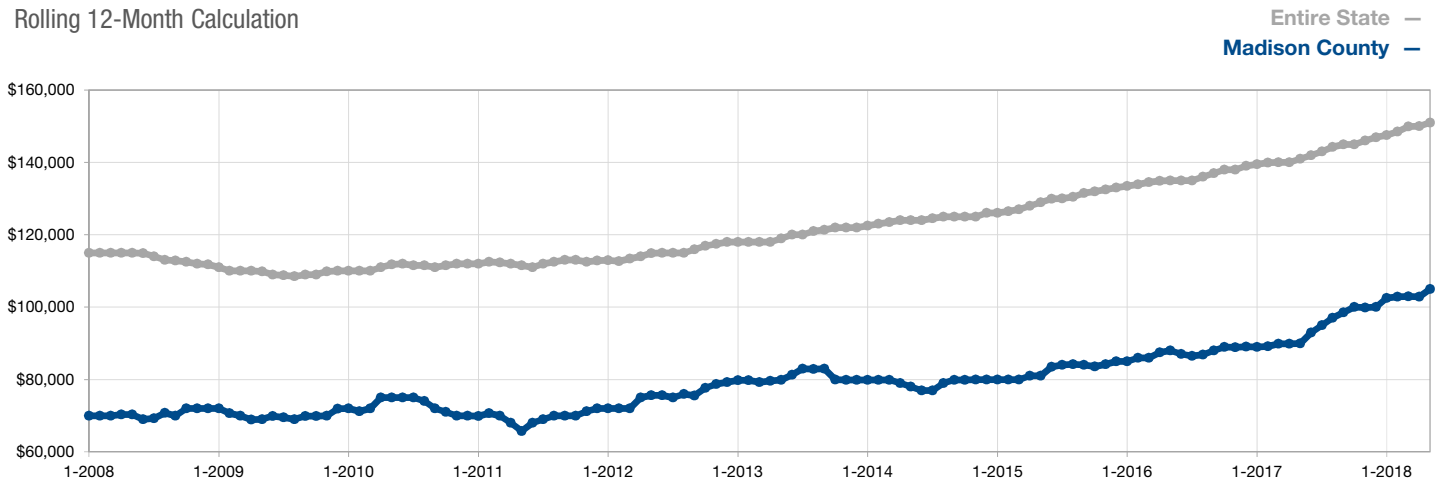
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### March through May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.