

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

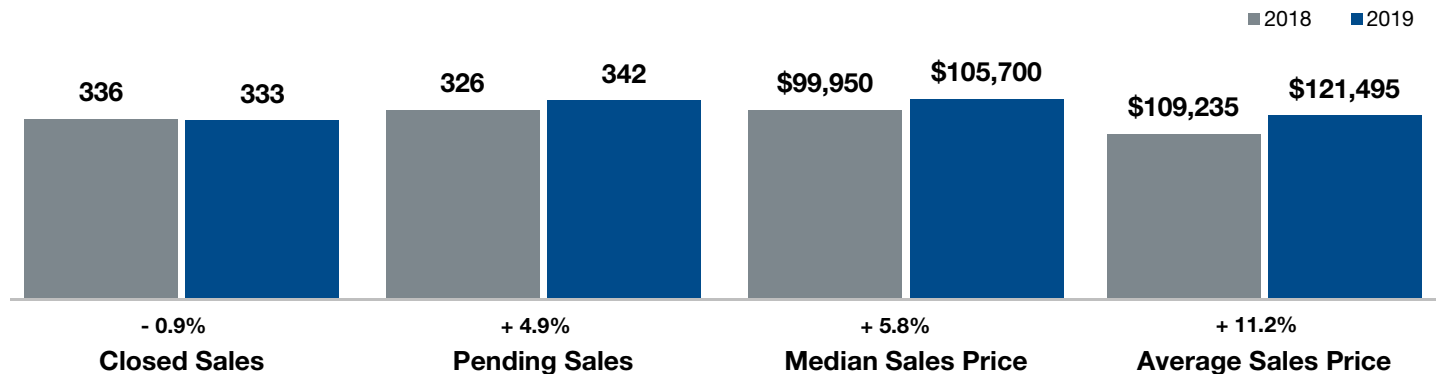


Madison County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	348	364	+ 4.6%	2,042	2,093	+ 2.5%
Closed Sales	336	333	- 0.9%	1,657	1,659	+ 0.1%
Median Sales Price	\$99,950	\$105,700	+ 5.8%	\$102,500	\$108,300	+ 5.7%
Percent of Original List Price Received*	92.5%	92.9%	+ 0.4%	92.9%	93.8%	+ 1.0%

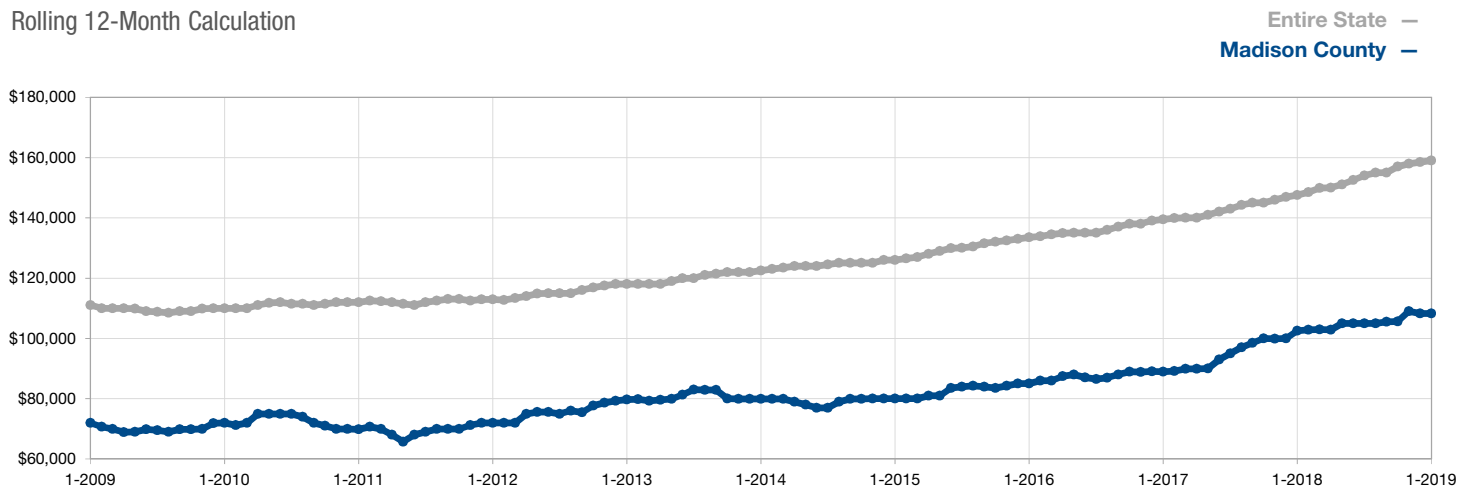
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.