

Local Market Update for September 2018

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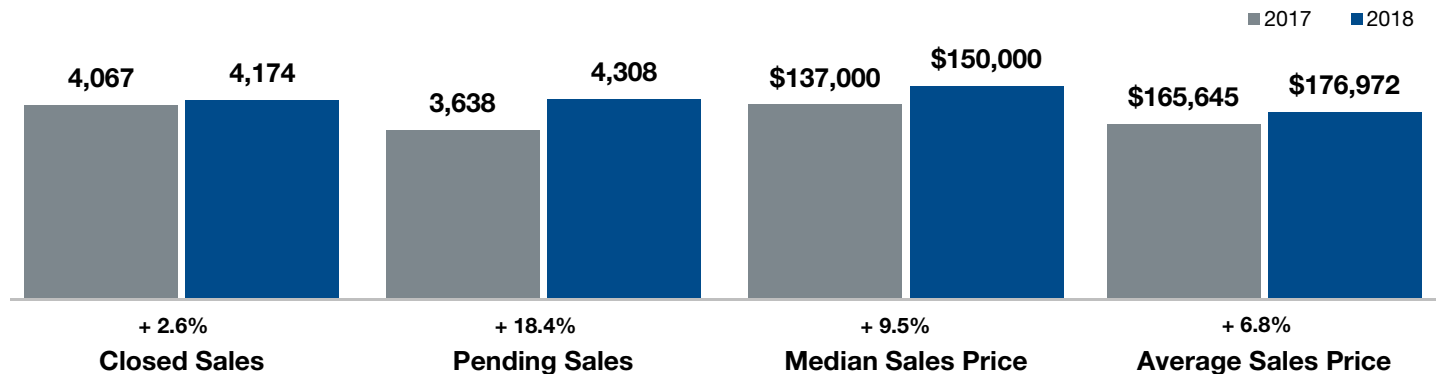


Marion County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	4,782	5,320	+ 11.3%	17,379	17,656	+ 1.6%
Closed Sales	4,067	4,174	+ 2.6%	14,581	14,852	+ 1.9%
Median Sales Price	\$137,000	\$150,000	+ 9.5%	\$133,500	\$146,500	+ 9.7%
Percent of Original List Price Received*	95.5%	96.5%	+ 1.0%	94.9%	96.0%	+ 1.2%

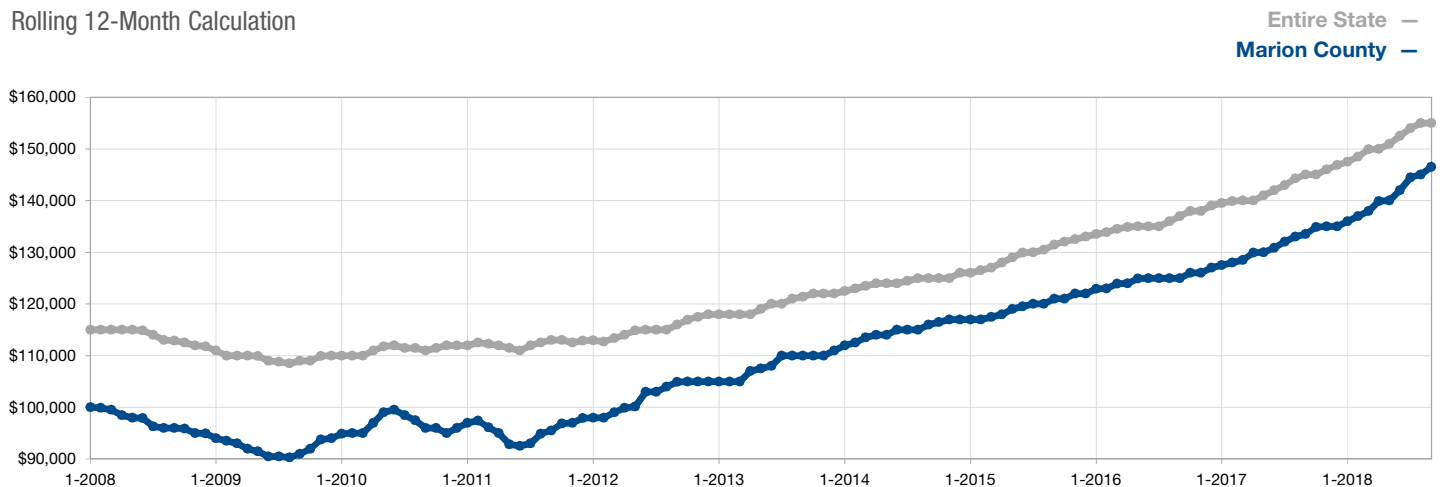
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.