

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

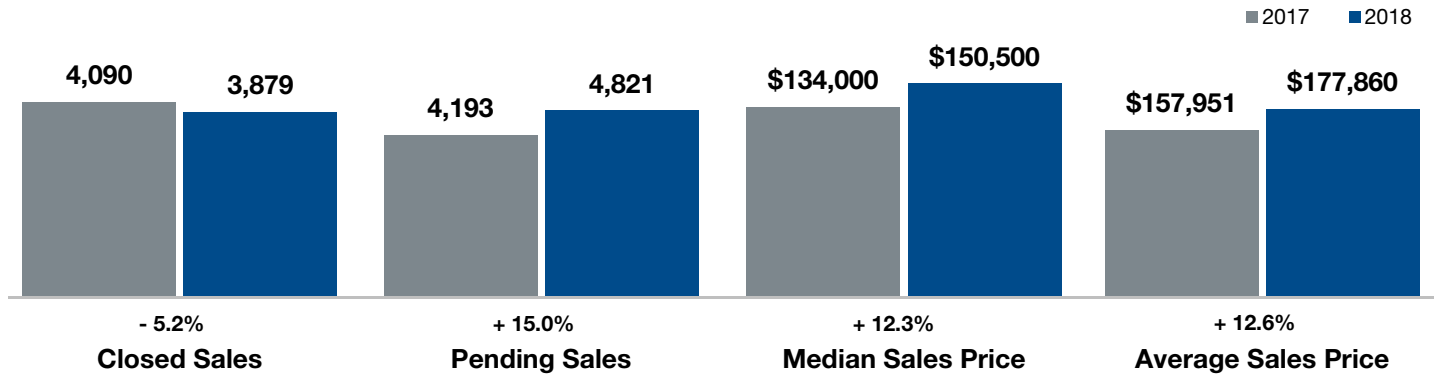


Marion County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	5,167	5,095	- 1.4%	17,326	17,103	- 1.3%
Closed Sales	4,090	3,879	- 5.2%	14,337	14,866	+ 3.7%
Median Sales Price	\$134,000	\$150,500	+ 12.3%	\$130,000	\$140,000	+ 7.7%
Percent of Original List Price Received*	95.3%	96.9%	+ 1.7%	94.7%	95.7%	+ 1.1%

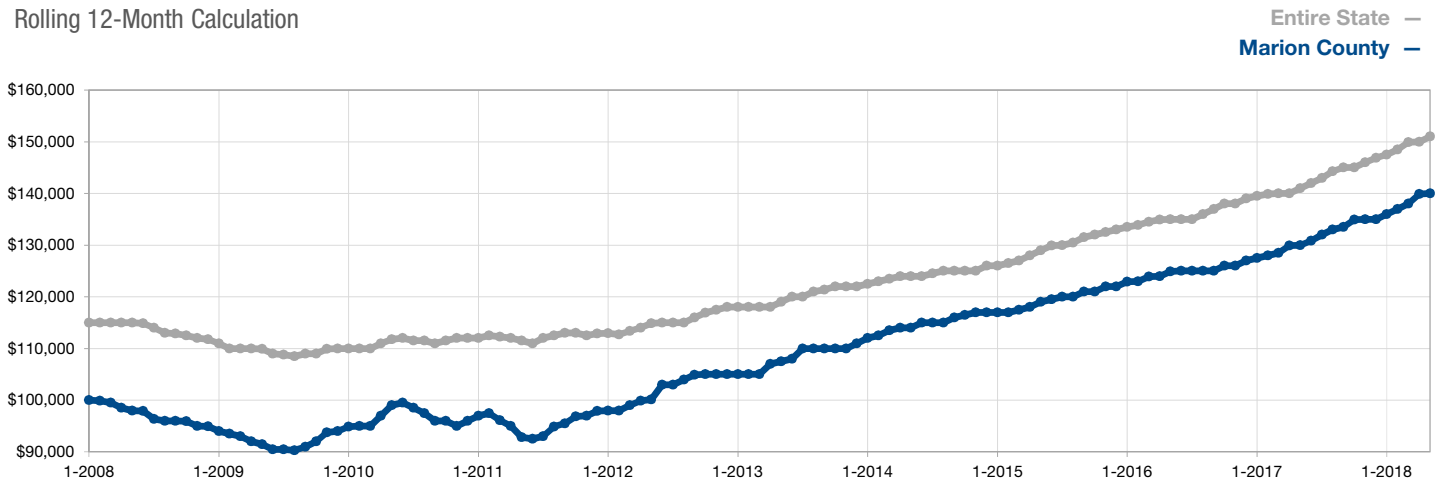
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.