

# Local Market Update for January 2019

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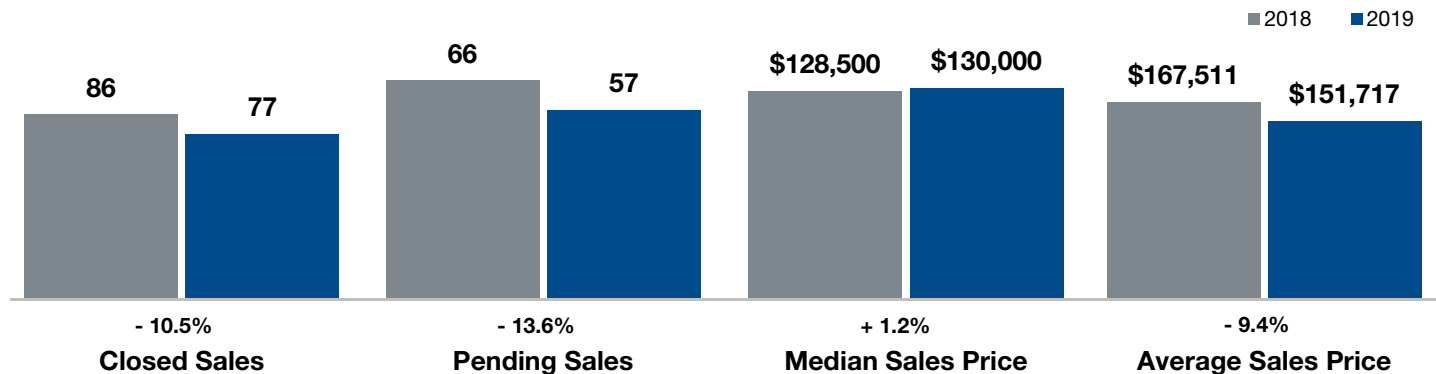


## Marshall County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	74	73	- 1.4%	536	497	- 7.3%
Closed Sales	86	77	- 10.5%	428	361	- 15.7%
Median Sales Price	\$128,500	\$130,000	+ 1.2%	\$138,000	\$140,000	+ 1.4%
Percent of Original List Price Received*	95.3%	95.0%	- 0.3%	94.7%	95.2%	+ 0.5%

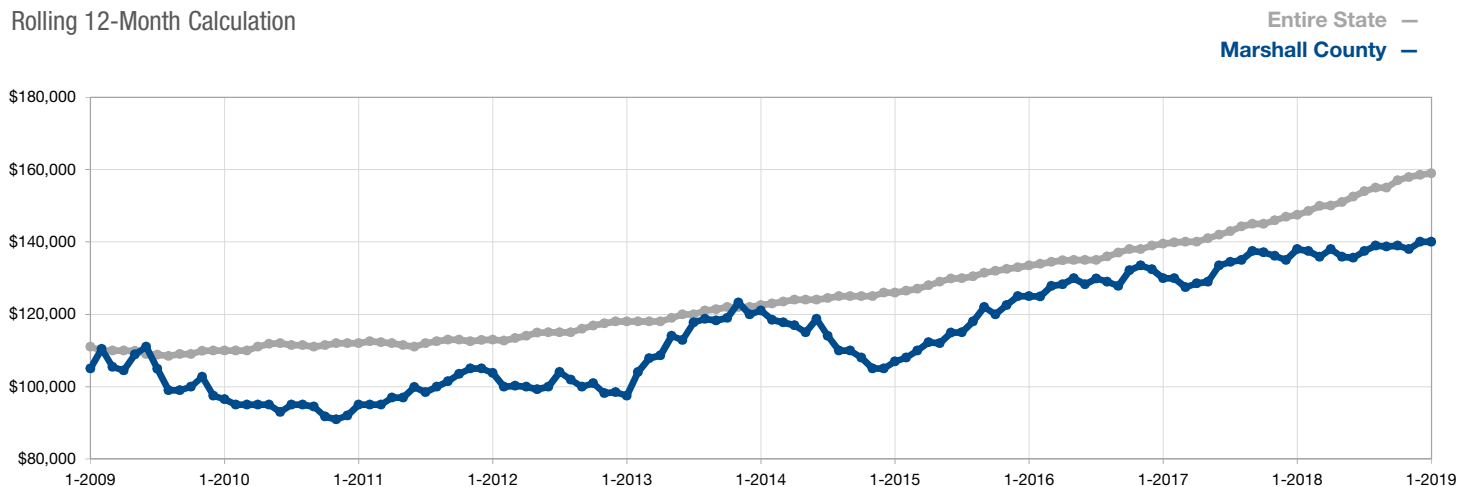
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.