

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

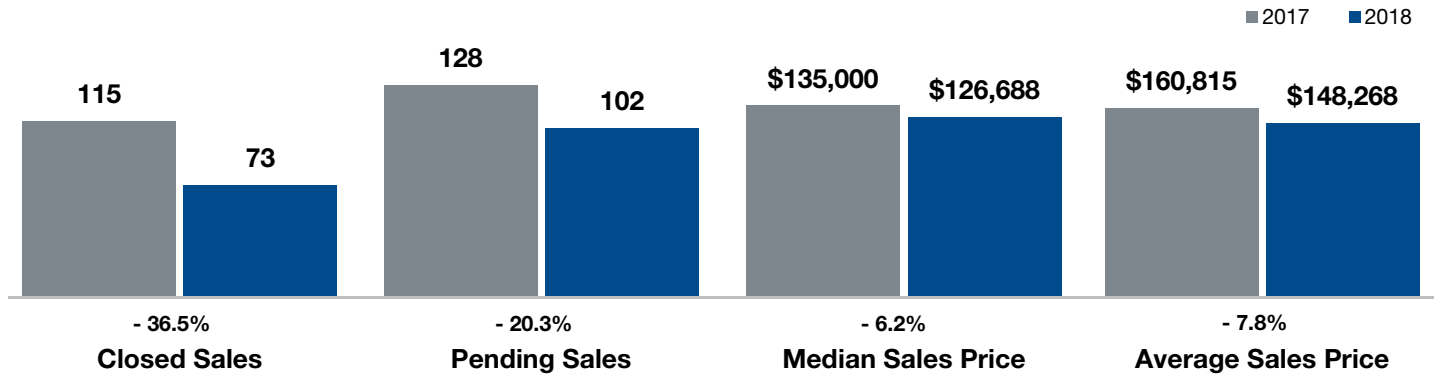


Marshall County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	180	153	- 15.0%	554	497	- 10.3%
Closed Sales	115	73	- 36.5%	423	385	- 9.0%
Median Sales Price	\$135,000	\$126,688	- 6.2%	\$129,000	\$135,869	+ 5.3%
Percent of Original List Price Received*	94.8%	95.8%	+ 1.1%	94.7%	95.1%	+ 0.4%

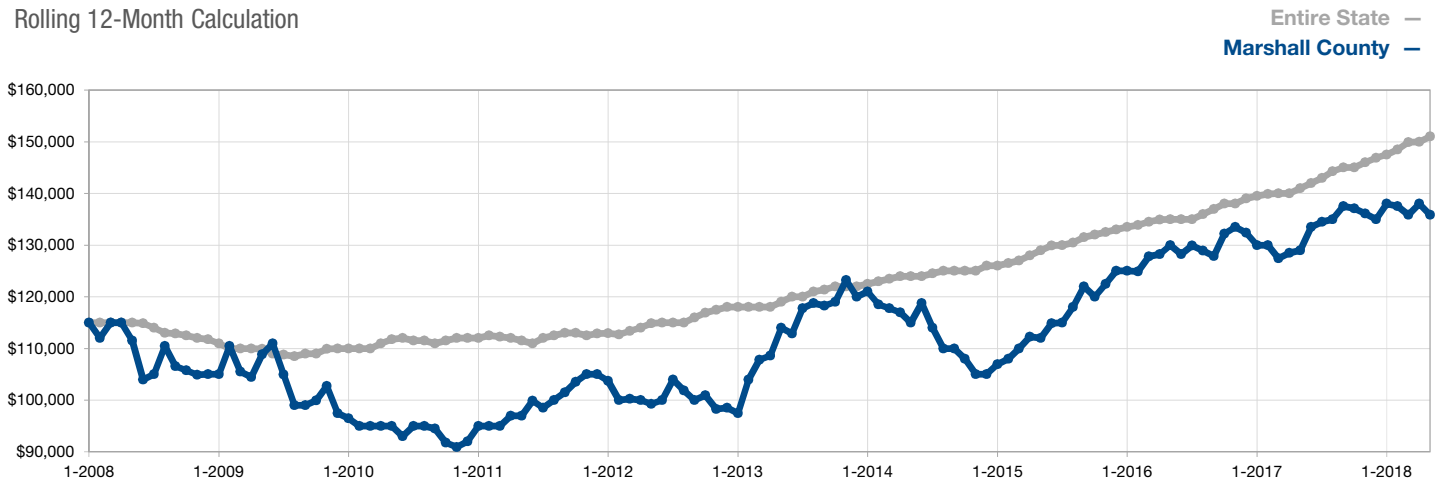
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.