

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

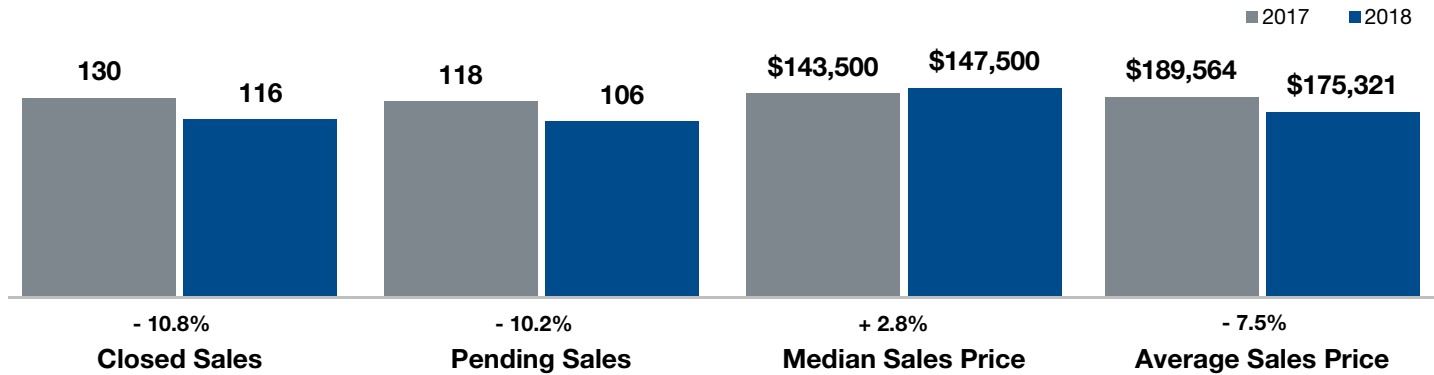


Marshall County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	143	148	+ 3.5%	546	499	- 8.6%
Closed Sales	130	116	- 10.8%	429	369	- 14.0%
Median Sales Price	\$143,500	\$147,500	+ 2.8%	\$137,500	\$138,750	+ 0.9%
Percent of Original List Price Received*	94.9%	94.5%	- 0.4%	94.5%	95.3%	+ 0.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.