

# Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

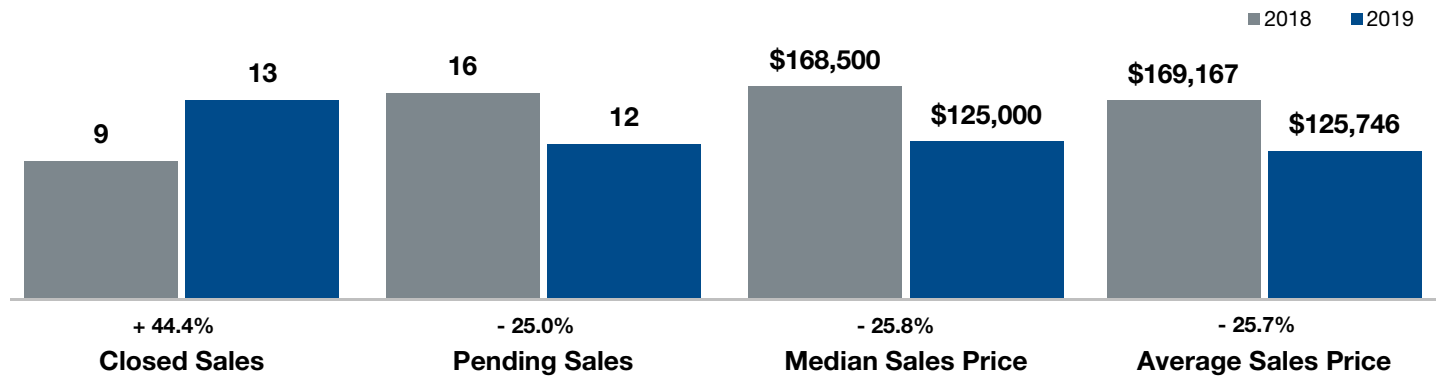


## Martin County

| Key Metrics                              | November through January |                  |                | February through January |                  |                |
|--|--------------------------|------------------|----------------|--------------------------|------------------|----------------|
|  | 2018                     | 2019             | Percent Change | Thru 1-2018              | Thru 1-2019      | Percent Change |
| New Listings                             | 16                       | 20               | + 25.0%        | 84                       | 88               | + 4.8%         |
| Closed Sales                             | 9                        | 13               | + 44.4%        | 58                       | 57               | - 1.7%         |
| Median Sales Price                       | \$168,500                | <b>\$125,000</b> | - 25.8%        | \$96,000                 | <b>\$118,000</b> | + 22.9%        |
| Percent of Original List Price Received* | 94.4%                    | <b>92.1%</b>     | - 2.4%         | 91.8%                    | <b>92.0%</b>     | + 0.2%         |

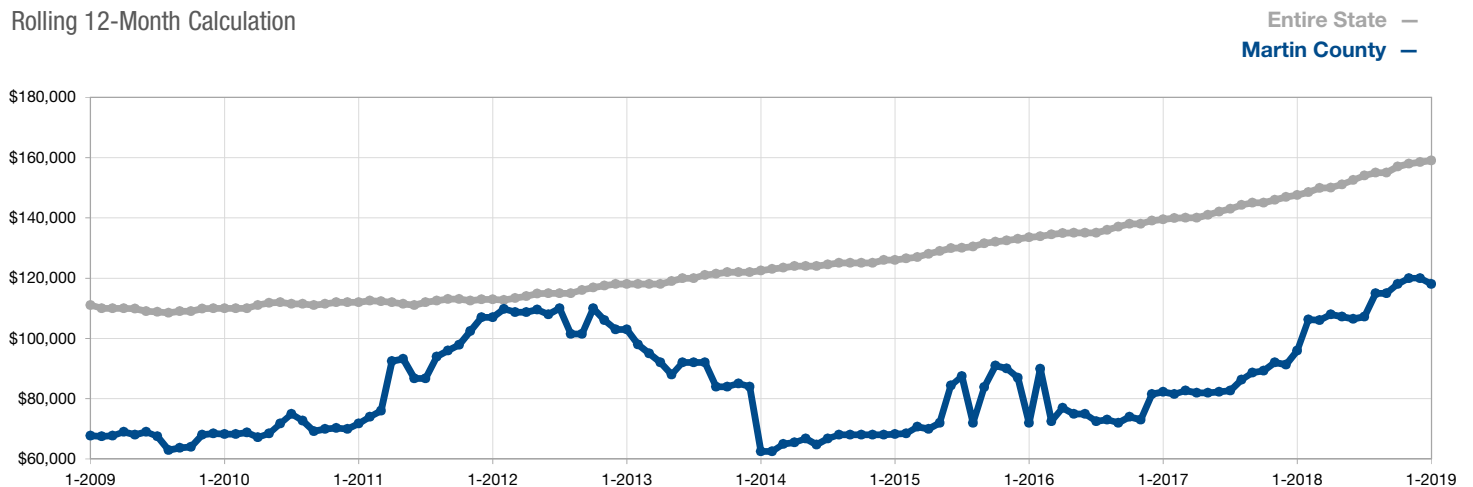
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.