

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

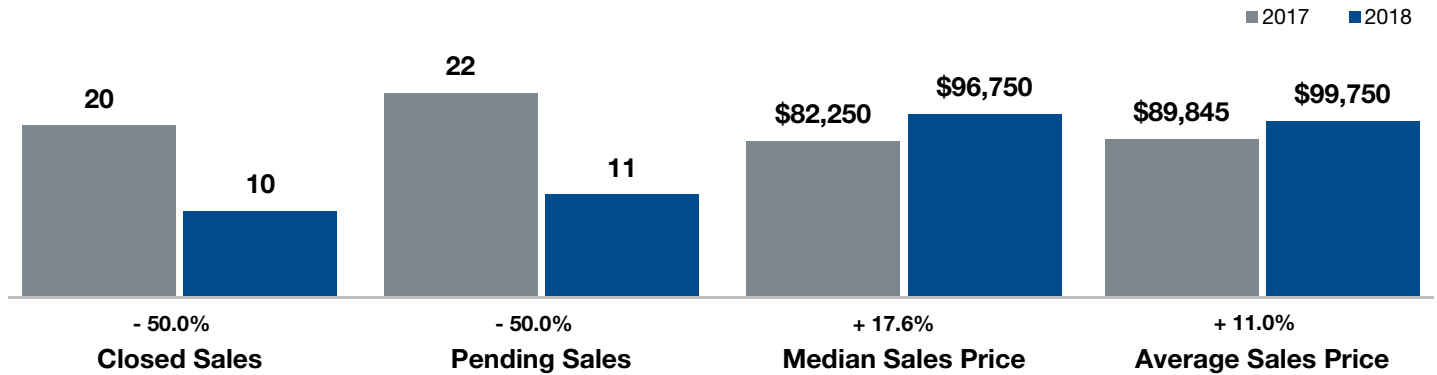


Martin County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	26	28	+ 7.7%	84	78	- 7.1%
Closed Sales	20	10	- 50.0%	59	50	- 15.3%
Median Sales Price	\$82,250	\$96,750	+ 17.6%	\$82,000	\$107,250	+ 30.8%
Percent of Original List Price Received*	91.2%	86.7%	- 4.9%	92.0%	91.8%	- 0.2%

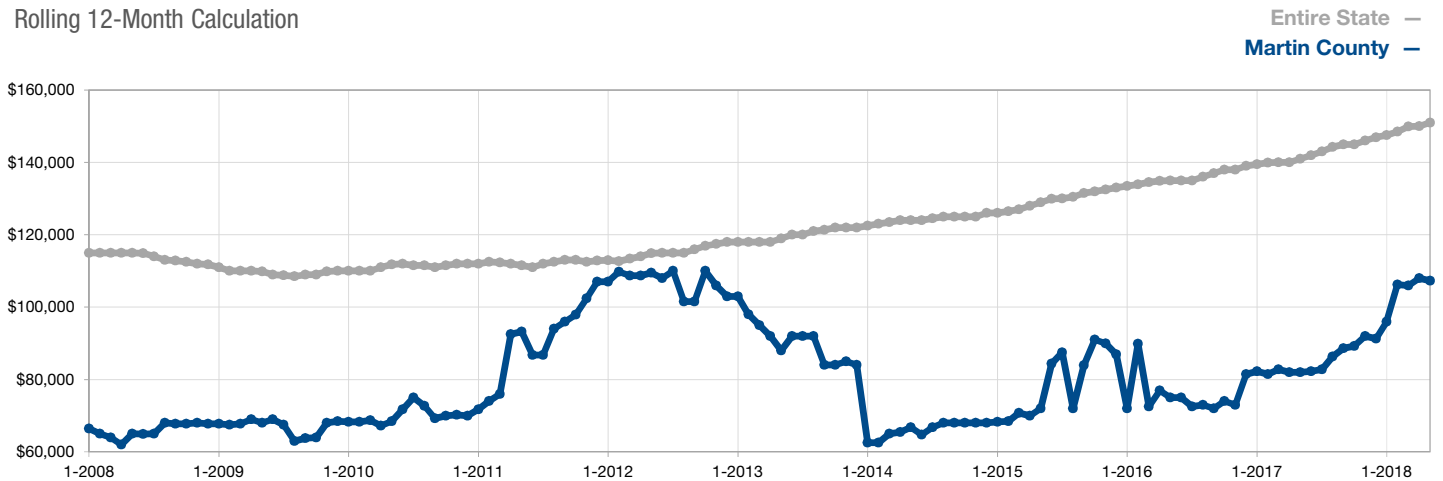
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.