

Local Market Update for September 2018

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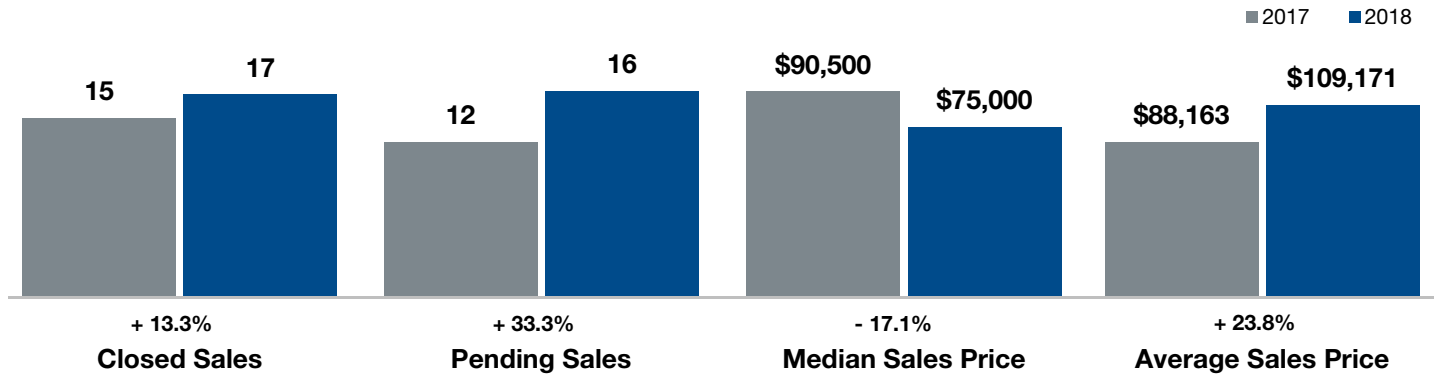


Martin County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	21	27	+ 28.6%	83	87	+ 4.8%
Closed Sales	15	17	+ 13.3%	65	51	- 21.5%
Median Sales Price	\$90,500	\$75,000	- 17.1%	\$88,600	\$115,000	+ 29.8%
Percent of Original List Price Received*	91.4%	91.6%	+ 0.2%	91.5%	92.1%	+ 0.7%

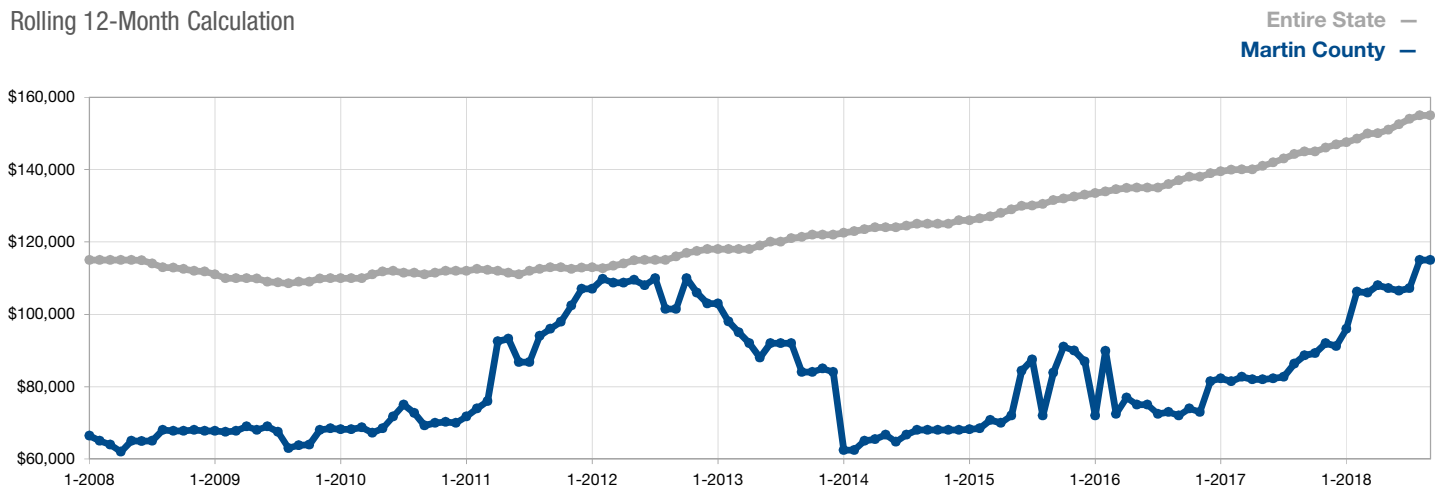
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.