Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

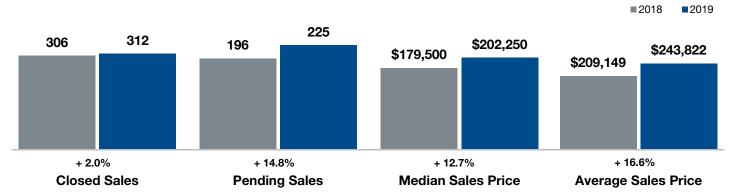


Monroe County

	November through January			February through January		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	415	392	- 5.5%	2,433	2,386	- 1.9%
Closed Sales	306	312	+ 2.0%	1,815	1,854	+ 2.1%
Median Sales Price	\$179,500	\$202,250	+ 12.7%	\$180,000	\$200,000	+ 11.1%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	97.5%	97.7%	+ 0.2%

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

\$160,000

\$140,000



\$120,000 \$100,000 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.