

# Local Market Update for September 2018

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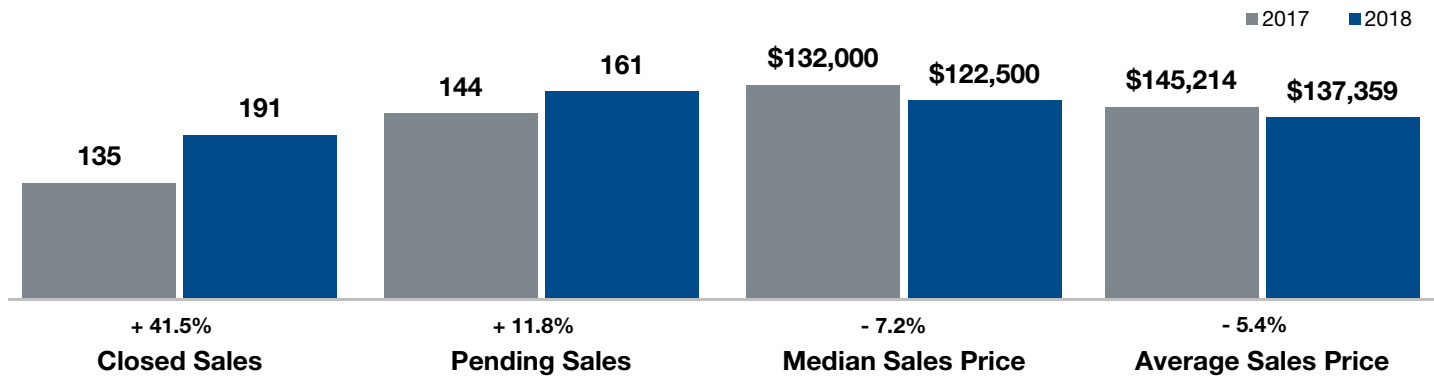


## Montgomery County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	181	209	+ 15.5%	592	672	+ 13.5%
Closed Sales	135	191	+ 41.5%	506	574	+ 13.4%
Median Sales Price	\$132,000	\$122,500	- 7.2%	\$116,000	\$117,000	+ 0.9%
Percent of Original List Price Received*	94.4%	95.5%	+ 1.2%	93.5%	94.6%	+ 1.2%

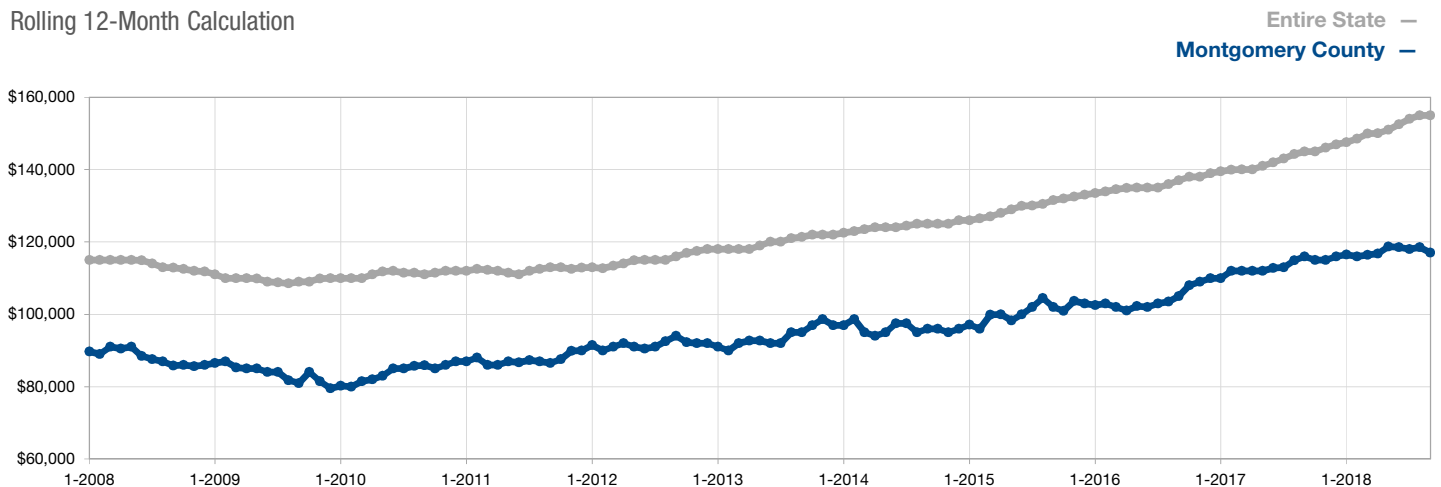
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.