

Local Market Update for January 2019

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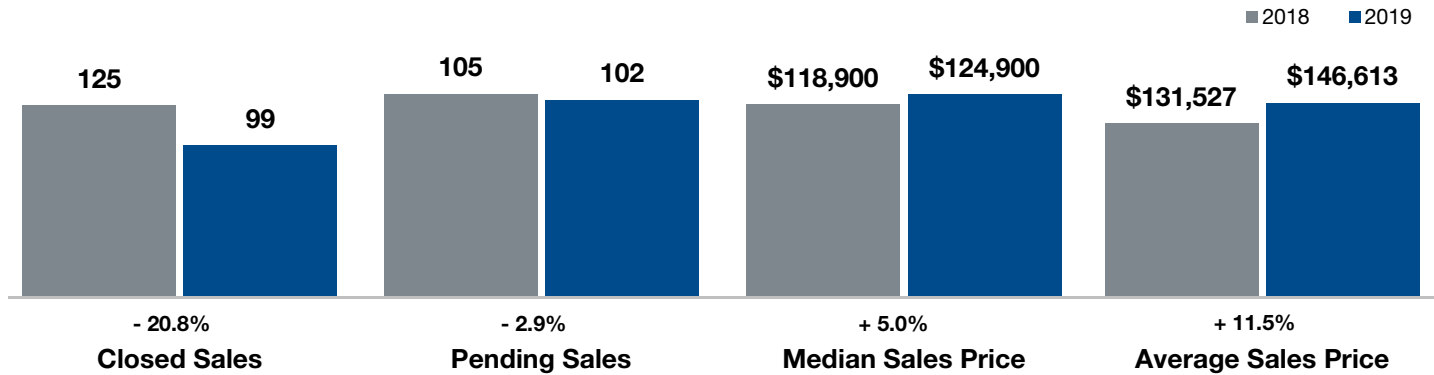


Montgomery County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	111	98	- 11.7%	614	656	+ 6.8%
Closed Sales	125	99	- 20.8%	523	532	+ 1.7%
Median Sales Price	\$118,900	\$124,900	+ 5.0%	\$116,500	\$118,925	+ 2.1%
Percent of Original List Price Received*	93.1%	92.5%	- 0.6%	93.5%	94.6%	+ 1.2%

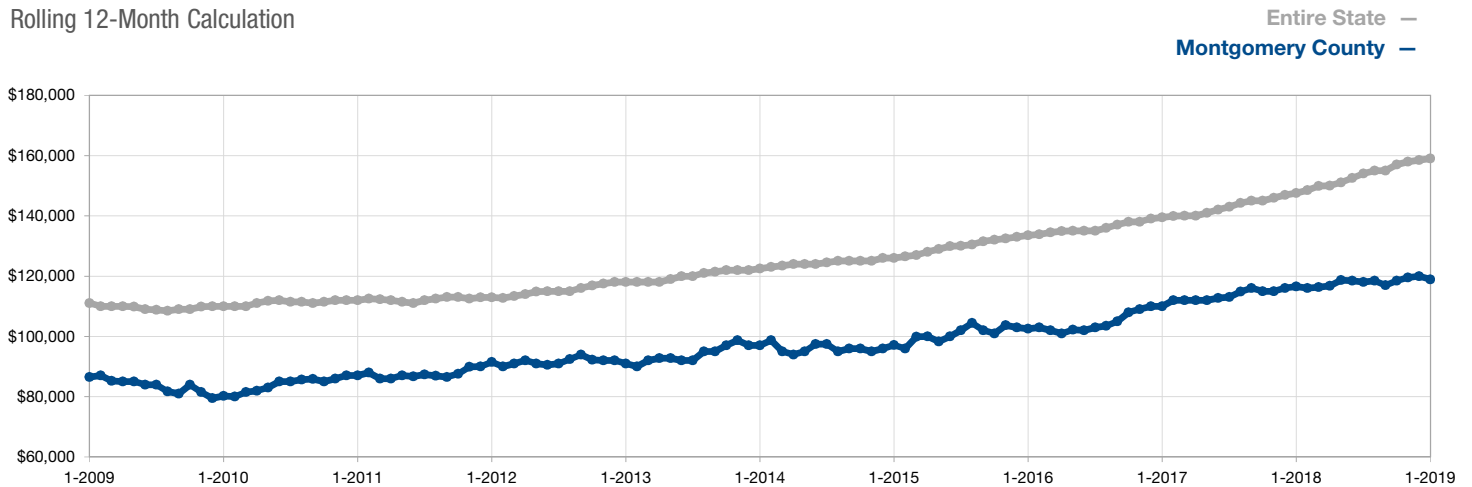
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.