

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

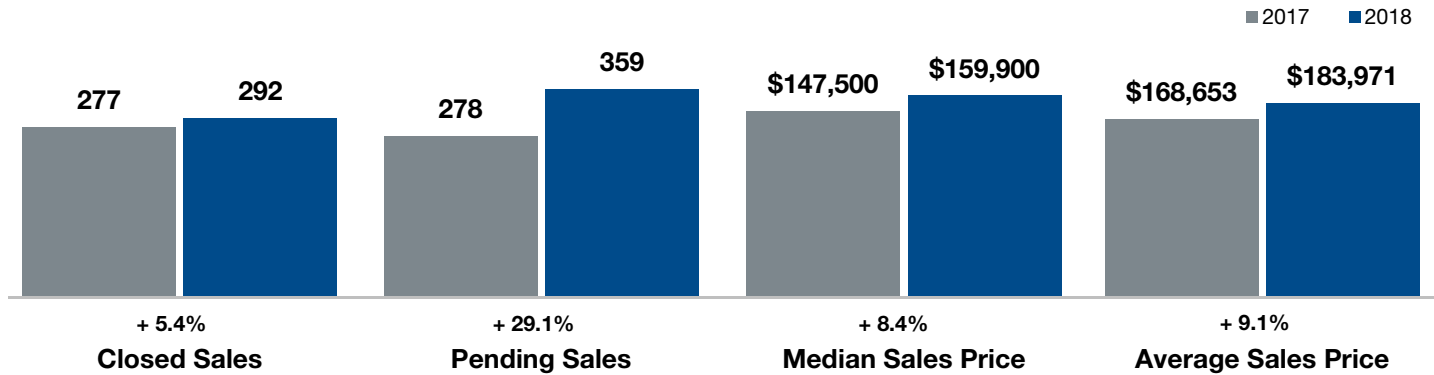


Morgan County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	394	410	+ 4.1%	1,304	1,326	+ 1.7%
Closed Sales	277	292	+ 5.4%	1,048	1,104	+ 5.3%
Median Sales Price	\$147,500	\$159,900	+ 8.4%	\$146,500	\$158,000	+ 7.8%
Percent of Original List Price Received*	93.8%	96.5%	+ 2.9%	94.4%	95.8%	+ 1.5%

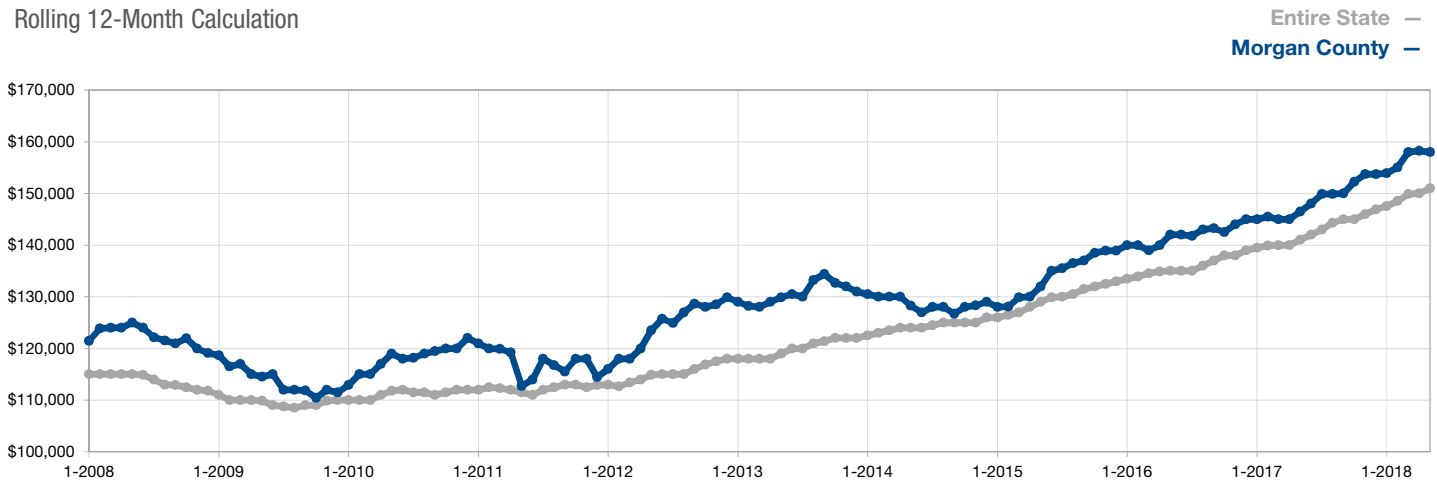
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.