

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

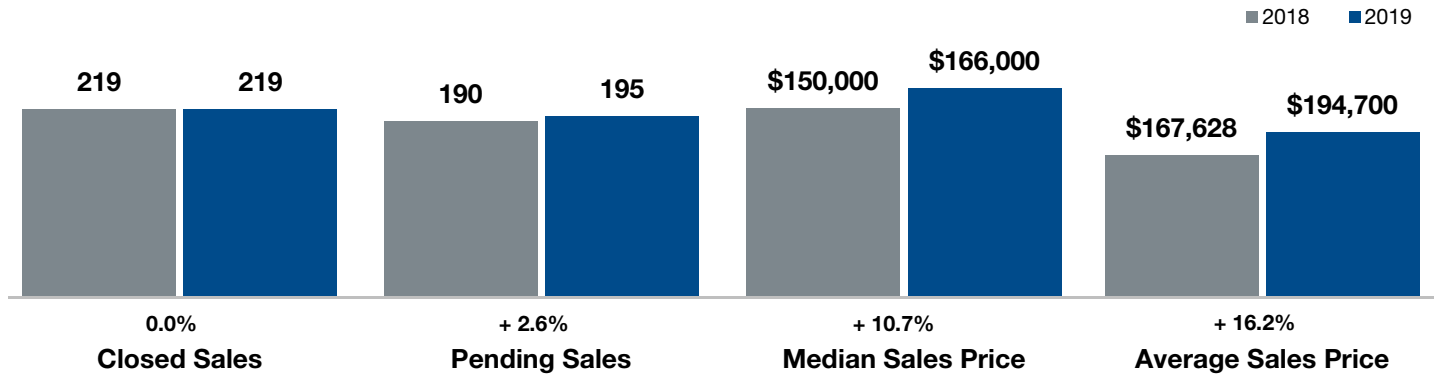


Morgan County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	216	218	+ 0.9%	1,321	1,401	+ 6.1%
Closed Sales	219	219	0.0%	1,068	1,100	+ 3.0%
Median Sales Price	\$150,000	\$166,000	+ 10.7%	\$153,900	\$166,500	+ 8.2%
Percent of Original List Price Received*	94.7%	93.4%	- 1.4%	95.0%	95.5%	+ 0.5%

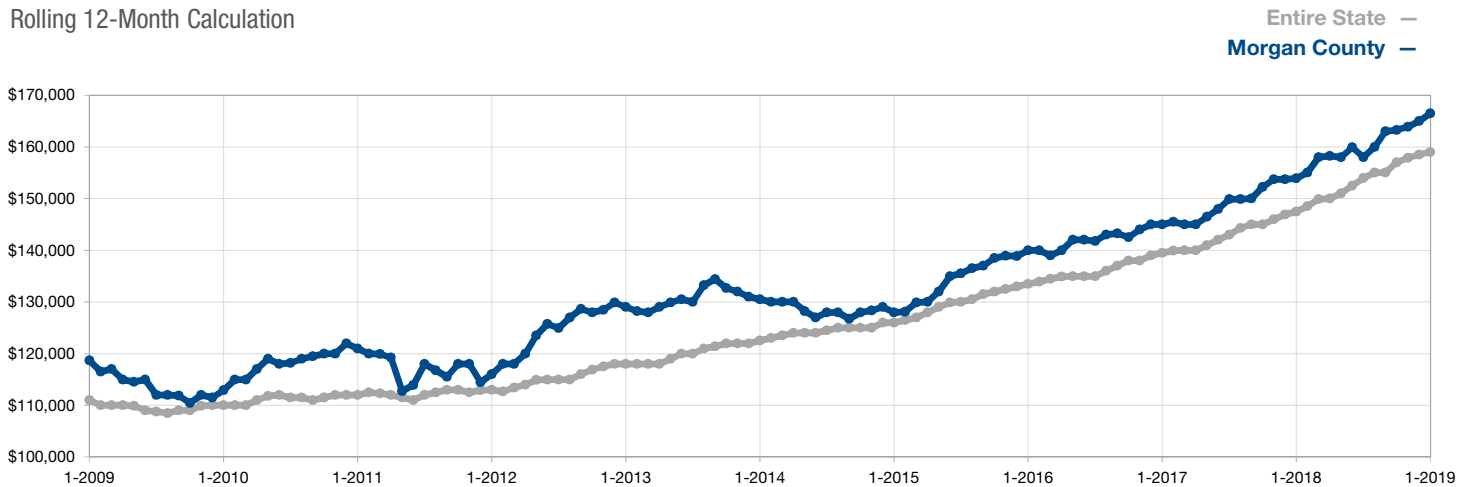
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.