

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

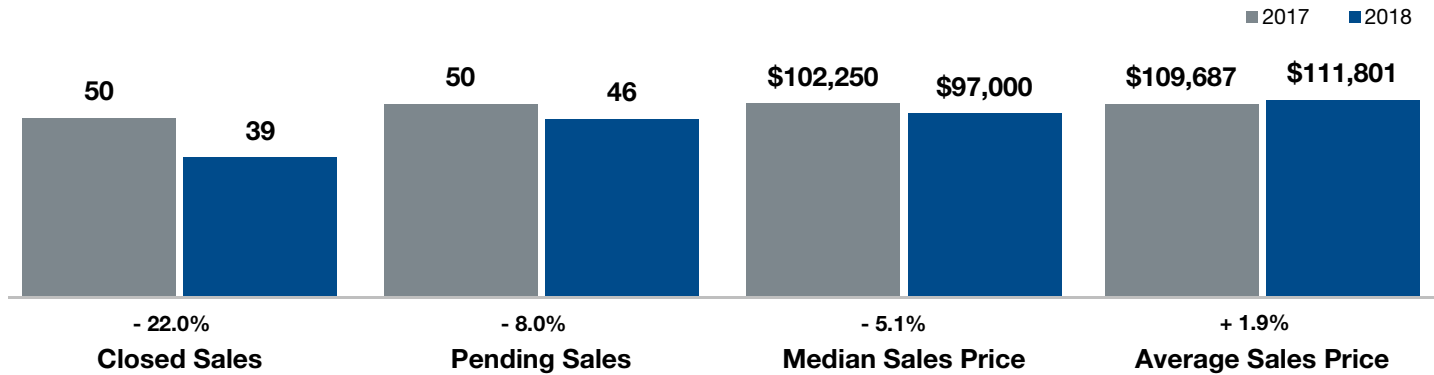


Newton County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	62	63	+ 1.6%	292	224	- 23.3%
Closed Sales	50	39	- 22.0%	189	164	- 13.2%
Median Sales Price	\$102,250	\$97,000	- 5.1%	\$99,000	\$120,000	+ 21.2%
Percent of Original List Price Received*	91.5%	94.6%	+ 3.4%	91.0%	93.1%	+ 2.3%

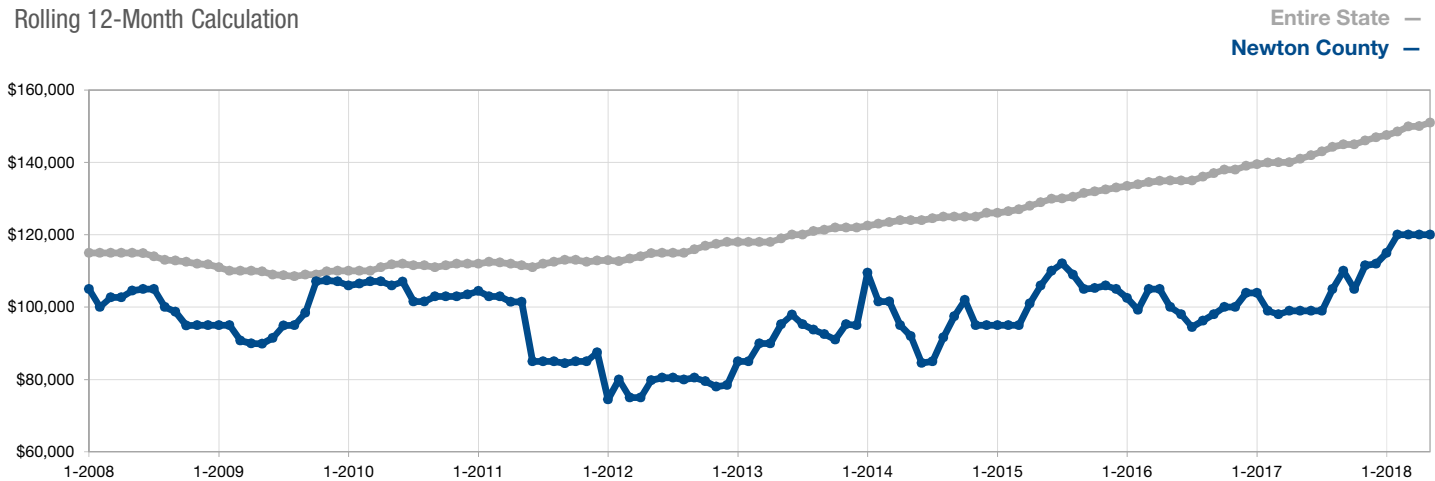
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.