

# Local Market Update for January 2019

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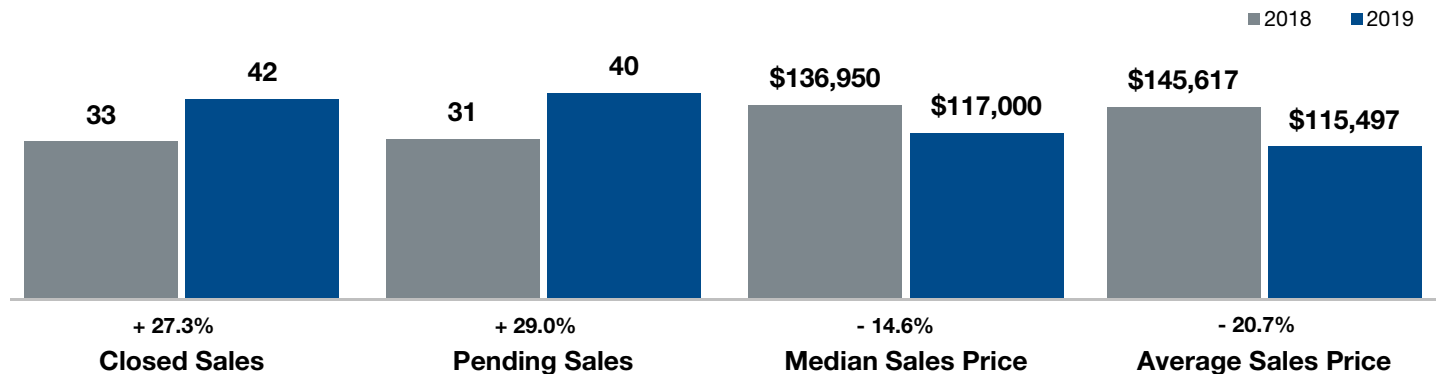


## Newton County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	35	40	+ 14.3%	237	236	- 0.4%
Closed Sales	33	42	+ 27.3%	181	153	- 15.5%
Median Sales Price	\$136,950	\$117,000	- 14.6%	\$115,000	\$112,000	- 2.6%
Percent of Original List Price Received*	93.2%	90.2%	- 3.2%	92.3%	91.4%	- 1.0%

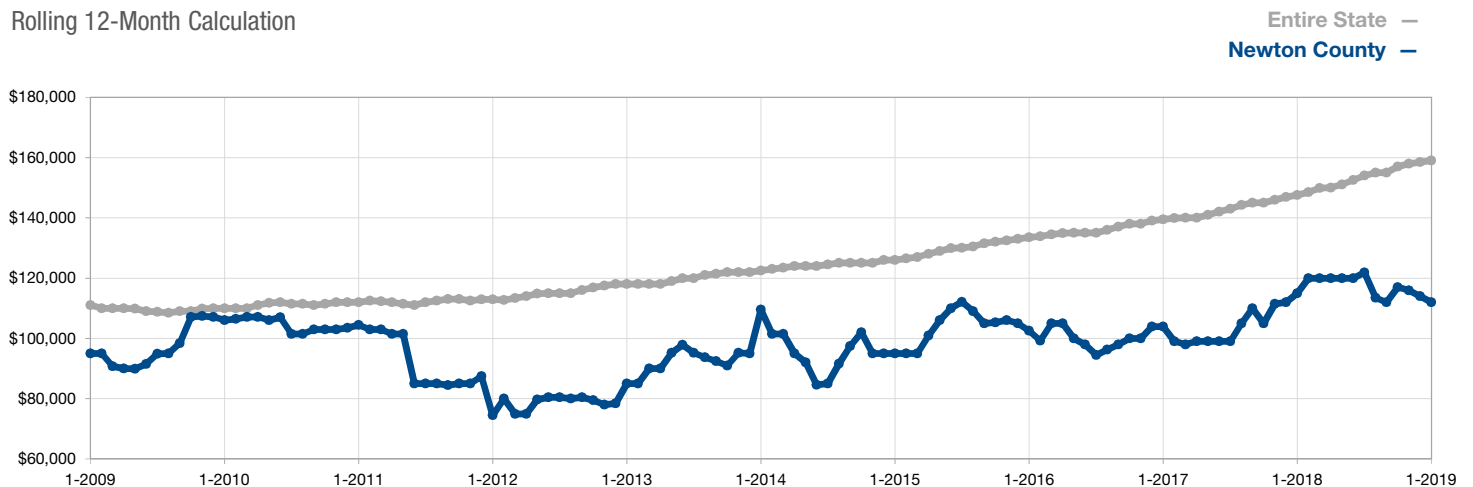
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.