

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

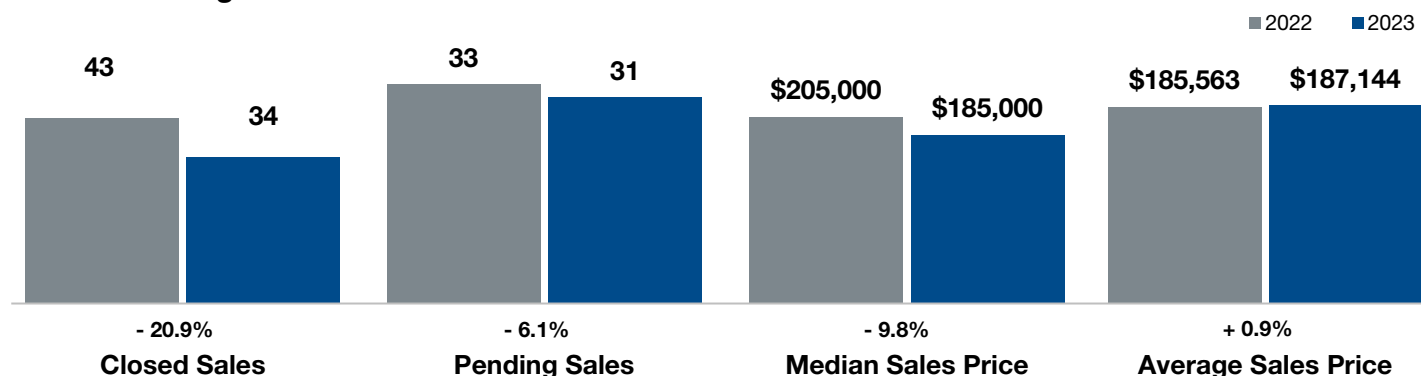


Newton County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	54	41	- 24.1%	214	200	- 6.5%
Closed Sales	43	34	- 20.9%	177	155	- 12.4%
Median Sales Price	\$205,000	\$185,000	- 9.8%	\$170,300	\$186,000	+ 9.2%
Percent of Original List Price Received*	94.5%	93.9%	- 0.6%	95.8%	94.6%	- 1.3%

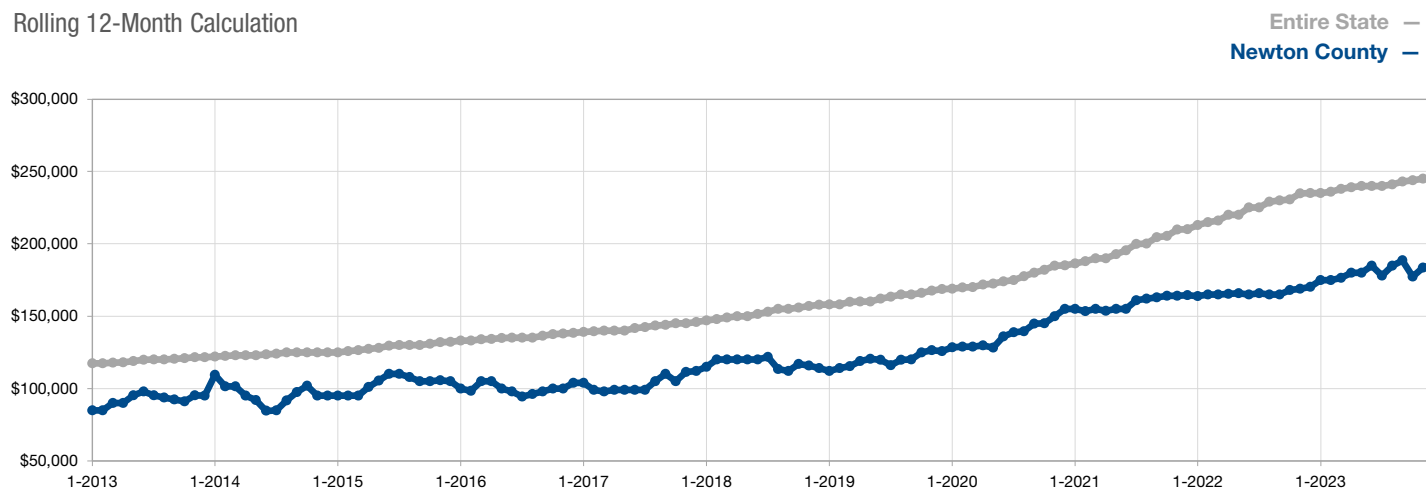
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.