

# Local Market Update for September 2018

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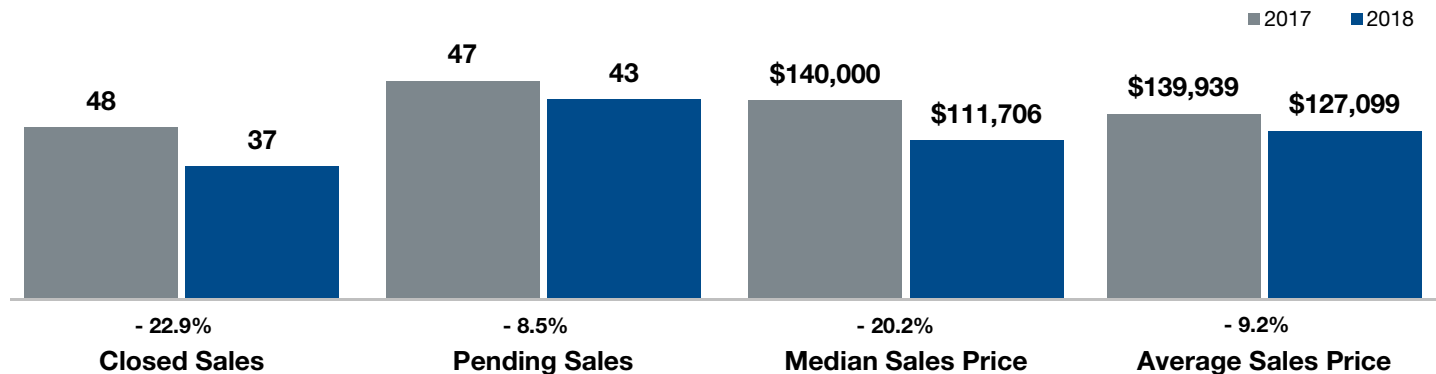


## Newton County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	64	64	0.0%	254	217	- 14.6%
Closed Sales	48	37	- 22.9%	186	149	- 19.9%
Median Sales Price	\$140,000	\$111,706	- 20.2%	\$110,000	\$112,000	+ 1.8%
Percent of Original List Price Received*	92.3%	92.1%	- 0.2%	91.5%	93.3%	+ 2.0%

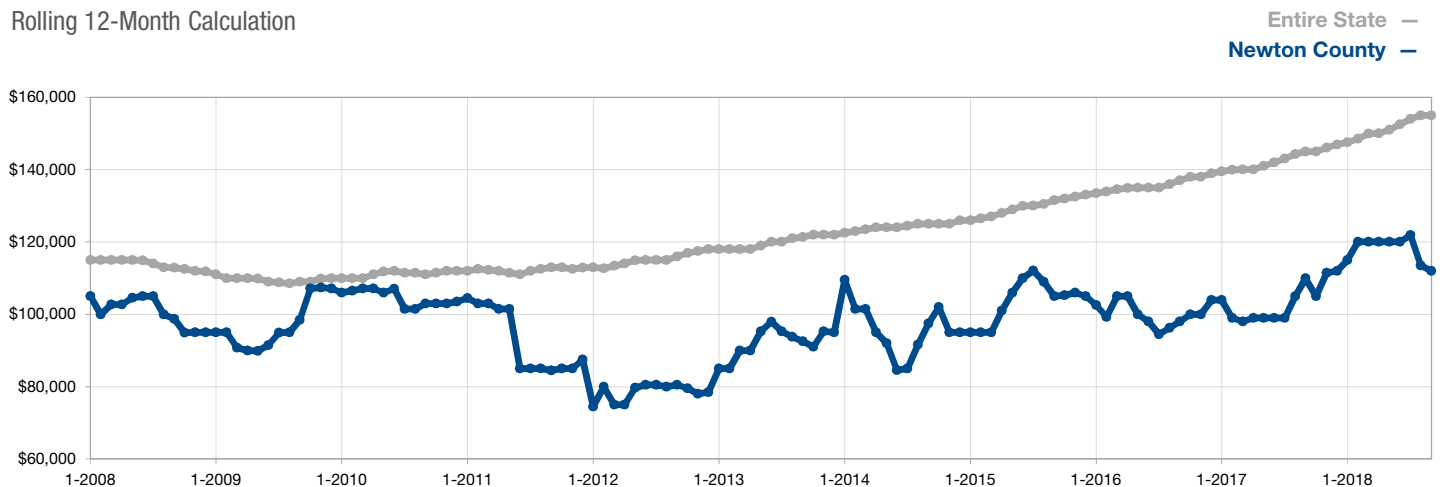
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.