

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

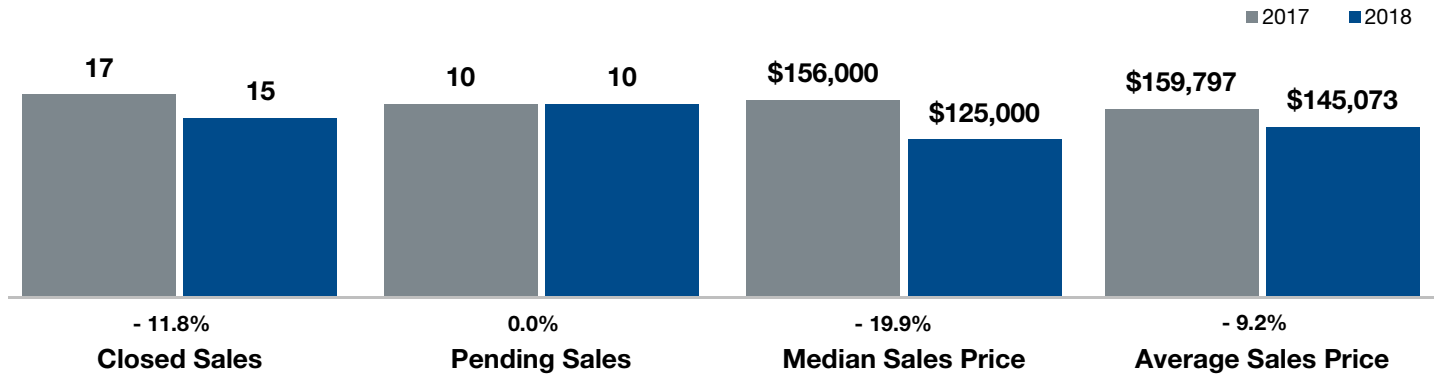


Ohio County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	21	30	+ 42.9%	71	84	+ 18.3%
Closed Sales	17	15	- 11.8%	52	60	+ 15.4%
Median Sales Price	\$156,000	\$125,000	- 19.9%	\$120,500	\$127,500	+ 5.8%
Percent of Original List Price Received*	96.1%	95.6%	- 0.5%	93.6%	94.2%	+ 0.6%

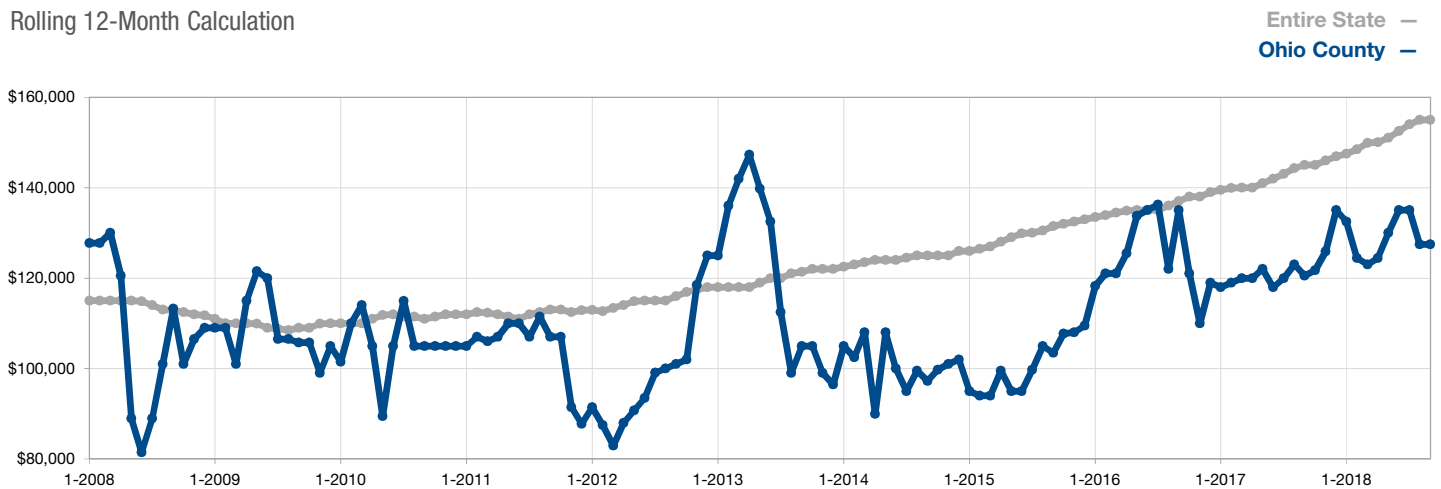
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.