

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

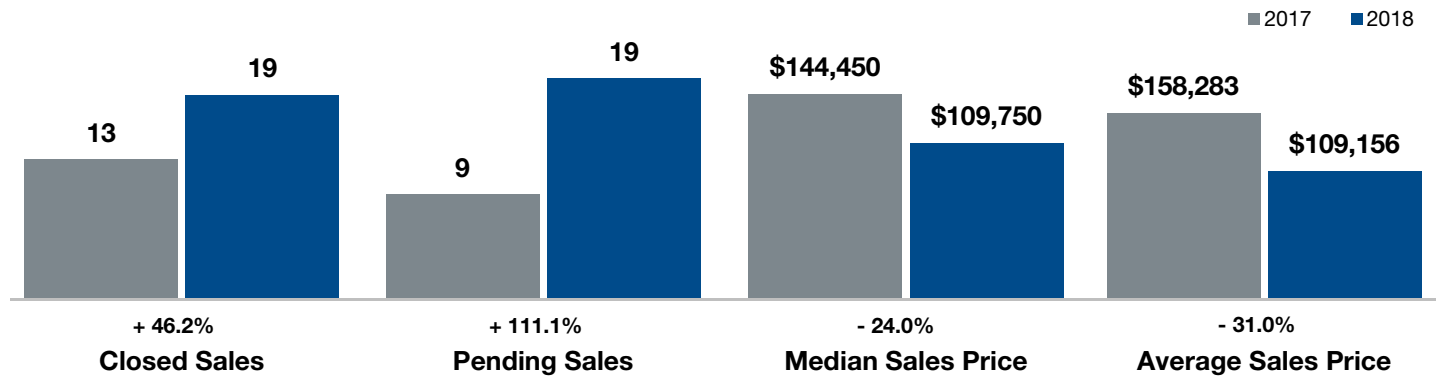


Orange County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	22	31	+ 40.9%	83	103	+ 24.1%
Closed Sales	13	19	+ 46.2%	41	51	+ 24.4%
Median Sales Price	\$144,450	\$109,750	- 24.0%	\$80,000	\$95,000	+ 18.8%
Percent of Original List Price Received*	89.1%	93.0%	+ 4.4%	88.3%	92.6%	+ 4.9%

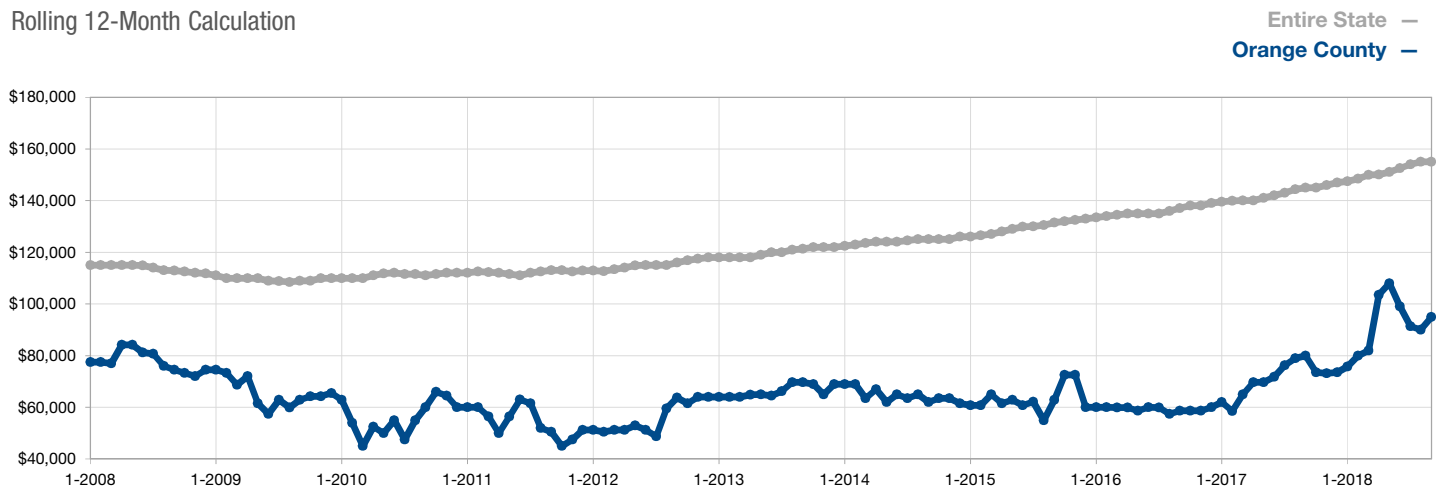
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.