

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

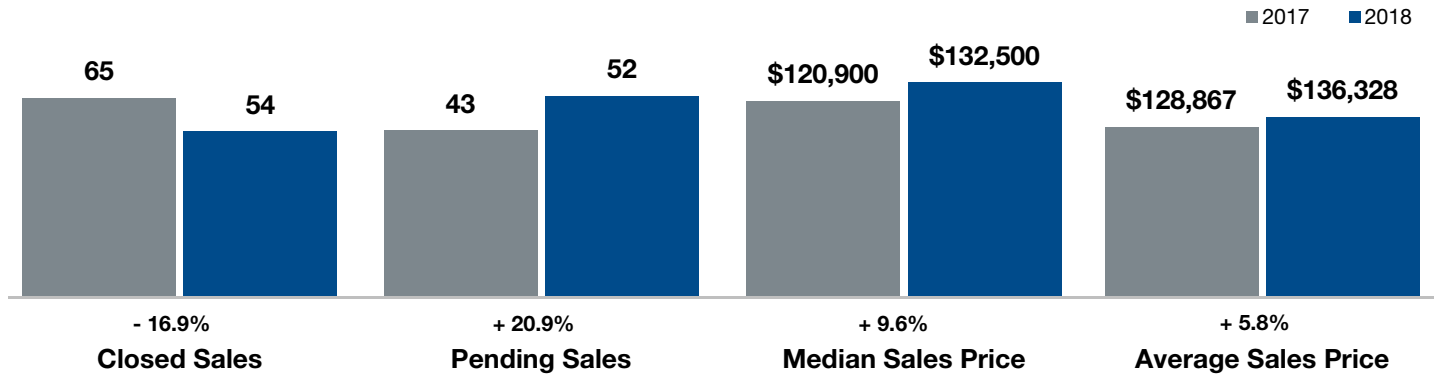


Owen County

| Key Metrics | July through September | | | October through September | | |
|--|------------------------|-----------|----------------|---------------------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 76 | 63 | - 17.1% | 266 | 252 | - 5.3% |
| Closed Sales | 65 | 54 | - 16.9% | 205 | 211 | + 2.9% |
| Median Sales Price | \$120,900 | \$132,500 | + 9.6% | \$117,750 | \$128,000 | + 8.7% |
| Percent of Original List Price Received* | 93.2% | 96.3% | + 3.3% | 94.8% | 96.6% | + 1.9% |

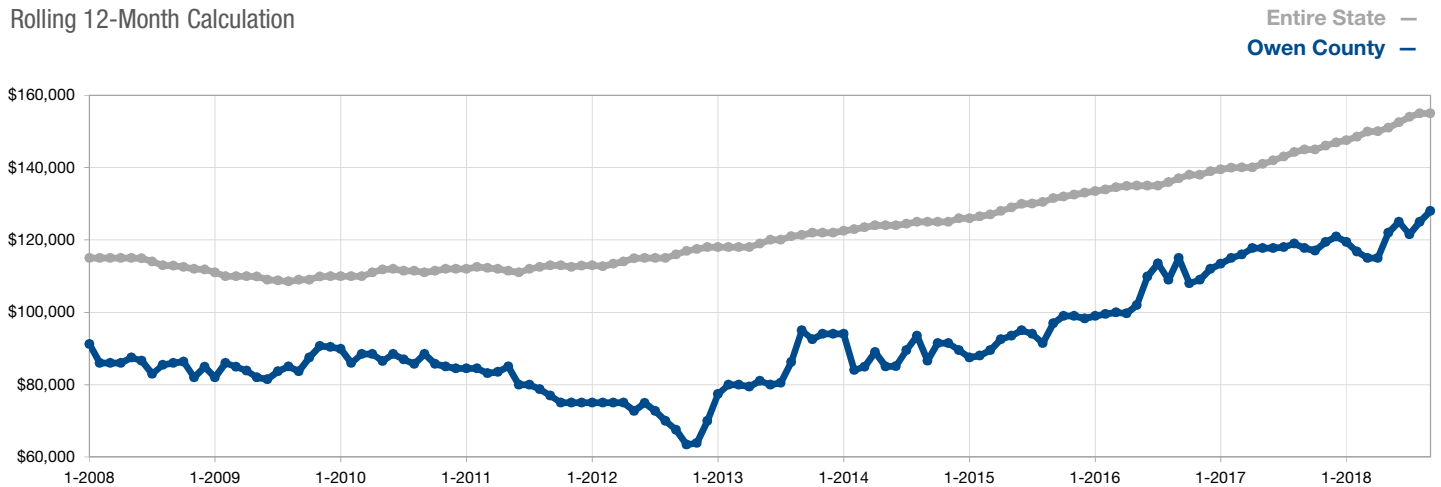
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.