

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

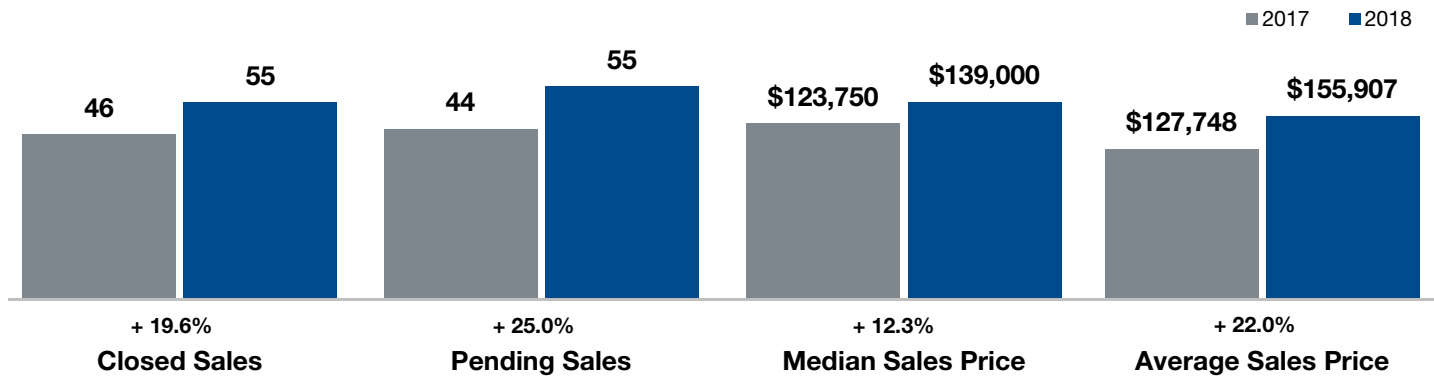


Owen County

| Key Metrics | March through May | | | June through May | | |
|--|-------------------|-----------|----------------|------------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 5-2017 | Thru 5-2018 | Percent Change |
| New Listings | 79 | 82 | + 3.8% | 253 | 293 | + 15.8% |
| Closed Sales | 46 | 55 | + 19.6% | 191 | 221 | + 15.7% |
| Median Sales Price | \$123,750 | \$139,000 | + 12.3% | \$117,750 | \$122,000 | + 3.6% |
| Percent of Original List Price Received* | 94.6% | 97.3% | + 2.9% | 95.6% | 95.5% | - 0.1% |

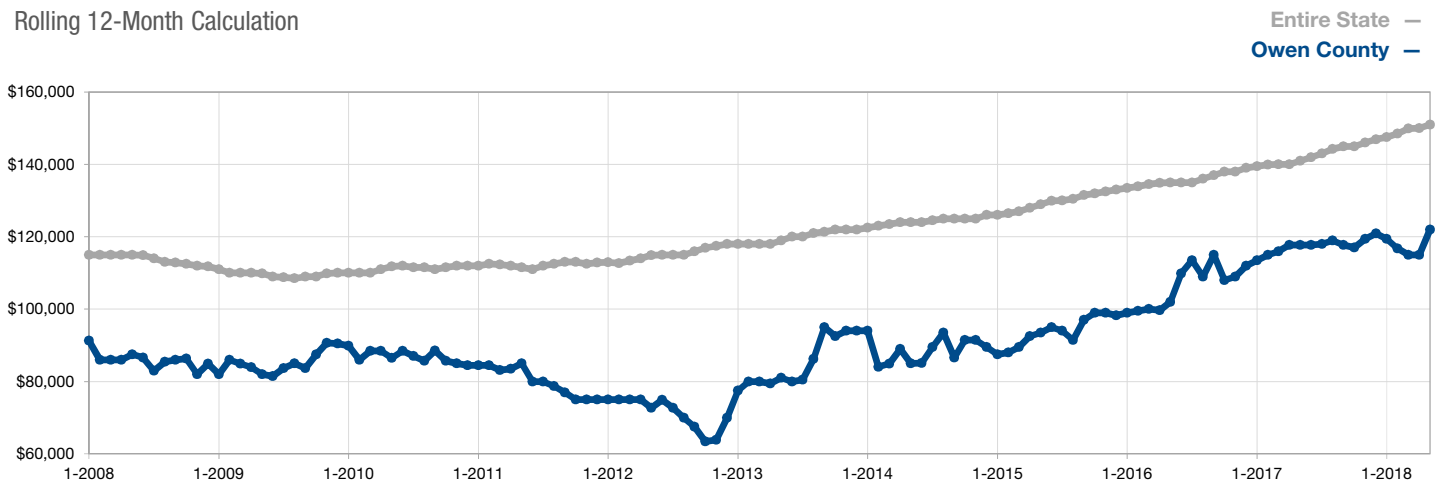
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.