

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

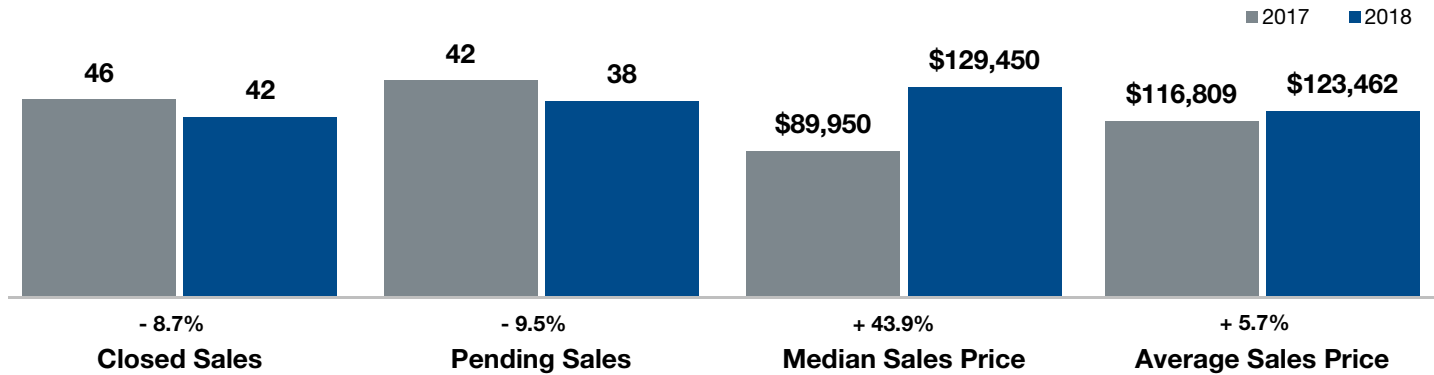


Perry County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	54	60	+ 11.1%	188	215	+ 14.4%
Closed Sales	46	42	- 8.7%	133	152	+ 14.3%
Median Sales Price	\$89,950	\$129,450	+ 43.9%	\$84,500	\$104,000	+ 23.1%
Percent of Original List Price Received*	96.1%	94.9%	- 1.2%	94.3%	94.0%	- 0.3%

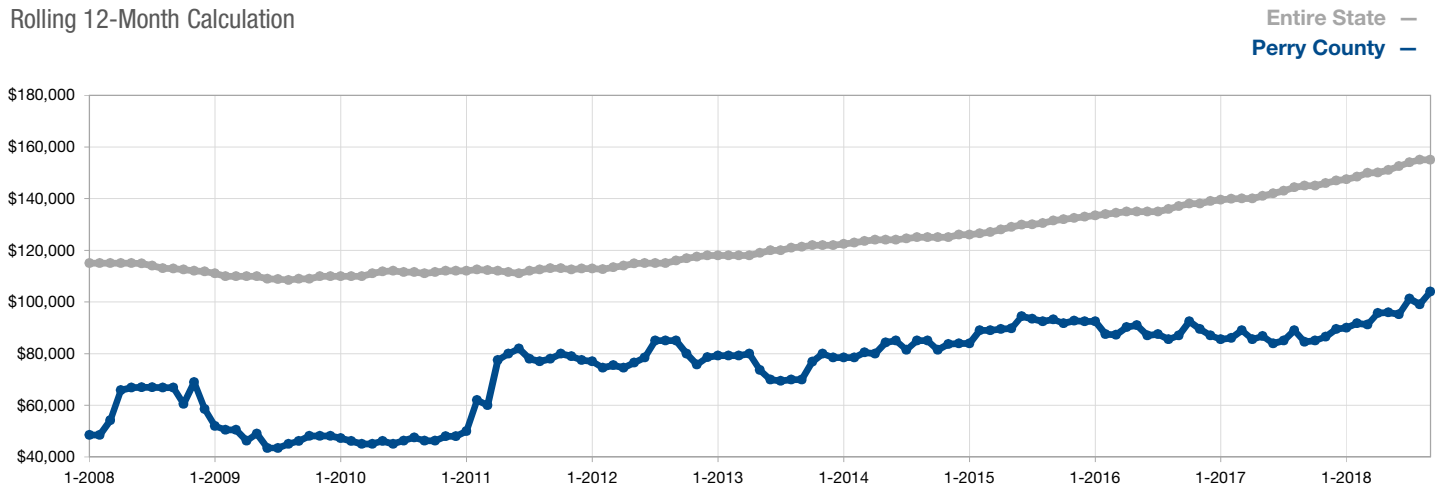
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.