

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

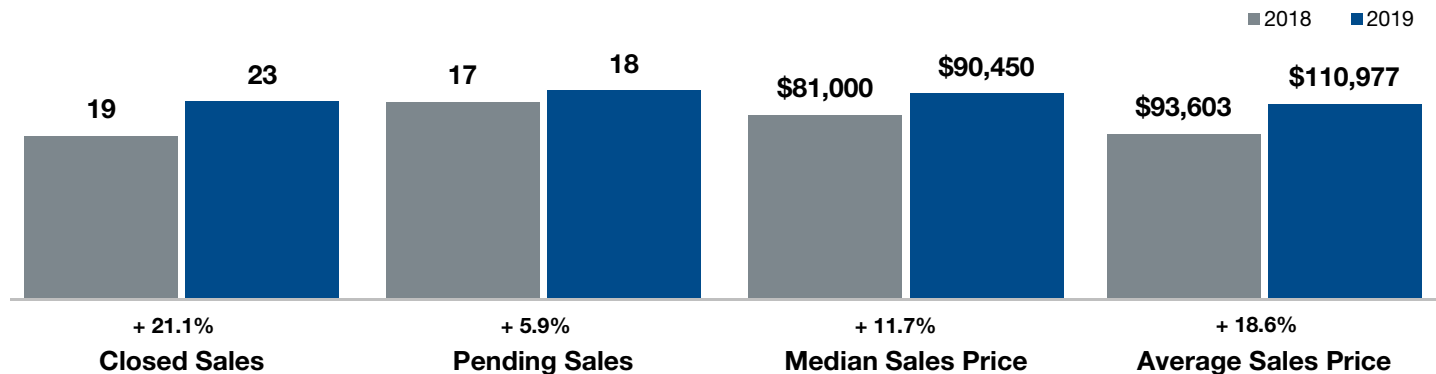


Pike County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	23	19	- 17.4%	105	100	- 4.8%
Closed Sales	19	23	+ 21.1%	97	88	- 9.3%
Median Sales Price	\$81,000	\$90,450	+ 11.7%	\$91,500	\$78,000	- 14.8%
Percent of Original List Price Received*	95.8%	96.0%	+ 0.2%	93.7%	95.7%	+ 2.1%

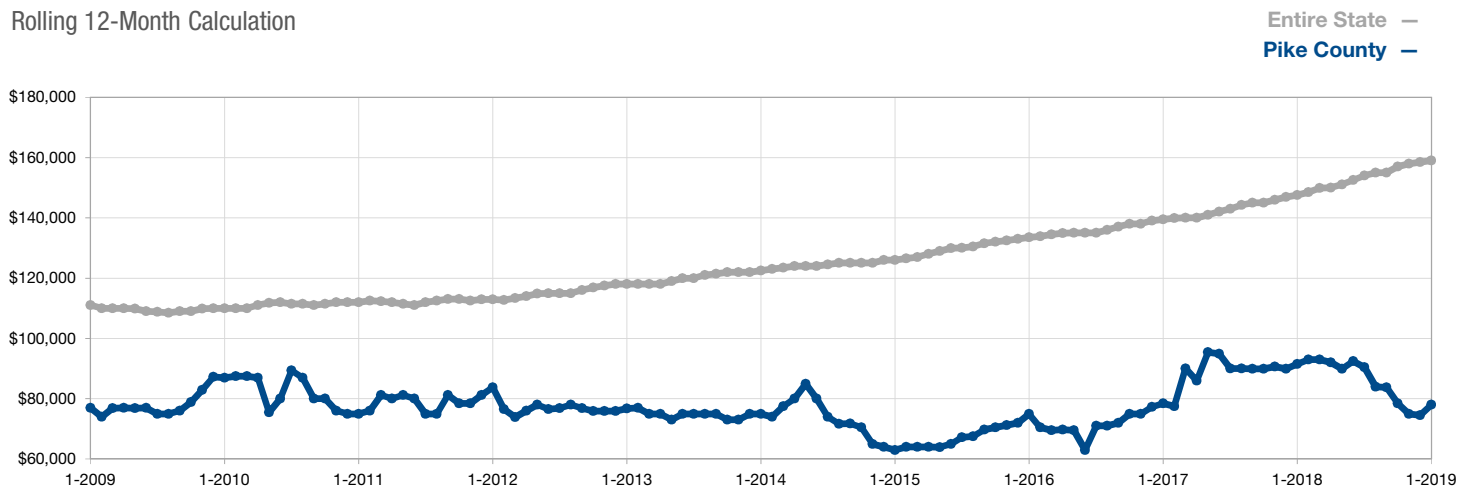
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.