

Local Market Update for May 2018

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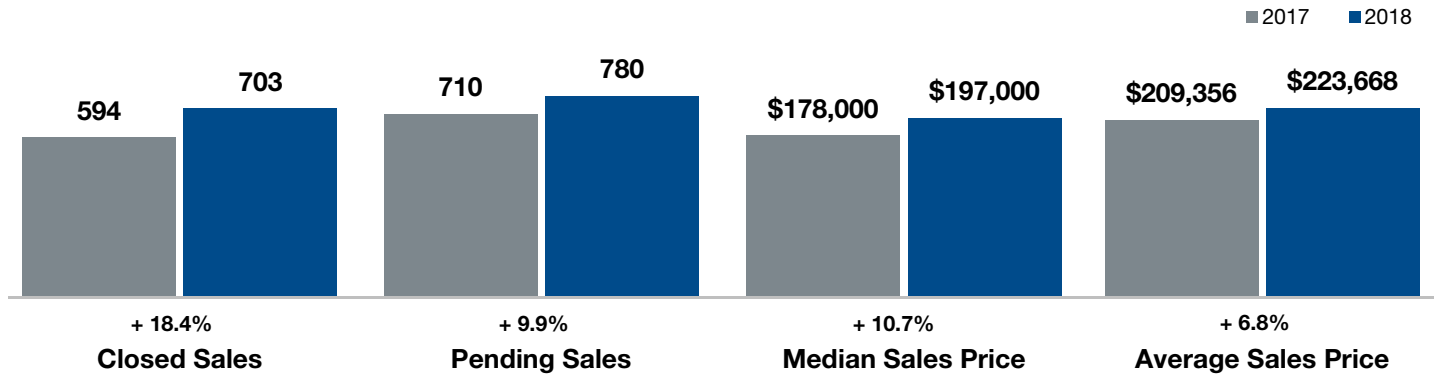


Porter County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	936	931	- 0.5%	3,240	3,152	- 2.7%
Closed Sales	594	703	+ 18.4%	2,374	2,484	+ 4.6%
Median Sales Price	\$178,000	\$197,000	+ 10.7%	\$179,700	\$190,000	+ 5.7%
Percent of Original List Price Received*	95.7%	96.1%	+ 0.4%	95.3%	95.6%	+ 0.3%

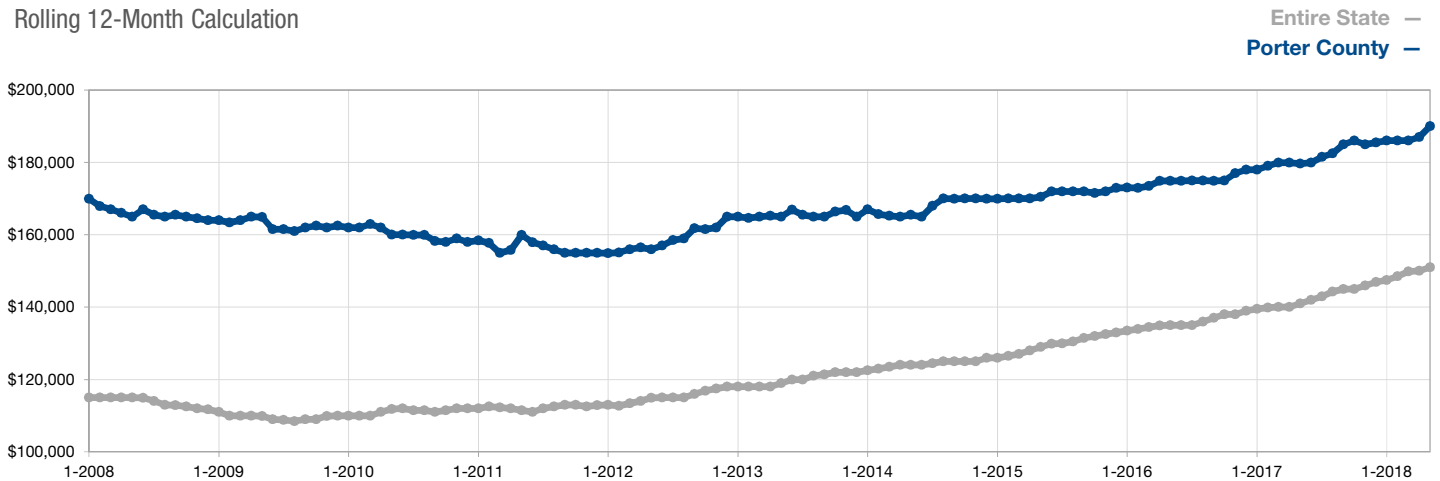
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.