

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

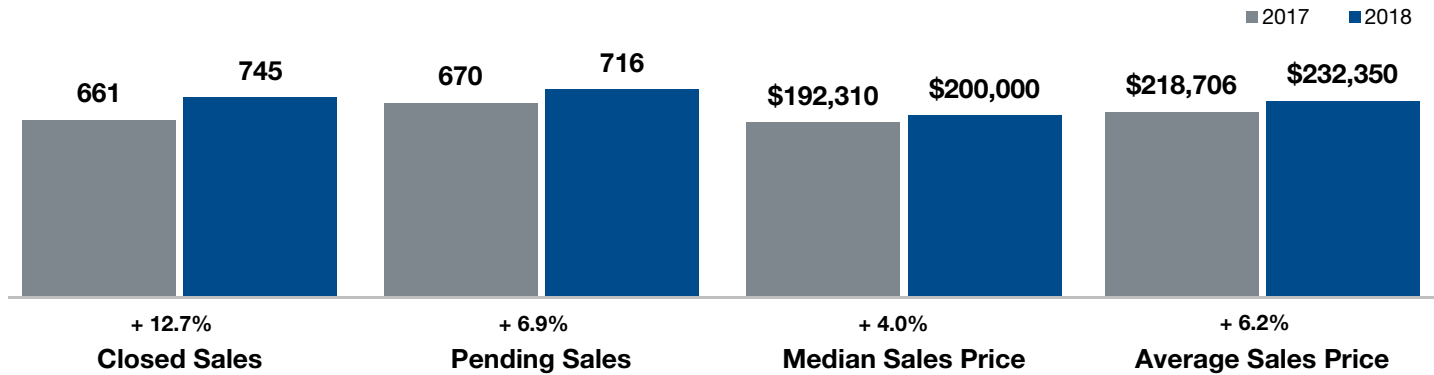


Porter County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	916	878	- 4.1%	3,177	3,122	- 1.7%
Closed Sales	661	745	+ 12.7%	2,351	2,532	+ 7.7%
Median Sales Price	\$192,310	\$200,000	+ 4.0%	\$185,000	\$192,000	+ 3.8%
Percent of Original List Price Received*	95.9%	95.8%	- 0.1%	95.3%	95.7%	+ 0.4%

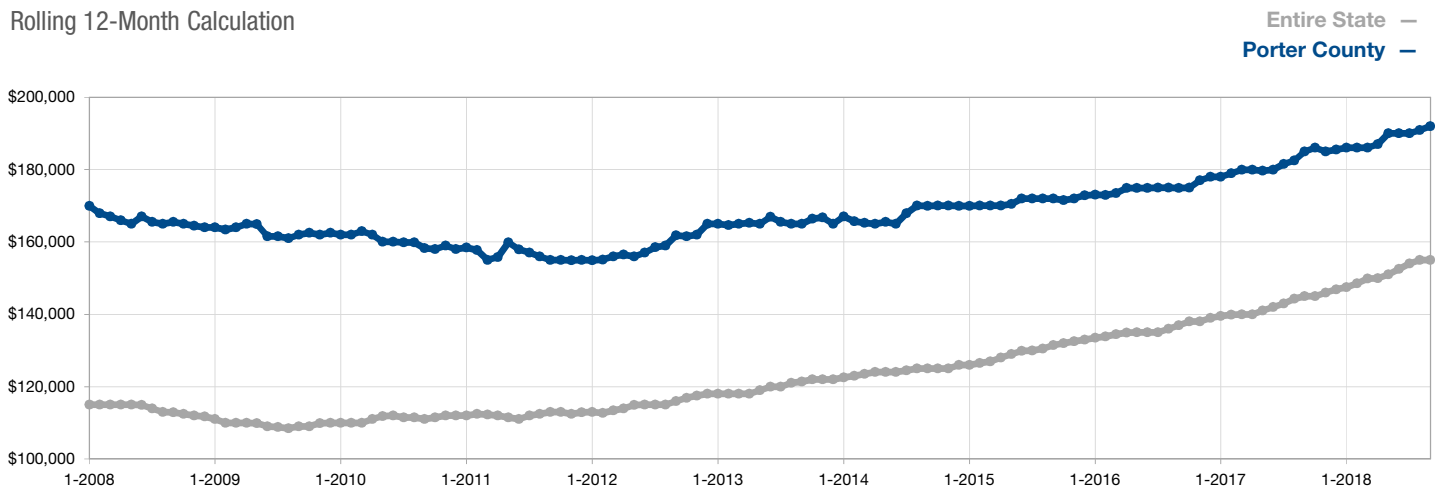
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.