

Local Market Update for September 2018

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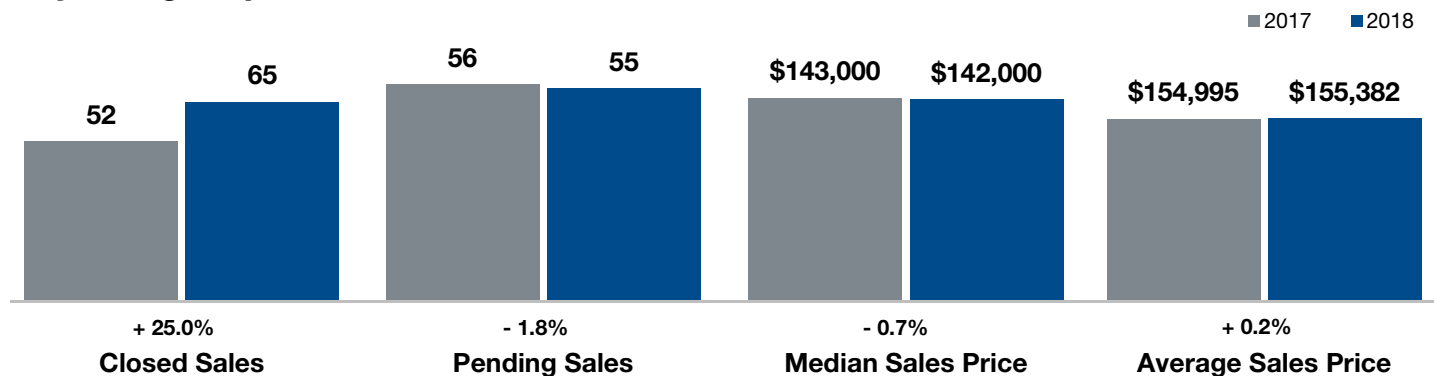


Posey County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	67	59	- 11.9%	229	250	+ 9.2%
Closed Sales	52	65	+ 25.0%	198	208	+ 5.1%
Median Sales Price	\$143,000	\$142,000	- 0.7%	\$125,500	\$136,200	+ 8.5%
Percent of Original List Price Received*	97.9%	96.8%	- 1.1%	97.2%	97.2%	0.0%

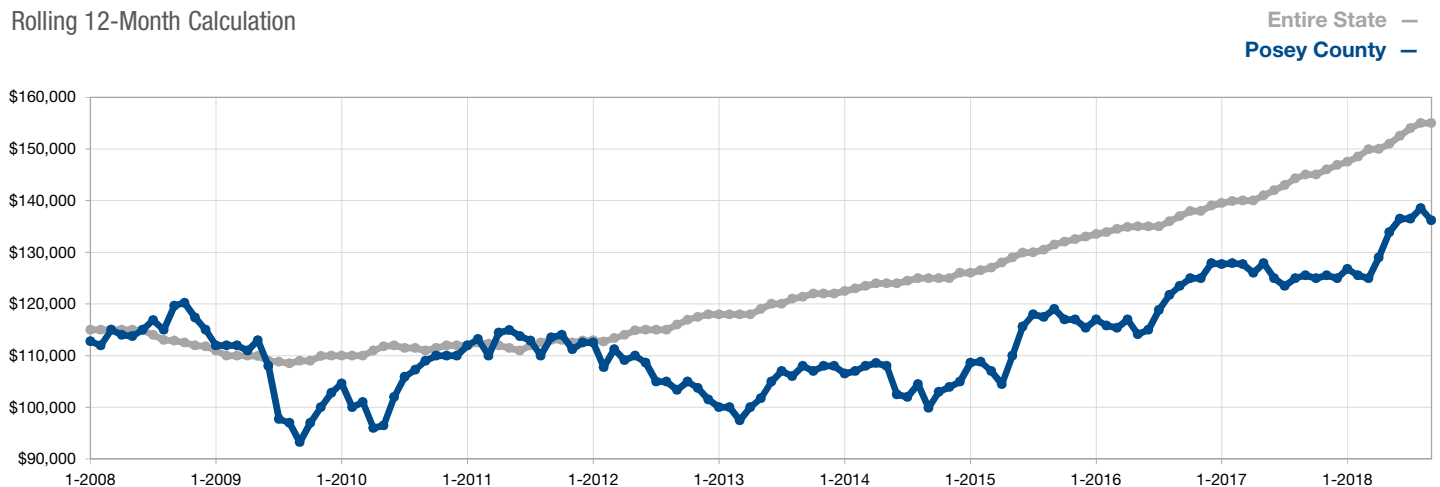
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.