Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

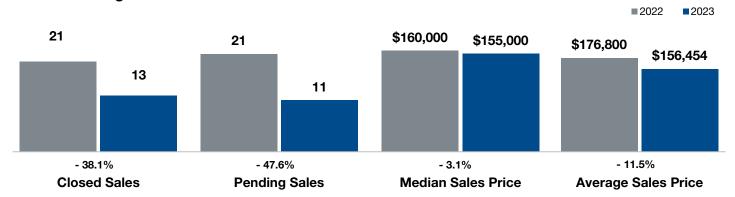


Pulaski County

	October through December			January through December		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	25	9	- 64.0%	109	79	- 27.5%
Closed Sales	21	13	- 38.1%	82	57	- 30.5%
Median Sales Price	\$160,000	\$155,000	- 3.1%	\$155,000	\$165,000	+ 6.5%
Percent of Original List Price Received*	89.7%	87.8%	- 2.1%	92.0%	94.3%	+ 2.5%

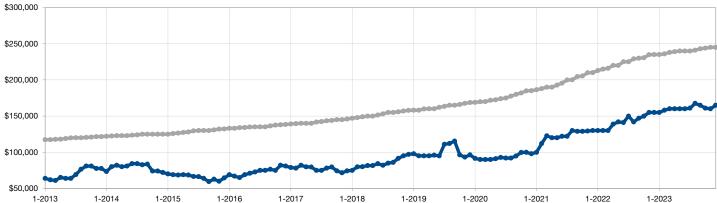
^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.