

Local Market Update for September 2018

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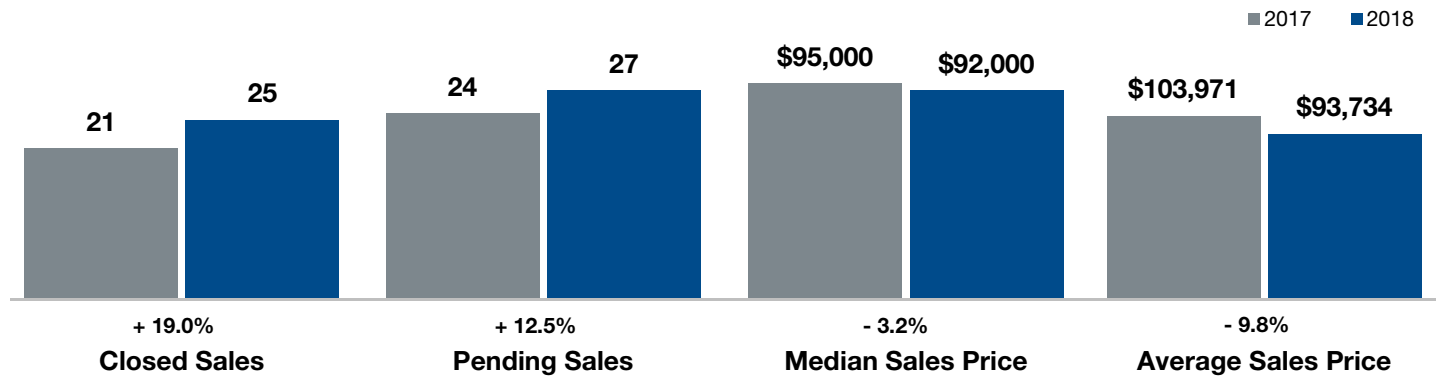


Pulaski County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	47	30	- 36.2%	123	116	- 5.7%
Closed Sales	21	25	+ 19.0%	70	94	+ 34.3%
Median Sales Price	\$95,000	\$92,000	- 3.2%	\$79,500	\$85,950	+ 8.1%
Percent of Original List Price Received*	92.3%	92.7%	+ 0.4%	87.9%	91.4%	+ 4.0%

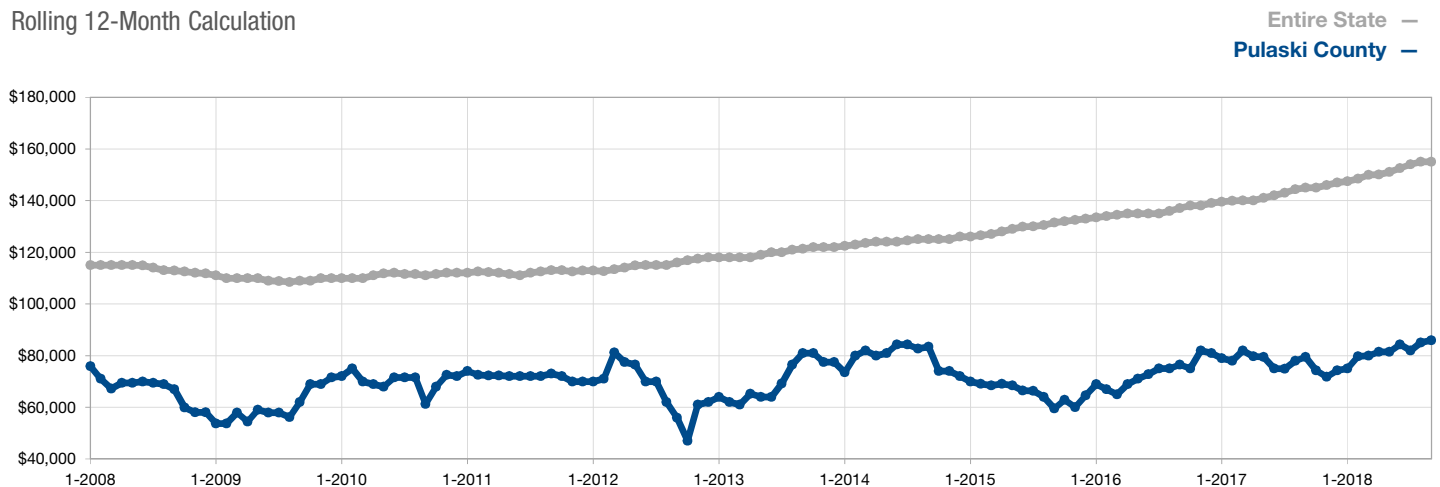
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.