

Local Market Update for January 2019

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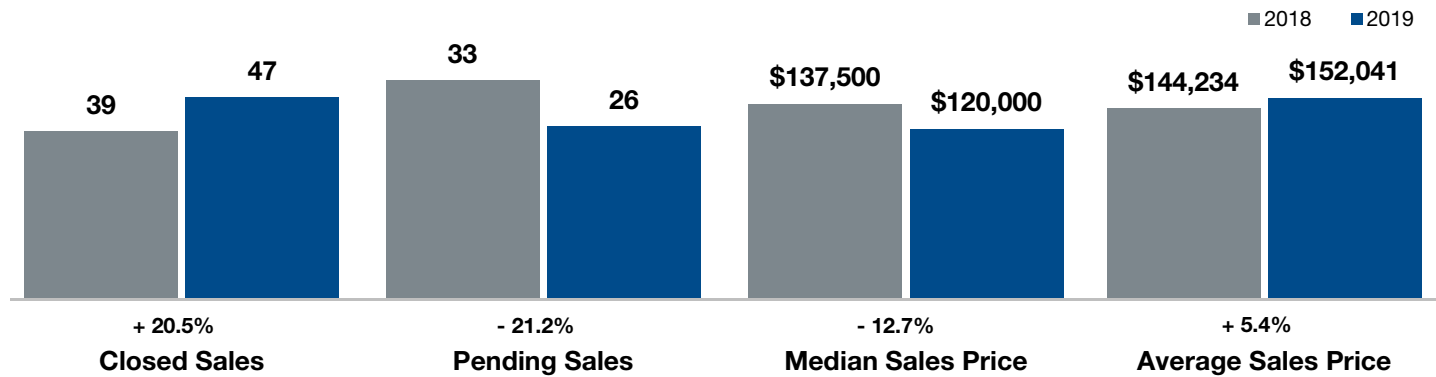


Ripley County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	51	56	+ 9.8%	315	314	- 0.3%
Closed Sales	39	47	+ 20.5%	238	239	+ 0.4%
Median Sales Price	\$137,500	\$120,000	- 12.7%	\$132,000	\$139,900	+ 6.0%
Percent of Original List Price Received*	97.3%	94.1%	- 3.3%	95.7%	96.5%	+ 0.8%

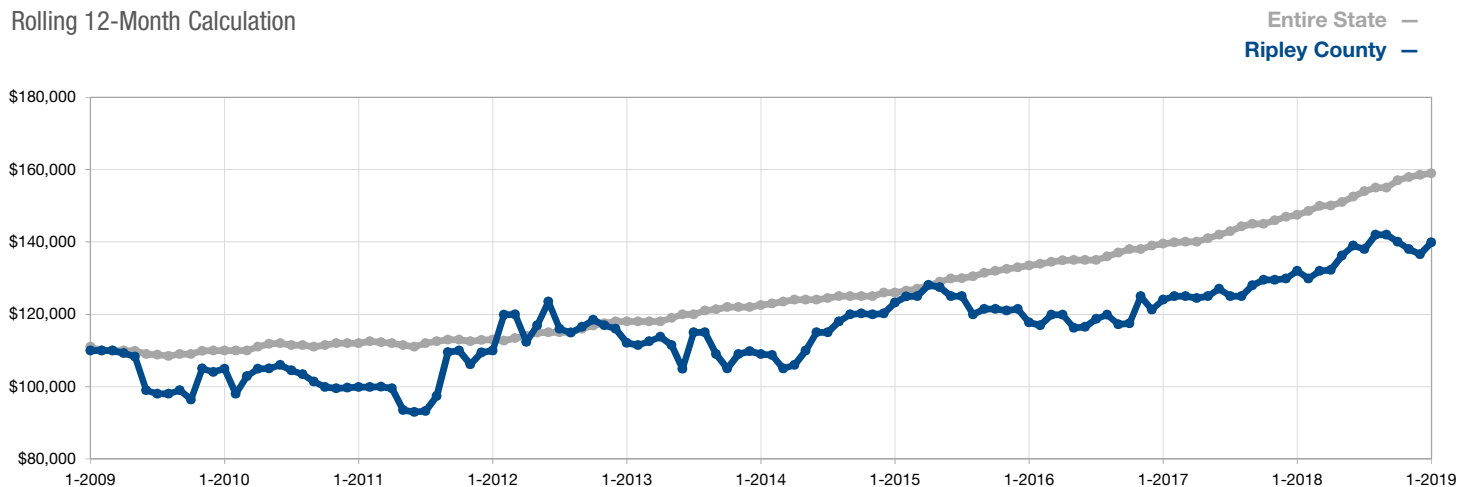
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.