

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

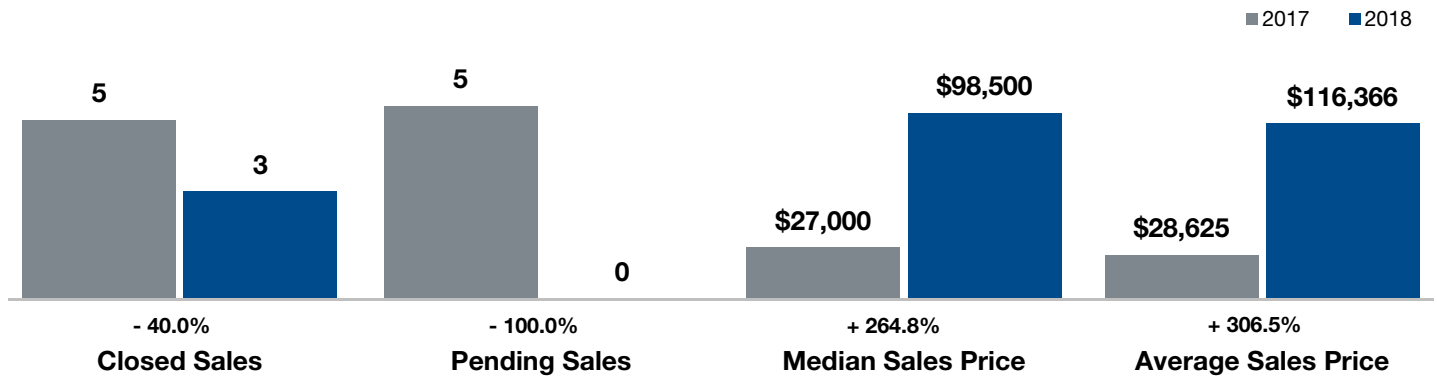


Rush County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	3	3	0.0%	10	9	- 10.0%
Closed Sales	5	3	- 40.0%	9	5	- 44.4%
Median Sales Price	\$27,000	\$98,500	+ 264.8%	\$27,500	\$79,900	+ 190.5%
Percent of Original List Price Received*	83.5%	94.1%	+ 12.7%	76.9%	93.5%	+ 21.6%

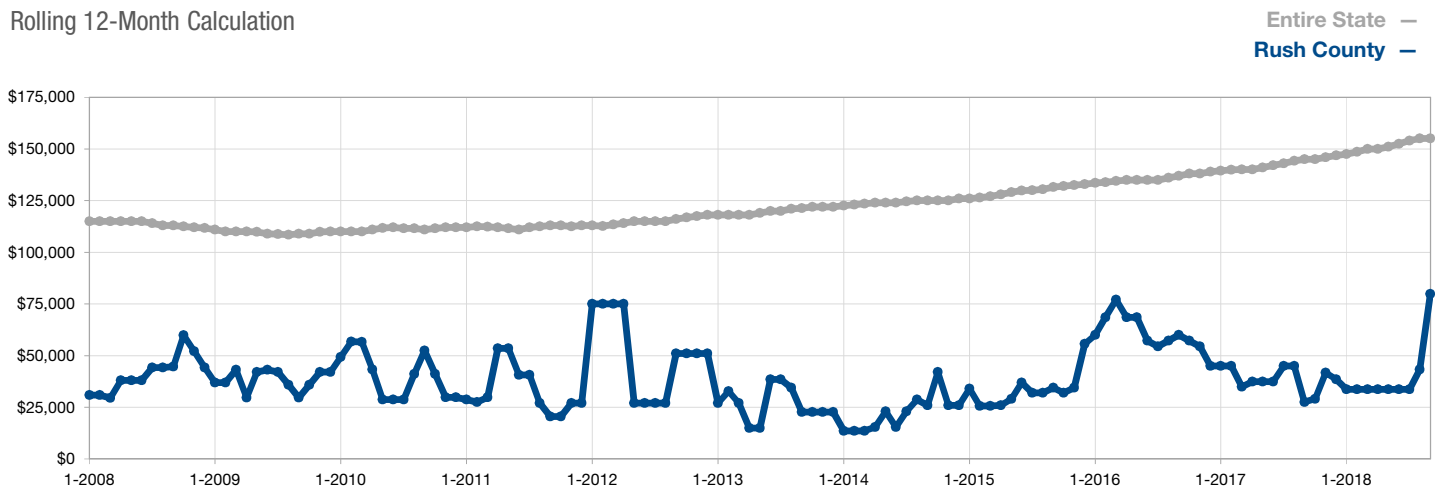
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.