

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

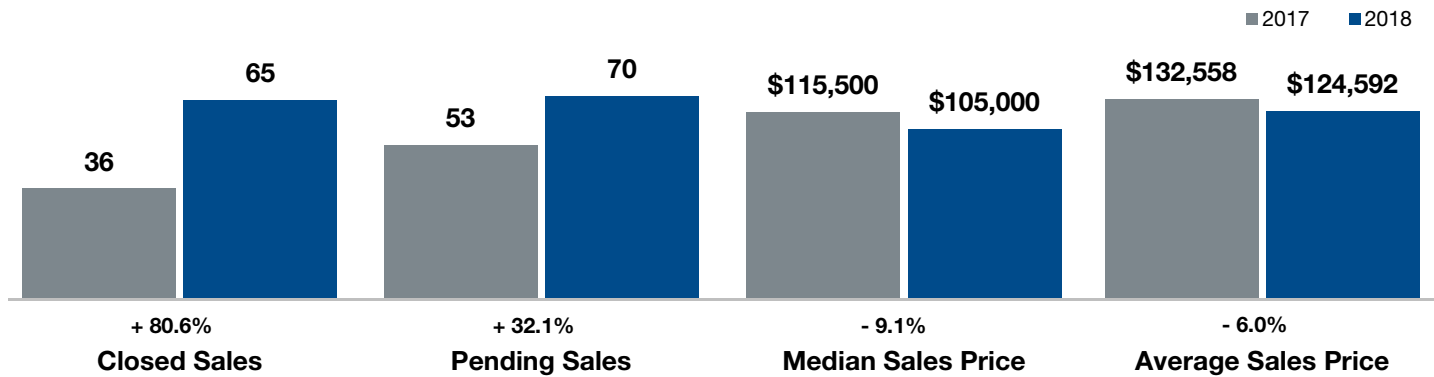


Scott County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	78	80	+ 2.6%	264	285	+ 8.0%
Closed Sales	36	65	+ 80.6%	166	190	+ 14.5%
Median Sales Price	\$115,500	\$105,000	- 9.1%	\$107,500	\$110,000	+ 2.3%
Percent of Original List Price Received*	90.9%	92.2%	+ 1.4%	94.0%	92.4%	- 1.7%

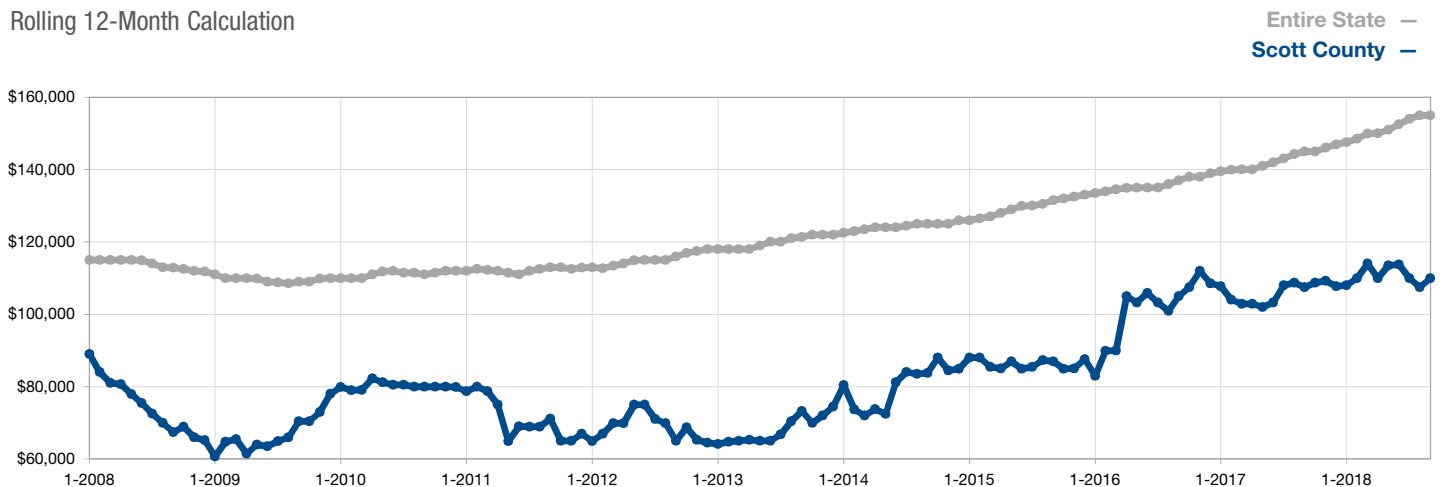
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.