

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

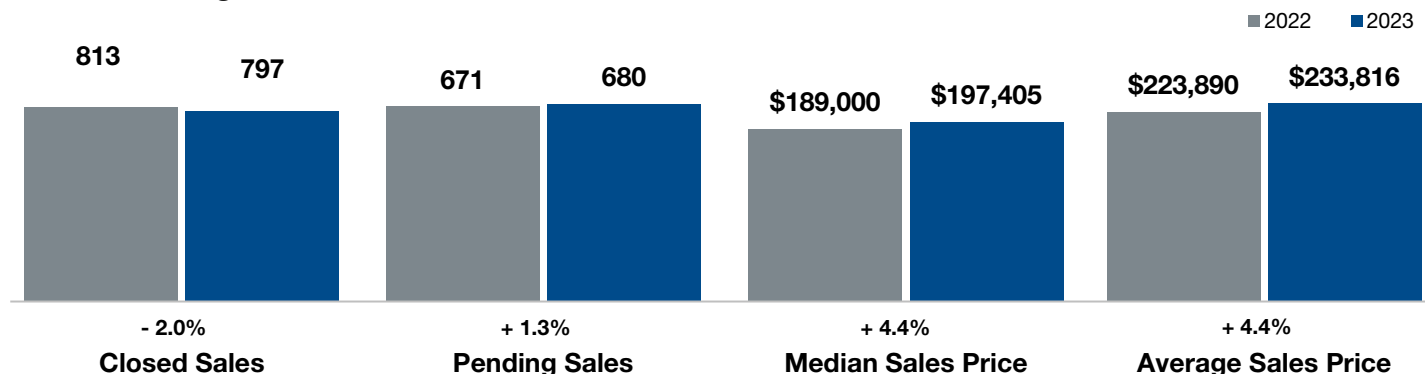


St. Joseph County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	804	856	+ 6.5%	4,231	3,921	- 7.3%
Closed Sales	813	797	- 2.0%	3,590	3,197	- 10.9%
Median Sales Price	\$189,000	\$197,405	+ 4.4%	\$200,000	\$201,000	+ 0.5%
Percent of Original List Price Received*	96.8%	96.3%	- 0.5%	100.4%	97.9%	- 2.5%

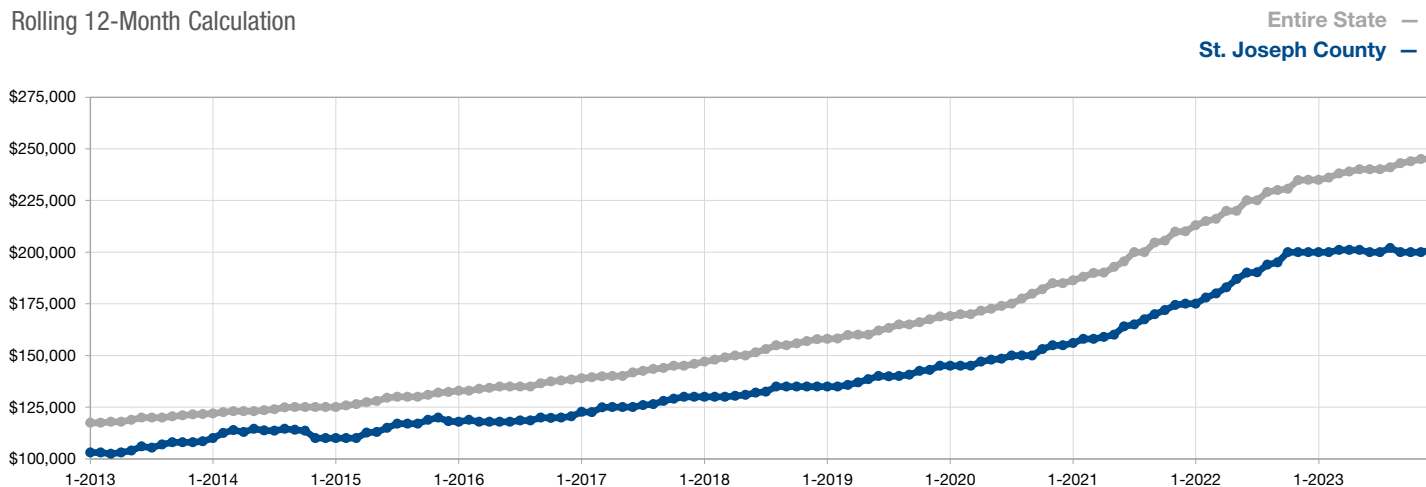
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.