

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

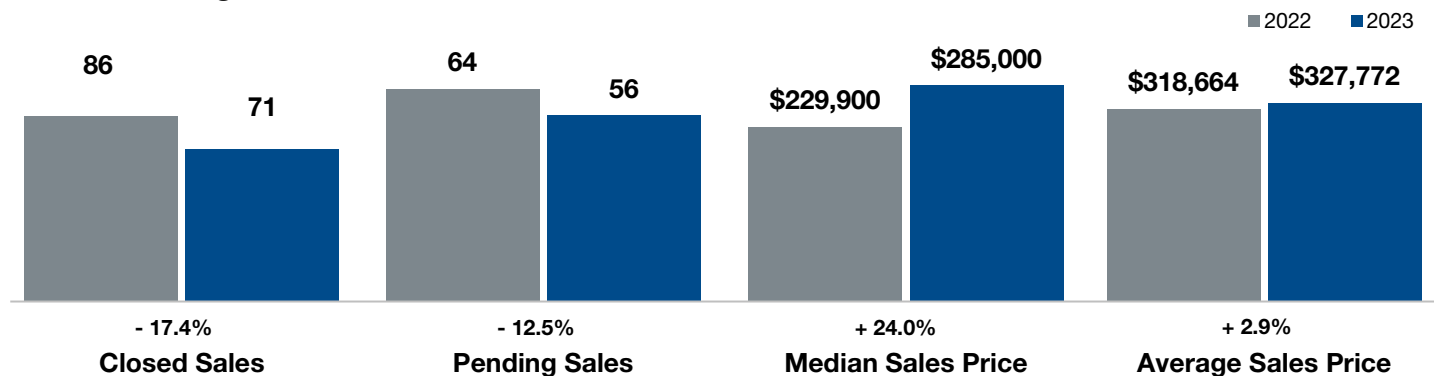


Steuben County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	87	68	- 21.8%	427	411	- 3.7%
Closed Sales	86	71	- 17.4%	355	332	- 6.5%
Median Sales Price	\$229,900	\$285,000	+ 24.0%	\$236,500	\$272,500	+ 15.2%
Percent of Original List Price Received*	94.6%	94.1%	- 0.5%	96.6%	95.3%	- 1.3%

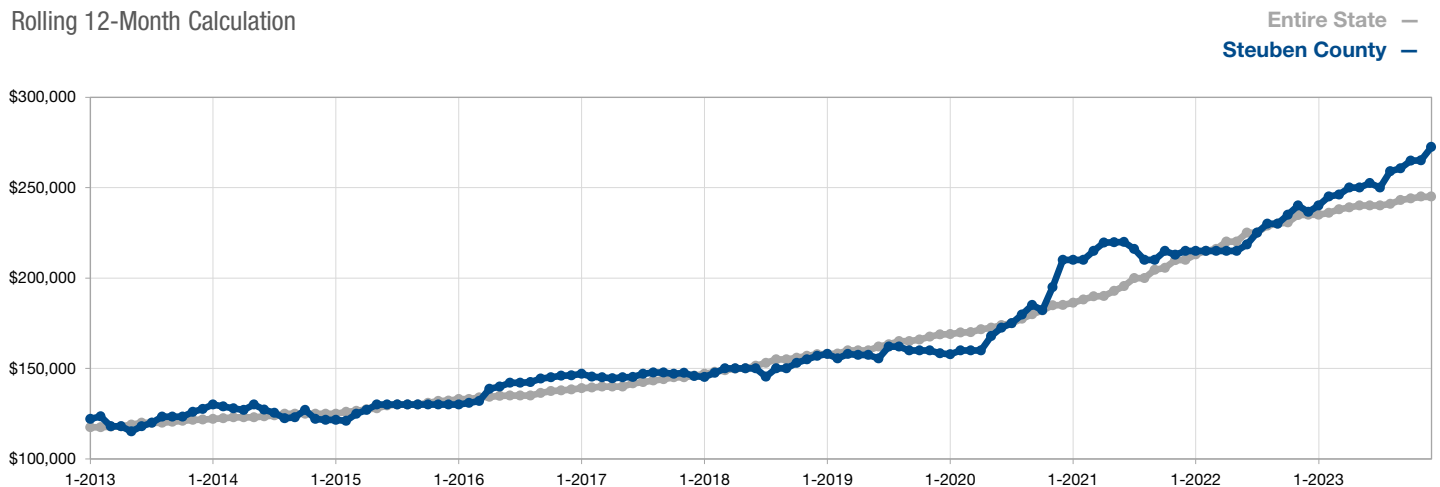
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.