

# Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

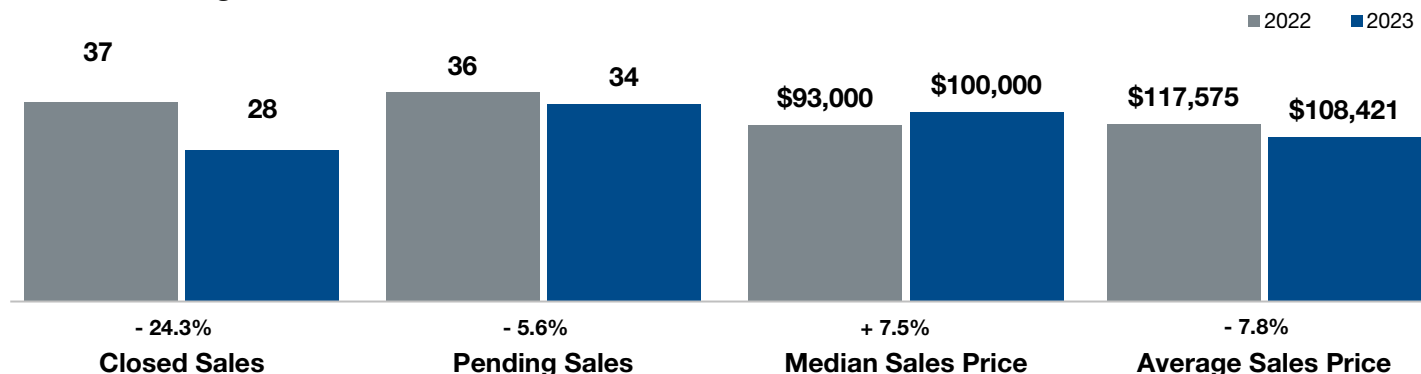


## Sullivan County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	18	42	+ 133.3%	164	182	+ 11.0%
Closed Sales	37	28	- 24.3%	123	124	+ 0.8%
Median Sales Price	\$93,000	\$100,000	+ 7.5%	\$117,000	\$115,000	- 1.7%
Percent of Original List Price Received*	90.2%	91.4%	+ 1.3%	92.8%	94.4%	+ 1.7%

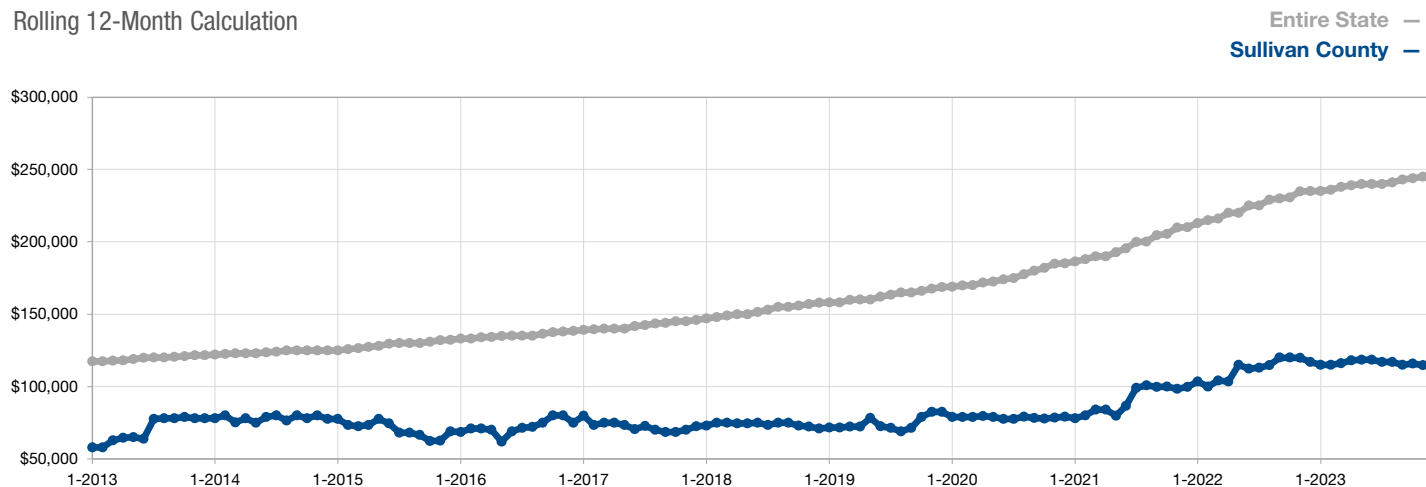
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### October through December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.