Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

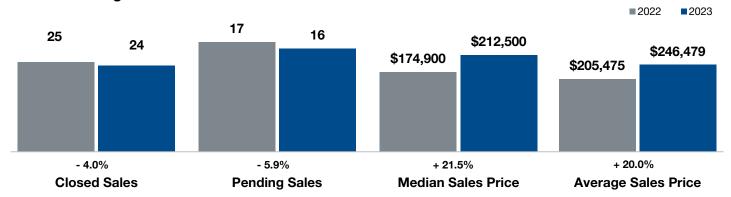


Tipton County

	October through December			January through December		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	25	23	- 8.0%	123	99	- 19.5%
Closed Sales	25	24	- 4.0%	120	95	- 20.8%
Median Sales Price	\$174,900	\$212,500	+ 21.5%	\$165,000	\$189,900	+ 15.1%
Percent of Original List Price Received*	94.5%	95.6%	+ 1.2%	100.3%	98.0%	- 2.3%

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

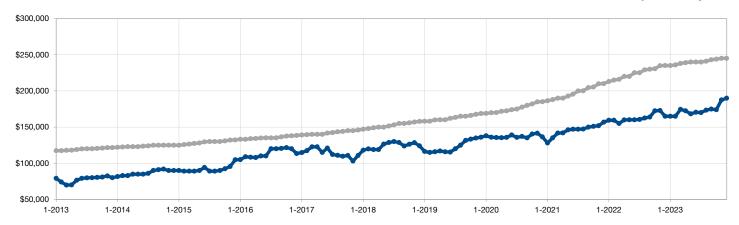
October through December



Median Sales Price

Rolling 12-Month Calculation

Entire State —
Tipton County —



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.