

# Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

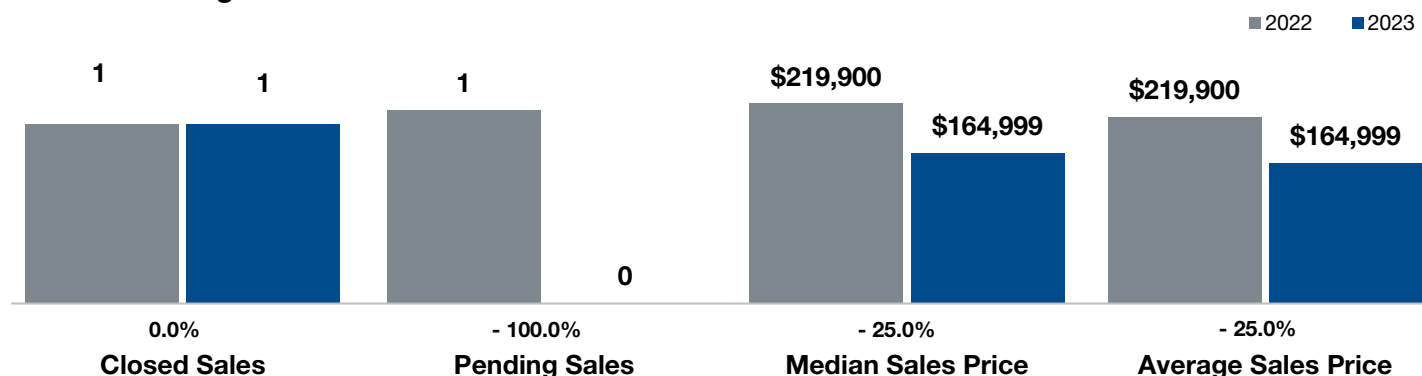


## Union County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	0	2	--	5	10	+ 100.0%
Closed Sales	1	1	0.0%	4	5	+ 25.0%
Median Sales Price	\$219,900	<b>\$164,999</b>	- 25.0%	\$217,450	<b>\$150,000</b>	- 31.0%
Percent of Original List Price Received*	95.7%	<b>94.3%</b>	- 1.5%	92.1%	<b>103.4%</b>	+ 12.3%

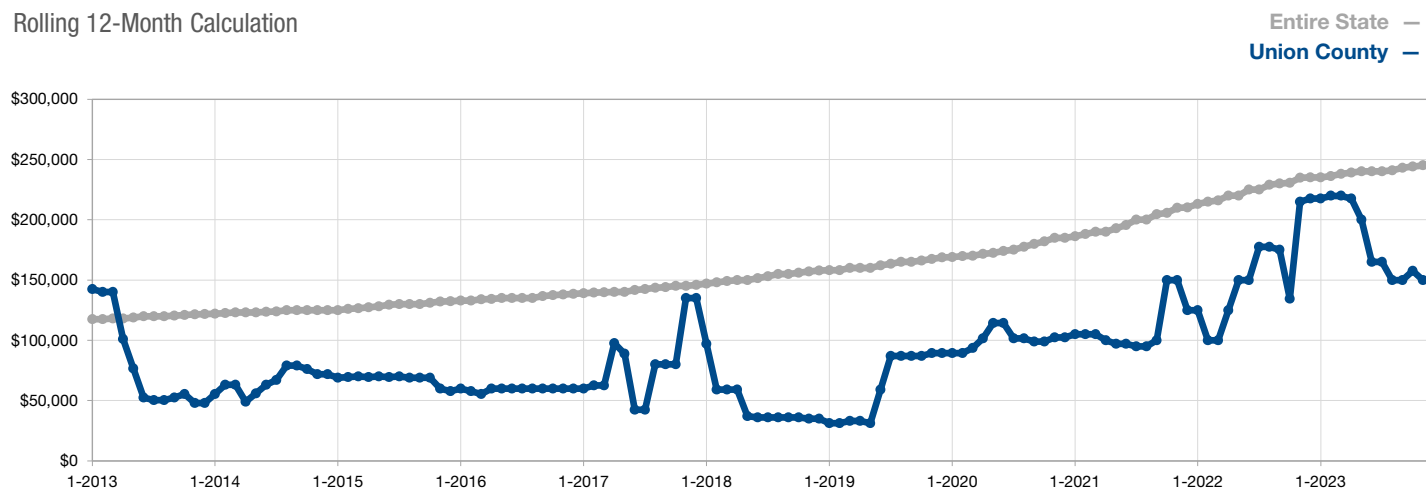
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### October through December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.