

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

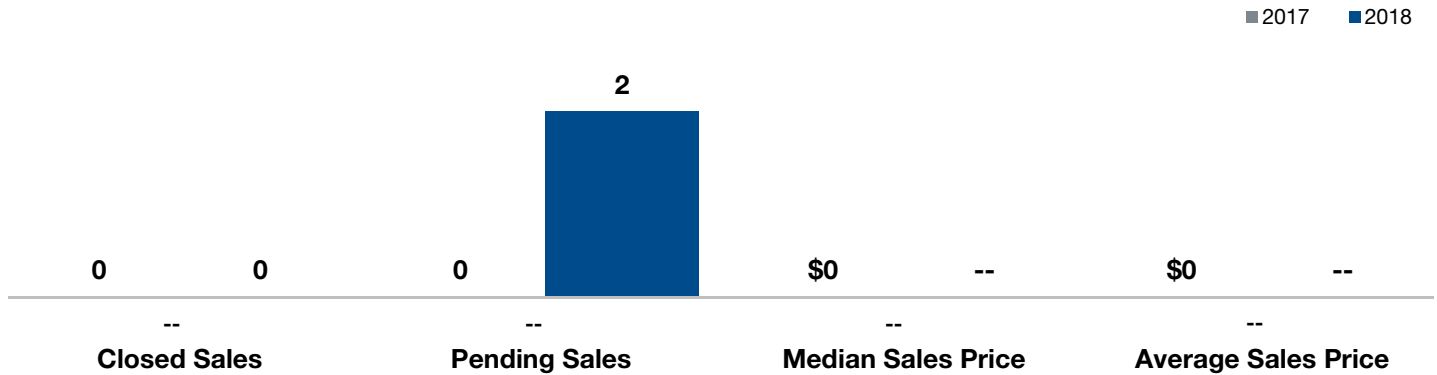


Union County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	3	2	- 33.3%	6	9	+ 50.0%
Closed Sales	0	0	--	2	6	+ 200.0%
Median Sales Price	--	--	--	\$80,050	\$36,000	- 55.0%
Percent of Original List Price Received*	--	--	--	89.3%	78.2%	- 12.4%

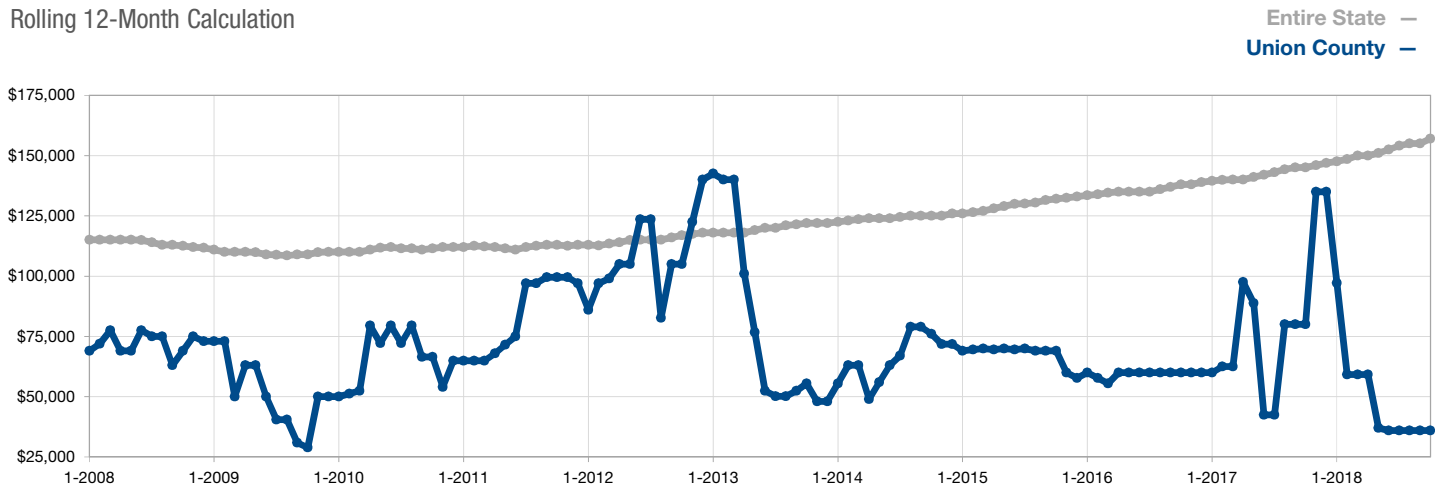
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.