

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

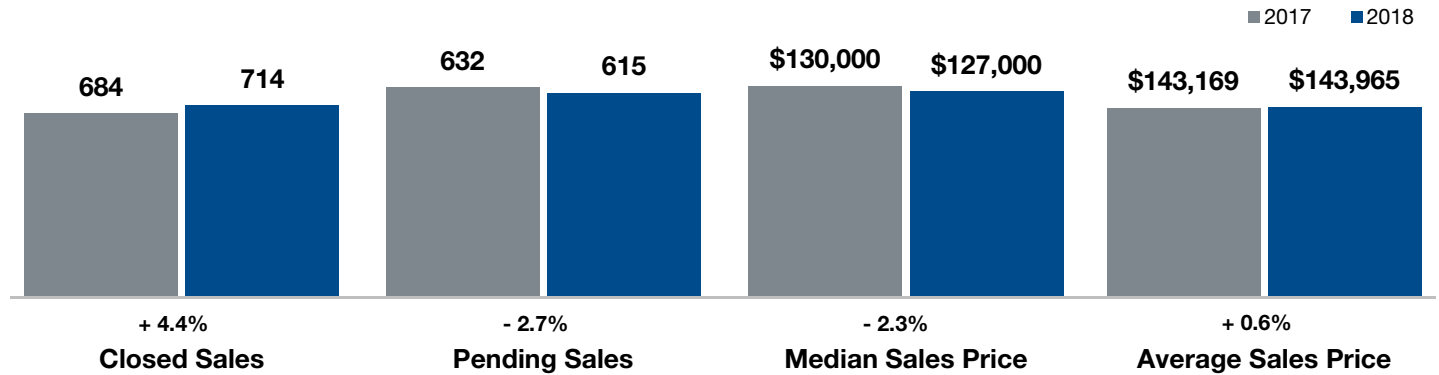


Vanderburgh County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	798	769	- 3.6%	3,135	3,003	- 4.2%
Closed Sales	684	714	+ 4.4%	2,596	2,573	- 0.9%
Median Sales Price	\$130,000	\$127,000	- 2.3%	\$127,000	\$129,750	+ 2.2%
Percent of Original List Price Received*	96.6%	95.4%	- 1.2%	96.4%	96.4%	0.0%

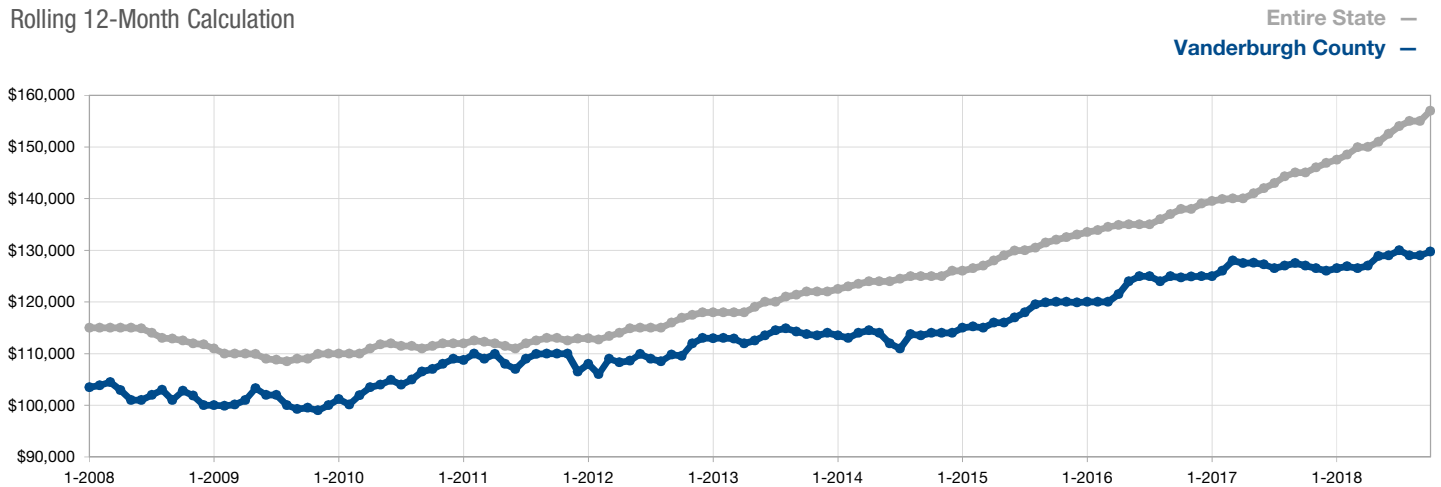
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.