

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

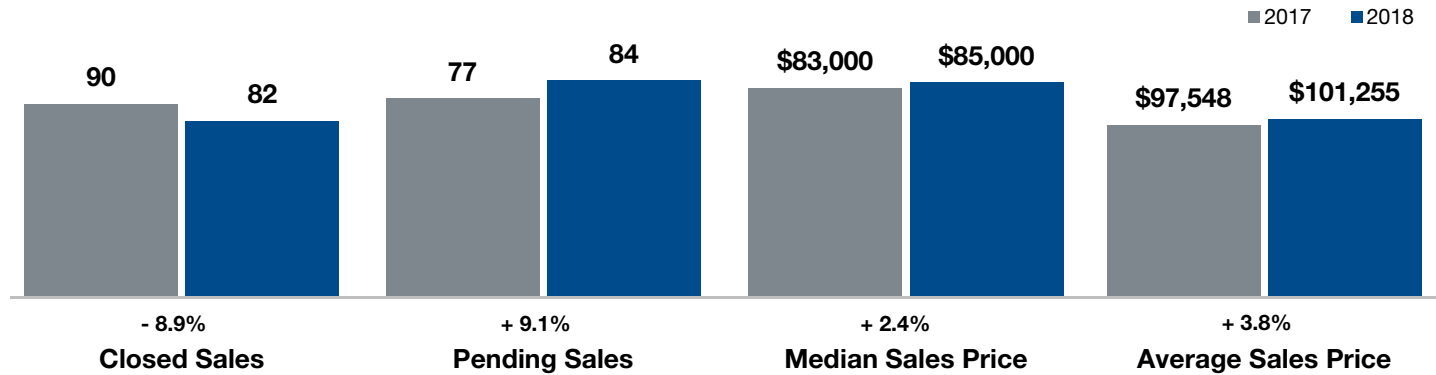


Wabash County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	119	94	- 21.0%	409	384	- 6.1%
Closed Sales	90	82	- 8.9%	328	312	- 4.9%
Median Sales Price	\$83,000	\$85,000	+ 2.4%	\$84,500	\$88,500	+ 4.7%
Percent of Original List Price Received*	94.8%	92.1%	- 2.8%	94.0%	93.7%	- 0.3%

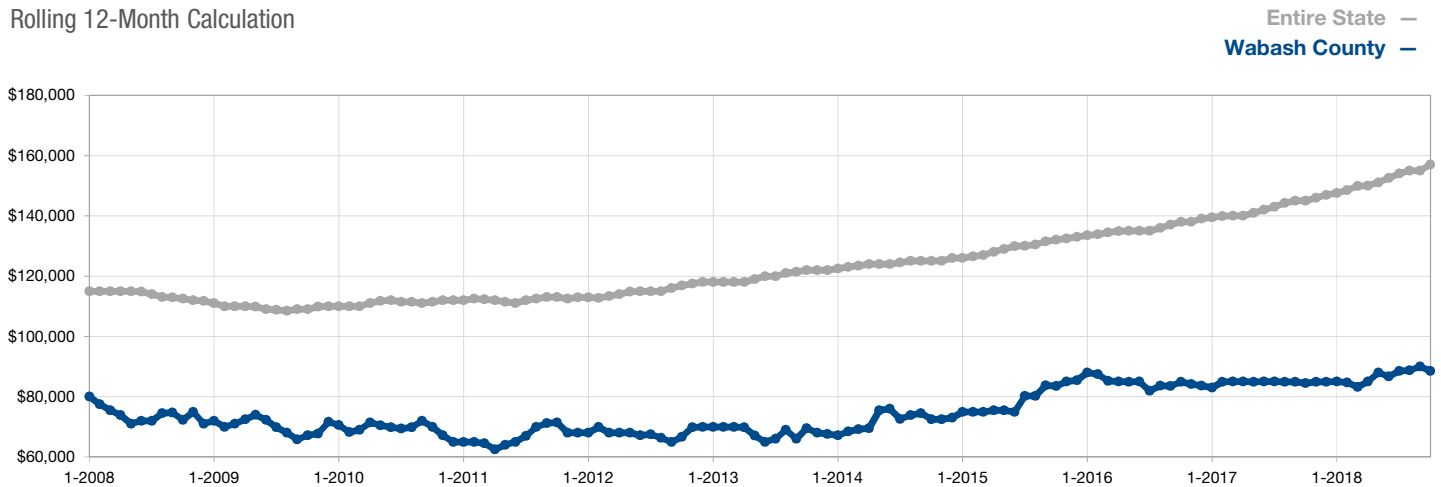
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.