

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

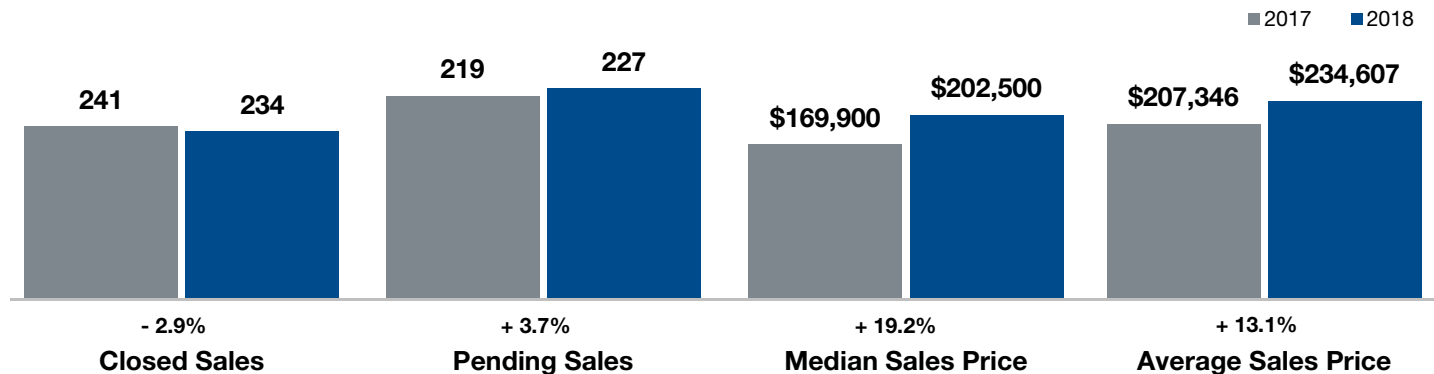


Warrick County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	255	271	+ 6.3%	1,074	1,075	+ 0.1%
Closed Sales	241	234	- 2.9%	979	915	- 6.5%
Median Sales Price	\$169,900	\$202,500	+ 19.2%	\$169,665	\$186,500	+ 9.9%
Percent of Original List Price Received*	96.8%	97.5%	+ 0.7%	97.3%	97.8%	+ 0.5%

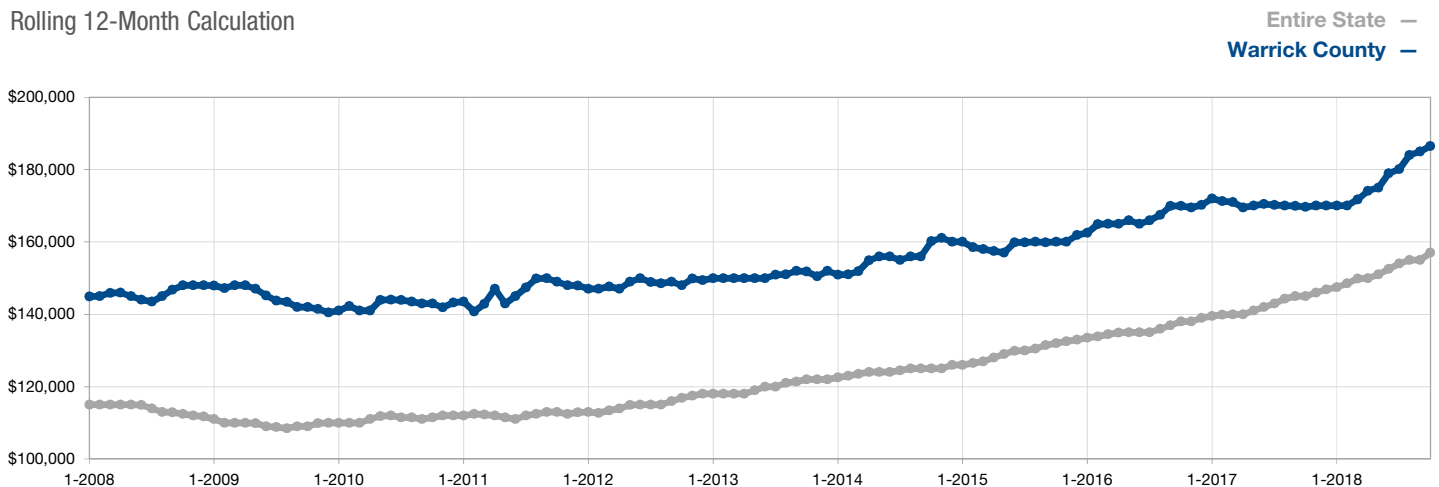
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.