

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

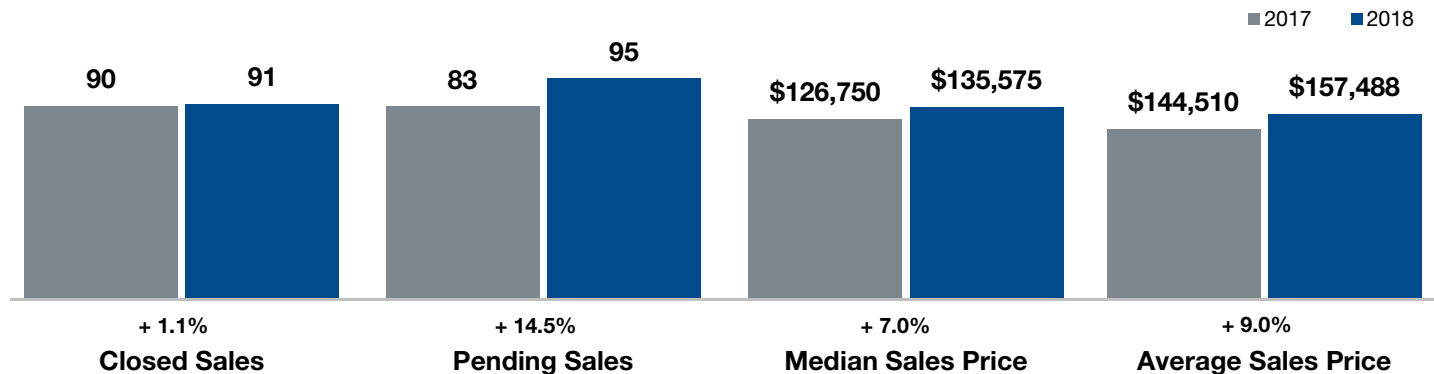


White County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	85	100	+ 17.6%	383	384	+ 0.3%
Closed Sales	90	91	+ 1.1%	305	280	- 8.2%
Median Sales Price	\$126,750	\$135,575	+ 7.0%	\$115,000	\$126,350	+ 9.9%
Percent of Original List Price Received*	95.3%	94.7%	- 0.6%	93.0%	94.5%	+ 1.6%

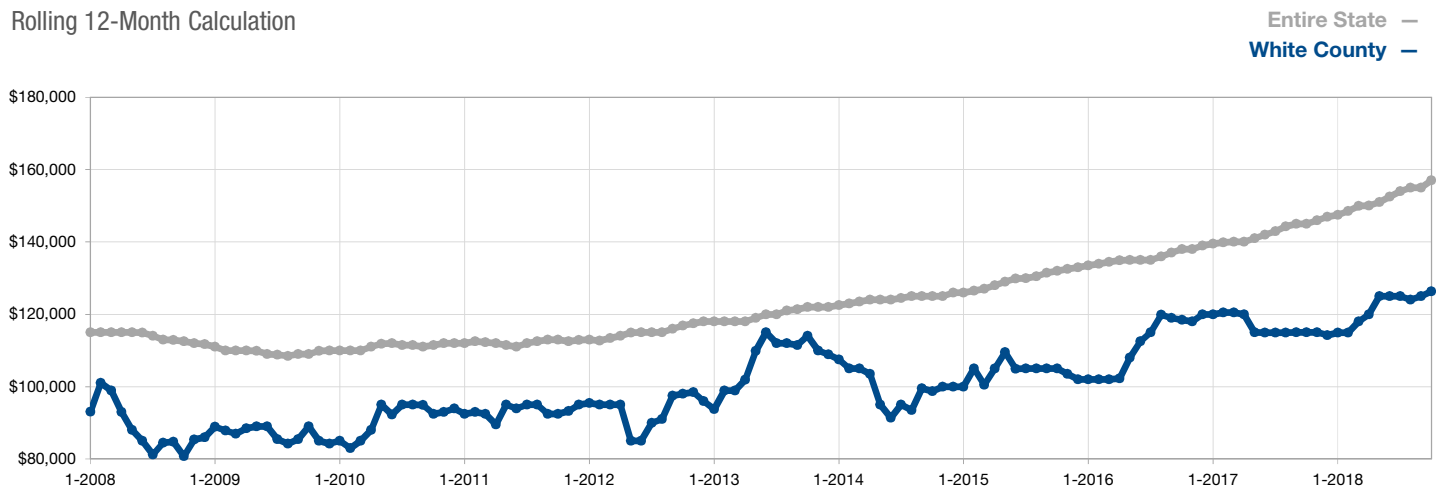
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.