

Local Market Update – November 2018

This is a research tool provided by Iowa Association of REALTORS®.



Greene County

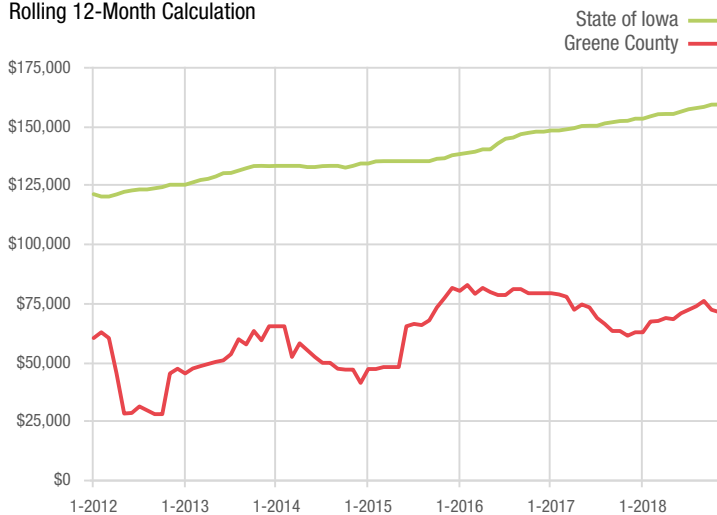
Single-Family Detached	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	8	5	- 37.5%	72	83	+ 15.3%
Pending Sales	1	2	+ 100.0%	62	52	- 16.1%
Closed Sales	6	2	- 66.7%	65	50	- 23.1%
Days on Market Until Sale	70	67	- 4.3%	100	82	- 18.0%
Median Sales Price*	\$58,000	\$40,500	- 30.2%	\$59,900	\$73,000	+ 21.9%
Average Sales Price*	\$63,833	\$40,500	- 36.6%	\$74,835	\$82,218	+ 9.9%
Percent of List Price Received*	89.8%	91.2%	+ 1.6%	91.3%	92.0%	+ 0.8%
Inventory of Homes for Sale	19	31	+ 63.2%	—	—	—
Months Supply of Inventory	3.6	6.6	+ 83.3%	—	—	—

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	23	—
Median Sales Price*	—	—	—	—	\$95,500	—
Average Sales Price*	—	—	—	—	\$95,500	—
Percent of List Price Received*	—	—	—	—	93.8%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

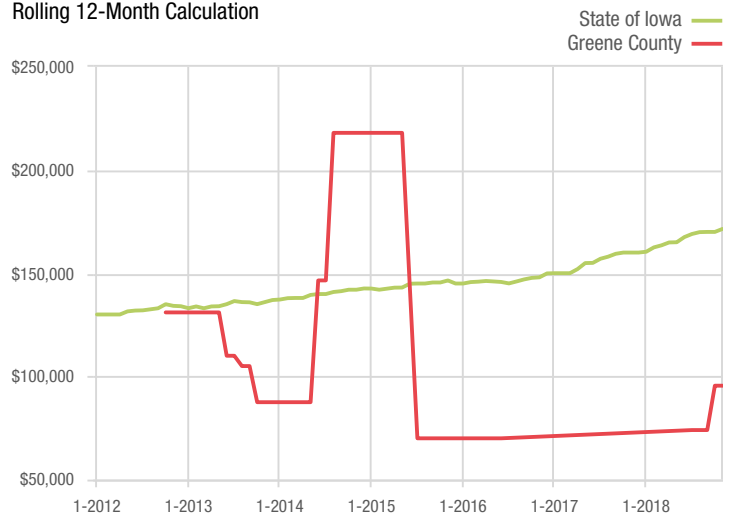
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.