

# Local Market Update – November 2018

This is a research tool provided by Iowa Association of REALTORS®.



## Hardin County

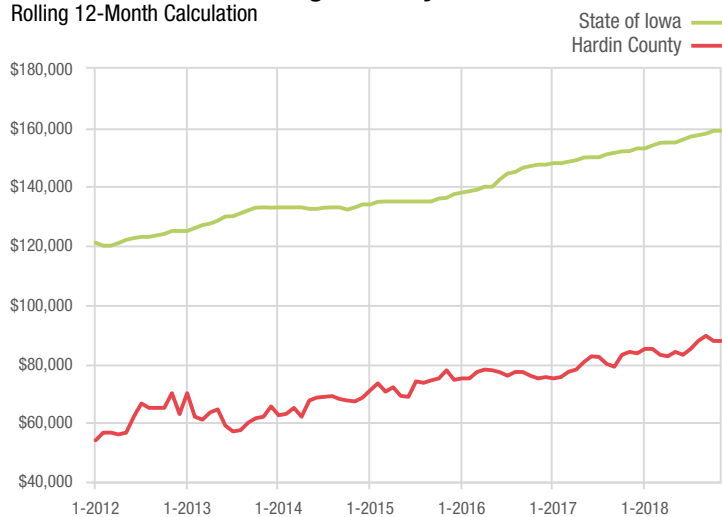
Single-Family Detached	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	10	18	+ 80.0%	251	293	+ 16.7%
Pending Sales	10	10	0.0%	171	187	+ 9.4%
Closed Sales	14	12	- 14.3%	170	183	+ 7.6%
Days on Market Until Sale	56	57	+ 1.8%	81	68	- 16.0%
Median Sales Price*	\$76,000	\$83,000	+ 9.2%	\$84,000	\$87,900	+ 4.6%
Average Sales Price*	\$86,964	\$93,125	+ 7.1%	\$100,924	\$109,370	+ 8.4%
Percent of List Price Received*	90.5%	96.8%	+ 7.0%	94.6%	94.1%	- 0.5%
Inventory of Homes for Sale	86	90	+ 4.7%	—	—	—
Months Supply of Inventory	5.5	5.5	0.0%	—	—	—

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	0	- 100.0%	5	6	+ 20.0%
Pending Sales	0	0	0.0%	0	4	—
Closed Sales	0	0	0.0%	0	4	—
Days on Market Until Sale	—	—	—	—	33	—
Median Sales Price*	—	—	—	—	\$163,300	—
Average Sales Price*	—	—	—	—	\$175,113	—
Percent of List Price Received*	—	—	—	—	96.5%	—
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

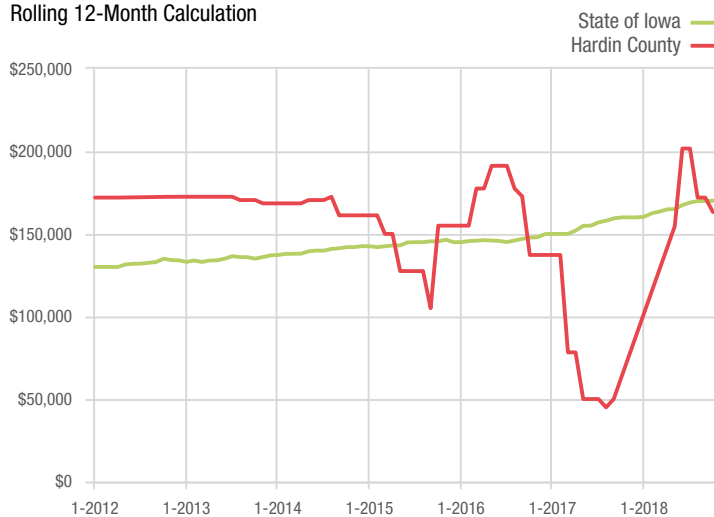
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.