Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

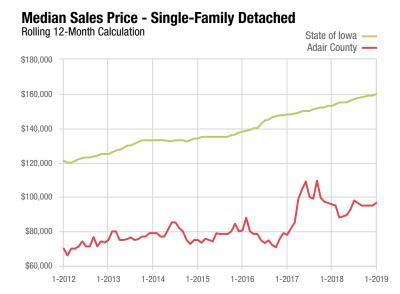


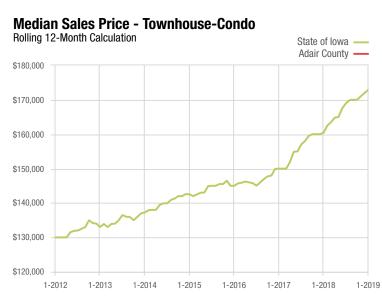
Adair County

Single-Family Detached		January			Year to Date	
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	8	0	- 100.0%	8	0	- 100.0%
Pending Sales	2	8	+ 300.0%	2	8	+ 300.0%
Closed Sales	3	6	+ 100.0%	3	6	+ 100.0%
Days on Market Until Sale	102	30	- 70.6%	102	30	- 70.6%
Median Sales Price*	\$67,000	\$114,250	+ 70.5%	\$67,000	\$114,250	+ 70.5%
Average Sales Price*	\$71,667	\$106,750	+ 49.0%	\$71,667	\$106,750	+ 49.0%
Percent of List Price Received*	85.4%	93.6%	+ 9.6%	85.4%	93.6%	+ 9.6%
Inventory of Homes for Sale	22	19	- 13.6%		_	_
Months Supply of Inventory	4.7	3.1	- 34.0%			

Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	1	_	0	1		
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*			_			_	
Average Sales Price*	_		_		_	_	
Percent of List Price Received*	_		_			_	
Inventory of Homes for Sale	2	2	0.0%	_	_	_	
Months Supply of Inventory	_	_	_		_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.