Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

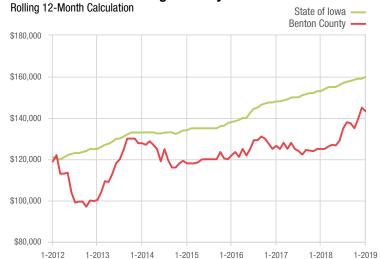
lowa Association of REALTORS

Benton County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	23	23	0.0%	23	23	0.0%	
Pending Sales	15	22	+ 46.7%	15	22	+ 46.7%	
Closed Sales	15	13	- 13.3%	15	13	- 13.3%	
Days on Market Until Sale	127	71	- 44.1%	127	71	- 44.1%	
Median Sales Price*	\$139,875	\$123,000	- 12.1%	\$139,875	\$123,000	- 12.1%	
Average Sales Price*	\$164,304	\$123,146	- 25.0%	\$164,304	\$123,146	- 25.0%	
Percent of List Price Received*	96.1%	90.6%	- 5.7%	96.1%	90.6%	- 5.7%	
Inventory of Homes for Sale	57	57	0.0%				
Months Supply of Inventory	2.7	2.5	- 7.4%		_		

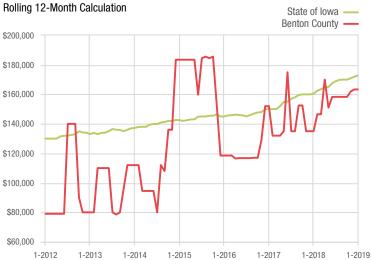
Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	2	0	- 100.0%	2	0	- 100.0%	
Pending Sales	1	0	- 100.0%	1	0	- 100.0%	
Closed Sales	0	2	—	0	2		
Days on Market Until Sale		152	—		152		
Median Sales Price*		\$148,950	—		\$148,950		
Average Sales Price*		\$148,950	—		\$148,950		
Percent of List Price Received*		96.0%	—		96.0%		
Inventory of Homes for Sale	11	13	+ 18.2%				
Months Supply of Inventory	8.3	6.9	- 16.9%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.