

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Black Hawk County

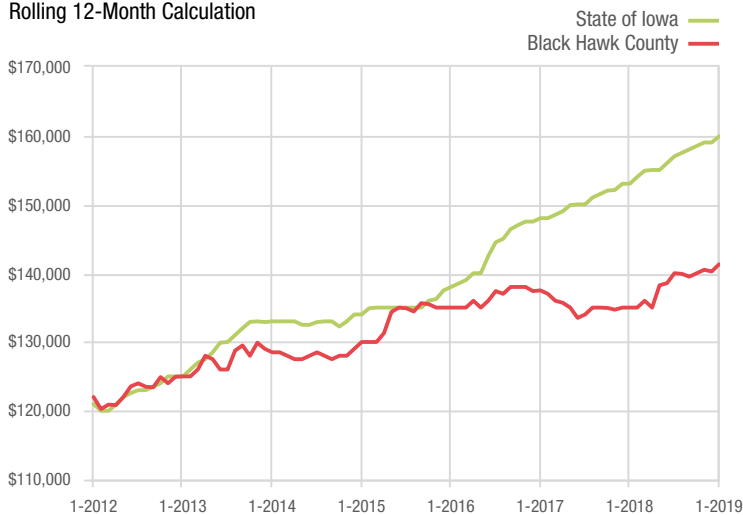
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	166	<b>138</b>	- 16.9%	166	<b>138</b>	- 16.9%
Pending Sales	119	<b>111</b>	- 6.7%	119	<b>111</b>	- 6.7%
Closed Sales	66	<b>69</b>	+ 4.5%	66	<b>69</b>	+ 4.5%
Days on Market Until Sale	66	<b>58</b>	- 12.1%	66	<b>58</b>	- 12.1%
Median Sales Price*	\$136,500	<b>\$142,000</b>	+ 4.0%	\$136,500	<b>\$142,000</b>	+ 4.0%
Average Sales Price*	\$147,451	<b>\$172,954</b>	+ 17.3%	\$147,451	<b>\$172,954</b>	+ 17.3%
Percent of List Price Received*	94.4%	<b>97.2%</b>	+ 3.0%	94.4%	<b>97.2%</b>	+ 3.0%
Inventory of Homes for Sale	431	<b>363</b>	- 15.8%	—	—	—
Months Supply of Inventory	3.0	<b>2.6</b>	- 13.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	12	<b>18</b>	+ 50.0%	12	<b>18</b>	+ 50.0%
Pending Sales	5	<b>10</b>	+ 100.0%	5	<b>10</b>	+ 100.0%
Closed Sales	9	<b>5</b>	- 44.4%	9	<b>5</b>	- 44.4%
Days on Market Until Sale	46	<b>57</b>	+ 23.9%	46	<b>57</b>	+ 23.9%
Median Sales Price*	\$138,500	<b>\$140,000</b>	+ 1.1%	\$138,500	<b>\$140,000</b>	+ 1.1%
Average Sales Price*	\$179,300	<b>\$164,580</b>	- 8.2%	\$179,300	<b>\$164,580</b>	- 8.2%
Percent of List Price Received*	96.5%	<b>98.6%</b>	+ 2.2%	96.5%	<b>98.6%</b>	+ 2.2%
Inventory of Homes for Sale	49	<b>42</b>	- 14.3%	—	—	—
Months Supply of Inventory	3.3	<b>3.7</b>	+ 12.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

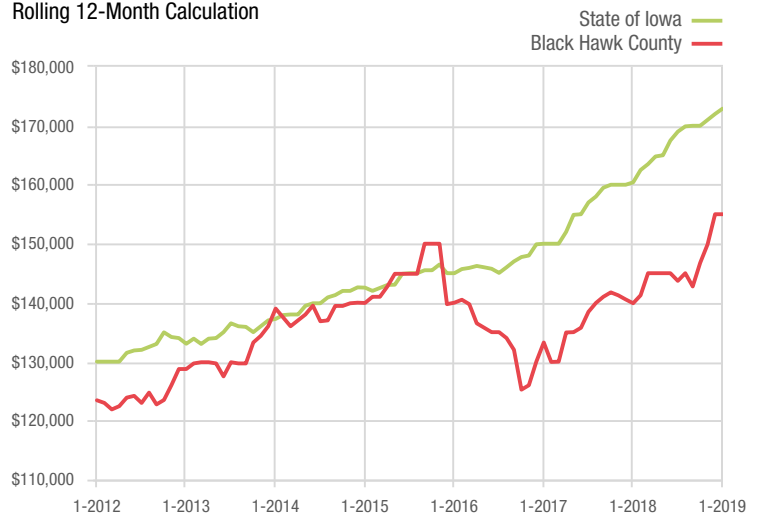
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.