Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.



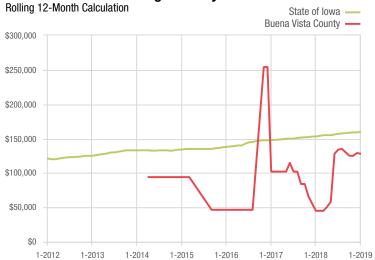
Buena Vista County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	1	9	+ 800.0%	1	9	+ 800.0%	
Pending Sales	1	6	+ 500.0%	1	6	+ 500.0%	
Closed Sales	1	8	+ 700.0%	1	8	+ 700.0%	
Days on Market Until Sale	181	72	- 60.2%	181	72	- 60.2%	
Median Sales Price*	\$45,000	\$114,000	+ 153.3%	\$45,000	\$114,000	+ 153.3%	
Average Sales Price*	\$45,000	\$130,438	+ 189.9%	\$45,000	\$130,438	+ 189.9%	
Percent of List Price Received*	91.8%	97.6%	+ 6.3%	91.8%	97.6%	+ 6.3%	
Inventory of Homes for Sale	21	43	+ 104.8%				
Months Supply of Inventory	18.0	3.4	- 81.1%				

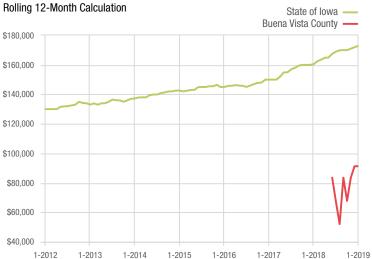
Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	3	—	0	3		
Pending Sales	0	3	—	0	3		
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—				
Median Sales Price*			—				
Average Sales Price*			—				
Percent of List Price Received*			—				
Inventory of Homes for Sale	0	4	—				
Months Supply of Inventory		1.8	_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.