

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Calhoun County

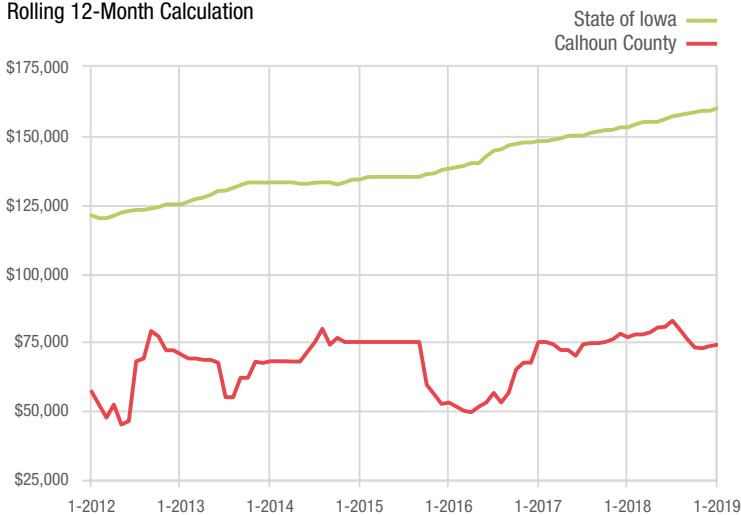
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	5	6	+ 20.0%	5	6	+ 20.0%
Pending Sales	2	5	+ 150.0%	2	5	+ 150.0%
Closed Sales	5	6	+ 20.0%	5	6	+ 20.0%
Days on Market Until Sale	103	137	+ 33.0%	103	137	+ 33.0%
Median Sales Price*	\$60,000	\$76,500	+ 27.5%	\$60,000	\$76,500	+ 27.5%
Average Sales Price*	\$123,490	\$74,333	- 39.8%	\$123,490	\$74,333	- 39.8%
Percent of List Price Received*	93.6%	91.1%	- 2.7%	93.6%	91.1%	- 2.7%
Inventory of Homes for Sale	47	28	- 40.4%	—	—	—
Months Supply of Inventory	7.5	3.5	- 53.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

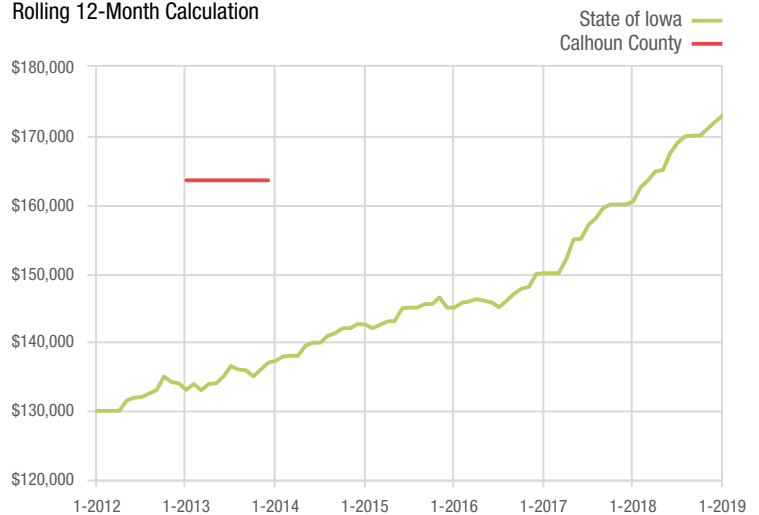
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.