## **Local Market Update – January 2019** This is a research tool provided by Iowa Association of REALTORS®.



## **Carroll County**

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	15	23	+ 53.3%	15	23	+ 53.3%	
Pending Sales	18	15	- 16.7%	18	15	- 16.7%	
Closed Sales	14	8	- 42.9%	14	8	- 42.9%	
Days on Market Until Sale	96	67	- 30.2%	96	67	- 30.2%	
Median Sales Price*	\$92,500	\$137,500	+ 48.6%	\$92,500	\$137,500	+ 48.6%	
Average Sales Price*	\$111,929	\$160,175	+ 43.1%	\$111,929	\$160,175	+ 43.1%	
Percent of List Price Received*	93.1%	94.2%	+ 1.2%	93.1%	94.2%	+ 1.2%	
Inventory of Homes for Sale	88	102	+ 15.9%			_	
Months Supply of Inventory	4.8	6.2	+ 29.2%				

Townhouse-Condo		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	1	1	0.0%	1	1	0.0%		
Pending Sales	1	0	- 100.0%	1	0	- 100.0%		
Closed Sales	0	2	_	0	2			
Days on Market Until Sale	_	97	_		97	_		
Median Sales Price*	_	\$97,000	_		\$97,000			
Average Sales Price*	_	\$97,000	_		\$97,000			
Percent of List Price Received*	_	94.6%	<del>_</del>		94.6%			
Inventory of Homes for Sale	5	3	- 40.0%		_			
Months Supply of Inventory	4.4	2.0	- 54.5%		_			

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Carroll County -\$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80,000 1-2013 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.