

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Cass County

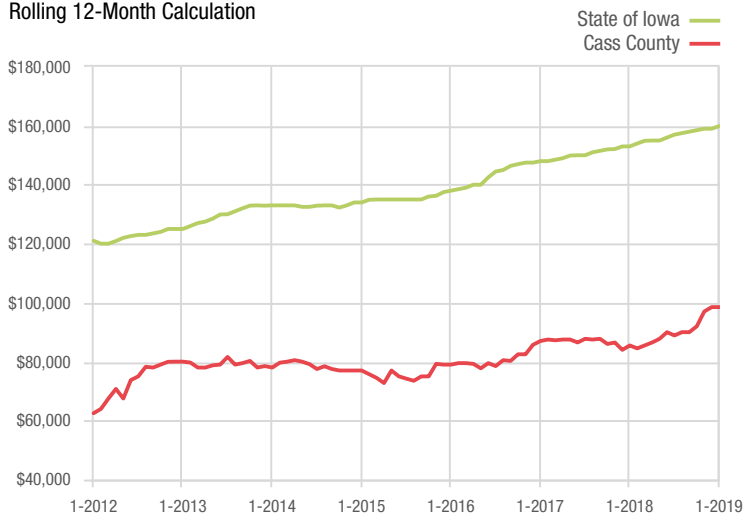
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	7	6	- 14.3%	7	6	- 14.3%
Pending Sales	6	6	0.0%	6	6	0.0%
Closed Sales	6	6	0.0%	6	6	0.0%
Days on Market Until Sale	145	124	- 14.5%	145	124	- 14.5%
Median Sales Price*	\$73,866	<b>\$71,500</b>	- 3.2%	\$73,866	<b>\$71,500</b>	- 3.2%
Average Sales Price*	\$91,455	<b>\$93,850</b>	+ 2.6%	\$91,455	<b>\$93,850</b>	+ 2.6%
Percent of List Price Received*	89.9%	<b>90.8%</b>	+ 1.0%	89.9%	<b>90.8%</b>	+ 1.0%
Inventory of Homes for Sale	54	<b>59</b>	+ 9.3%	—	—	—
Months Supply of Inventory	4.3	<b>7.1</b>	+ 65.1%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	2	0	- 100.0%	2	0	- 100.0%
Pending Sales	3	0	- 100.0%	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	16	—	—	16	—	—
Median Sales Price*	\$317,000	—	—	\$317,000	—	—
Average Sales Price*	\$317,000	—	—	\$317,000	—	—
Percent of List Price Received*	97.5%	—	—	97.5%	—	—
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	5.3	<b>3.6</b>	- 32.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

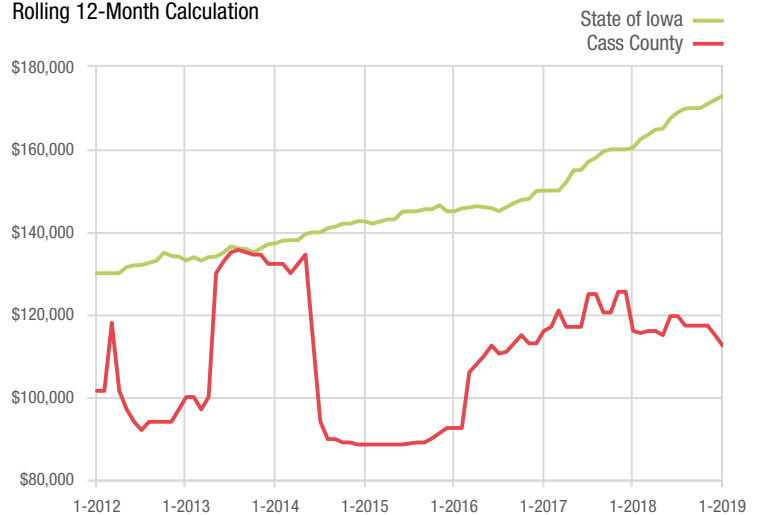
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.