Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

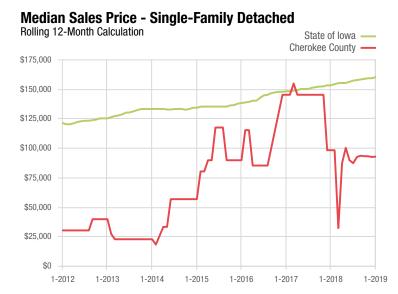


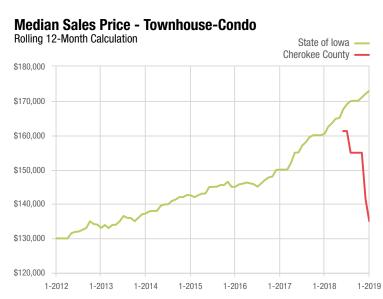
Cherokee County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	6	14	+ 133.3%	6	14	+ 133.3%	
Pending Sales	0	12	_	0	12		
Closed Sales	0	7	_	0	7		
Days on Market Until Sale		107	_		107	_	
Median Sales Price*		\$120,000	_		\$120,000		
Average Sales Price*		\$109,650	_		\$109,650	_	
Percent of List Price Received*		90.5%	_		90.5%		
Inventory of Homes for Sale	42	76	+ 81.0%		_	_	
Months Supply of Inventory	28.0	9.1	- 67.5%				

Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	1	_	0	1		
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	1	_	0	1		
Days on Market Until Sale	_	13	_		13	_	
Median Sales Price*	_	\$135,000	_		\$135,000		
Average Sales Price*	_	\$135,000	_		\$135,000	_	
Percent of List Price Received*	_	93.1%	_		93.1%		
Inventory of Homes for Sale	0	3	_		_	_	
Months Supply of Inventory	_	1.8	_		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.