

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Clinton County

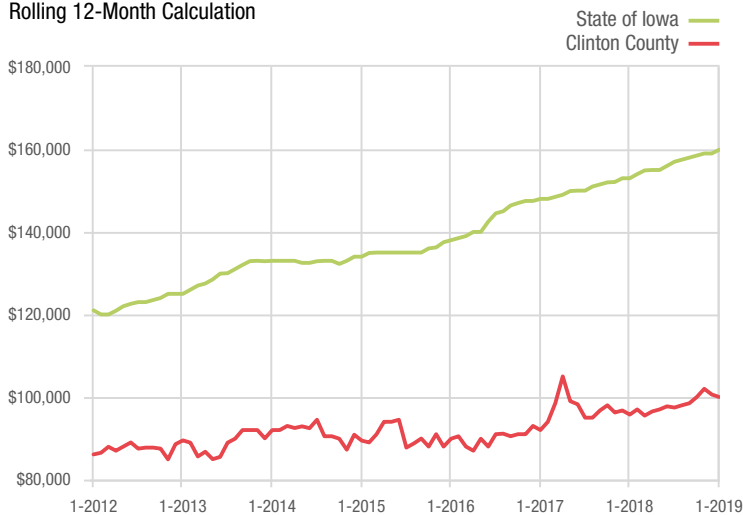
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	52	35	- 32.7%	52	35	- 32.7%
Pending Sales	36	30	- 16.7%	36	30	- 16.7%
Closed Sales	33	36	+ 9.1%	33	36	+ 9.1%
Days on Market Until Sale	73	114	+ 56.2%	73	114	+ 56.2%
Median Sales Price*	\$77,000	\$81,250	+ 5.5%	\$77,000	\$81,250	+ 5.5%
Average Sales Price*	\$103,961	\$107,737	+ 3.6%	\$103,961	\$107,737	+ 3.6%
Percent of List Price Received*	95.0%	92.9%	- 2.2%	95.0%	92.9%	- 2.2%
Inventory of Homes for Sale	207	168	- 18.8%	—	—	—
Months Supply of Inventory	4.7	3.7	- 21.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	2	4	+ 100.0%	2	4	+ 100.0%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	9	12	+ 33.3%	—	—	—
Months Supply of Inventory	4.1	7.4	+ 80.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

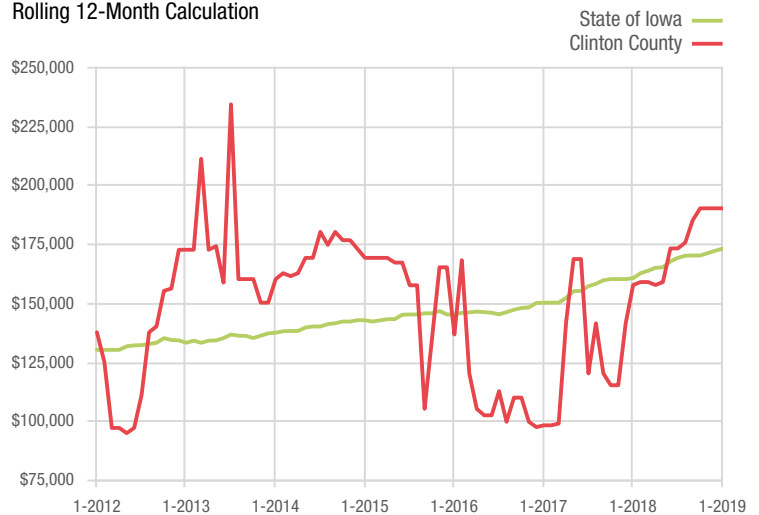
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.