## Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

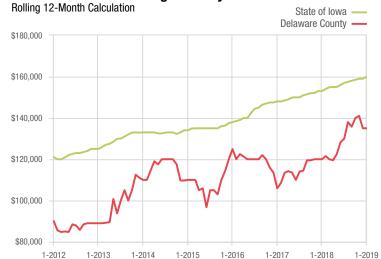
# owa Association of REALTORS

### **Delaware County**

| Single-Family Detached          | January  |           |          | Year to Date |             |          |  |
|---------------------------------|----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2018     | 2019      | % Change | Thru 1-2018  | Thru 1-2019 | % Change |  |
| New Listings                    | 12       | 8         | - 33.3%  | 12           | 8           | - 33.3%  |  |
| Pending Sales                   | 5        | 8         | + 60.0%  | 5            | 8           | + 60.0%  |  |
| Closed Sales                    | 5        | 9         | + 80.0%  | 5            | 9           | + 80.0%  |  |
| Days on Market Until Sale       | 86       | 45        | - 47.7%  | 86           | 45          | - 47.7%  |  |
| Median Sales Price*             | \$75,000 | \$121,000 | + 61.3%  | \$75,000     | \$121,000   | + 61.3%  |  |
| Average Sales Price*            | \$93,900 | \$205,044 | + 118.4% | \$93,900     | \$205,044   | + 118.4% |  |
| Percent of List Price Received* | 91.5%    | 97.0%     | + 6.0%   | 91.5%        | 97.0%       | + 6.0%   |  |
| Inventory of Homes for Sale     | 34       | 30        | - 11.8%  |              |             |          |  |
| Months Supply of Inventory      | 2.3      | 2.0       | - 13.0%  |              |             |          |  |

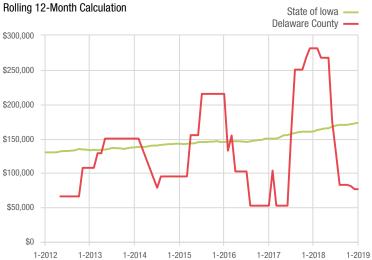
| Townhouse-Condo                 | January |      |          | Year to Date |             |          |  |
|---------------------------------|---------|------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2018    | 2019 | % Change | Thru 1-2018  | Thru 1-2019 | % Change |  |
| New Listings                    | 1       | 2    | + 100.0% | 1            | 2           | + 100.0% |  |
| Pending Sales                   | 0       | 1    | —        | 0            | 1           |          |  |
| Closed Sales                    | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |  |
| Days on Market Until Sale       |         |      | —        |              |             |          |  |
| Median Sales Price*             |         |      | —        |              |             |          |  |
| Average Sales Price*            |         |      | —        |              |             |          |  |
| Percent of List Price Received* |         |      | —        |              |             |          |  |
| Inventory of Homes for Sale     | 4       | 4    | 0.0%     |              |             |          |  |
| Months Supply of Inventory      | 3.0     | 2.9  | - 3.3%   |              |             |          |  |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



#### Median Sales Price - Single-Family Detached

#### Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.